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To:	Members of the County Council	Date:	29 September 2014
		Direct Dial:	01824712589

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**Dear Councillor** 

You are invited to attend a meeting of the COUNTY COUNCIL to be held at 10.00 am on TUESDAY, 7 OCTOBER 2014 in COUNCIL CHAMBER, COUNTY HALL, RUTHIN LL15 1YN.

Yours sincerely

G Williams Head of Legal and Democratic Services

#### AGENDA

# PART 1 - THE PRESS AND PUBLIC ARE INVITED TO ATTEND THIS PART OF THE MEETING

#### 1 APOLOGIES

#### 2 **DECLARATIONS OF INTEREST** (Pages 5 - 6)

Members to declare any personal or prejudicial interests in any business identified to be considered at this meeting.

#### **3 URGENT MATTERS AS AGREED BY THE CHAIR**

Notice of items which, in the opinion of the Chair, should be considered at the meeting as a matter of urgency pursuant to Section 100B(4) of the Local Government Act, 1972.

#### 4 CHAIRMAN'S DIARY

To note the civic engagements undertaken by the Chairman of the Council (copy attached).

#### **5 MINUTES** (Pages 7 - 18)

To receive the minutes of the meeting of County Council held on the 9<sup>th</sup> September, 2014 (copy enclosed).

#### 6 NOVA CENTRE REDEVELOPMENT (Pages 19 - 106)

To consider a report by the Head of Communication, Marketing and Leisure (copy enclosed) which considers the proposals for the redevelopment of the Prestatyn Nova Centre.

#### 7 2013/14 ANNUAL PERFORMANCE REVIEW (Pages 107 - 164)

To consider a report by the Corporate Programme Manager (copy enclosed) on the Council's Draft Annual Performance Review for 2013/14.

#### 8 COUNTY COUNCIL FORWARD WORK PROGRAMME (Pages 165 - 168)

To consider the Council's forward work programme (copy enclosed).

#### **MEMBERSHIP**

#### Councillors

Councillor Brian Blakeley (Chair)

Ian Armstrong **Raymond Bartley** Joan Butterfield Jeanette Chamberlain-Jones **Bill Cowie** Ann Davies James Davies Meirick Davies **Richard Davies** Stuart Davies Peter Duffy Hugh Evans Peter Evans Bobby Feeley Carys Guy Huw Hilditch-Roberts Martyn Holland Colin Hughes **Rhys Hughes** Hugh Irving Alice Jones Huw Jones Pat Jones

Councillor Gwyneth Kensler (Vice-Chair)

Geraint Lloyd-Williams Margaret McCarroll Jason McLellan Barry Mellor Win Mullen-James Bob Murray Peter Owen Dewi Owens Merfyn Parry Paul Penlington Arwel Roberts Gareth Sandilands David Simmons Barbara Smith **David Smith** Bill Tasker Julian Thompson-Hill Joe Welch Cefyn Williams Cheryl Williams **Ervl Williams** Huw Williams

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#### Cod Ymddygiad Aelodau

## DATGELU A CHOFRESTRU BUDDIANNAU

Rwyf i, (enw)	
*Aelod /Aelod cyfetholedig o (*dileuer un)	Cyngor Sir Ddinbych
	wedi datgan buddiant * <b>personol / personol a</b> elwyd eisoes yn ôl darpariaeth Rhan III cod elodau am y canlynol:-
Dyddiad Datgelu:	
Pwyllgor (nodwch):	
Agenda eitem	
Pwnc:	
Natur y Buddiant:	
Llofnod	
Dyddiad	



#### **Code of Conduct for Members**

## DISCLOSURE AND REGISTRATION OF INTERESTS

I, (name)	
a *member/co-opted member of (*please delete as appropriate)	Denbighshire County Council
interest not previously declare	ed a * <b>personal / personal and prejudicial</b> ed in accordance with the provisions of Part Conduct for Members, in respect of the
Date of Disclosure:	
Committee ( <i>please specify</i> ):	
Agenda Item No.	
Subject Matter:	
Nature of Interest:	
Signed	
Date	

## Agenda Item 4 Digwyddiadau wedi eu mynychu gan y Cadeirydd / Events attended by Chairman

### 07.09.14 - 28.09.14

Dyddiad / Date	Digwyddiad / Event	Lleoliad / Location
07.09.14	Maer Gwasanaeth Dinesig Rhuddlan Mayor of Rhuddlan's Civic Service	Rhuddlan
08.09.14	Taith o Cam Digwyddiad 2 Lletygarwch Prydain Tour of Britain Stage 2 Hospitality Event	Llandudno
10.09.14	Gwobrau Ansawdd Cenedlaethol ar gyfer Dathlu Ysgolion Iach, Ysgol Glan Clwyd National Quality Award for Healthy Schools	Llanelwy
	Celebration, Ysgol Glan Clwyd	St Asaph
11.09.14	Seremoni Dinasyddiaeth Citizenship Ceremony	Rhuthun Ruthin
14.09.14	Cadeirydd Gwasanaeth Dinesig yn Llanelwy, mynychodd Is-gadeirydd Chair of St. Acoph's Civic Sorvice, Vice	Llanelwy
	Chair of St. Asaph's Civic Service, Vice Chair attended	St. Asaph
14.09.14	Cadeirydd y Gwasanaeth Dinesig Conwy Chair of Conwy's Civic Service	Conwy
18.09.14	Ymweliad gan Gyngor 3 Ysgol Gynradd Visit from 3 Primary School Councils	Rhuthun Ruthin
23.09.14	CCB Siop Cyngor ar Fudd-daliadau Benefits Advice Shop Annual General Meeting	Rhyl
24.09.14	Ymweliad â Gwaith Haearn yng Nghroesoswallt Visit to Ironworks in Oswestry	Groesoswallt Oswestry
24.09.14	Cyngerdd Ysgolion Gŵyl Gerdd Ryngwladol Gogledd Cymru - Is Gadeirydd wedi mynychu North Wales International Music Festival Schools	Llanelwy
	Concert – Vice Chair attended	St. Asaph
24.09.14	ODEL Digwyddiad Dathlu Llwyddiant ODEL Celebrating Achievement Event	Rhyl
25.09.14	Gŵyl Gerdd Ryngwladol Gogledd Cymru - Yn y Dechrau - Prosiect Ysgolion Cynradd North Wales International Music Festival – In the	Llanelwy
	Beginning – Primary Schools Project	St. Asaph
26.09.14	Triathlon Rhyl - Gwobr Digwyddiad Cyflwyniad Rhyl Triathlon - Prize Presentation Event	Rhyl
28.09.14	Cadeirydd y Gwasanaeth Dinesig Ynys Môn Is Gadeirydd wedi mynychu Chair of Anglesey's Civic 3967vice	Ynys Môn
	Vice Chair attended	Anglesey

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#### COUNTY COUNCIL

Minutes of a meeting of the County Council held in Council Chamber, County Hall, Ruthin LL15 1YN on Tuesday, 9 September 2014 at 10.00 am.

#### PRESENT

Councillors Raymond Bartley, Brian Blakelev (Chair). Joan Butterfield. Jeanette Chamberlain-Jones, Bill Cowie, Ann Davies, James Davies, Meirick Davies, Richard Davies, Stuart Davies, Peter Duffy, Hugh Evans, Peter Evans, Bobby Feeley, Carys Guy, Huw Hilditch-Roberts, Martyn Holland, Rhys Hughes, Alice Jones, Pat Jones, Geraint Llovd-Williams. Gwvneth Kensler (Vice-Chair). Margaret McCarroll. Jason McLellan, Barry Mellor, Peter Owen, Merfyn Parry, Paul Penlington, Arwel Roberts. Gareth Sandilands, David Simmons, Barbara Smith, David Smith, Julian Thompson-Hill, Joe Welch, Cefyn Williams, Cheryl Williams and Eryl Williams

#### ALSO PRESENT

Chief Executive (MM), Head of Legal, HR and Democratic Services (GW), Head of Finance and Assets (PMc), Head of Customers and Education Support (JW), Head of Education (KE), Democratic Services Manager (SP), and Committee Administrator (SLW)

#### Also in Attendance were:

Chief Fire Officer, Simon Smith and Deputy Chief Fire Officer, Dawn Docx

#### 1 APOLOGIES

Apologies for absence were received from Councillors Ian Armstrong, Hugh Irving, Huw Jones, Win Mullen-James, Bob Murray, Dewi Owens, Bill Tasker and Huw Williams

Prior to the commencement of the Full Council meeting, the Chair offered congratulations to Councillor Arwel Roberts who had been admitted to Gorsedd y Beirdd.

At this juncture a minutes silence was held as a mark of respect for Councillor Eryl Williams whose mother had passed away and Councillor Rhys Hughes whose brother had passed away.

#### 2 DECLARATIONS OF INTEREST

Councillors Meirick Lloyd Davies, Richard Davies and Peter Owen declared a personal interest in item 6 – North Wales Fire and Rescue Service.

Councillor Huw Hilditch-Roberts declared a personal interest in item 9 – Reforming Local Government.

Councillors, Martyn Holland, Huw Hilditch-Roberts, Geraint Lloyd Williams, Ann Davies, Joe Welch, Carys Guy, Jason McLellan, Barry Mellor, Paul Penlington, Julian Thompson-Hill, Arwel Roberts, James Davies, Margaret McCarroll, Jeanette Chamberlain-Jones, Gareth Sandilands, Cefyn Williams, Meirick Lloyd Davies and Richard Davies all declared a personal interest in item 10 – Home to School Transport Policy.

Councillor Jason McLellan declared a personal interest in item 11 – Capital Plan 2013/14 – 2017/18

#### **3 URGENT MATTERS AS AGREED BY THE CHAIR**

Councillor Jason McLellan requested that in light of the recent events in Rotherham that the Local Safeguarding Policy be sent out to all Members.

Councillor Bobby Feeley confirmed that following discussions with the Corporate Director: Economic and Community Ambition and the Head of Children & Family Services that a copy of the Local Safeguarding Policy would be forwarded to all members imminently.

#### 4 CHAIR'S DIARY OF EVENTS

A list of civic engagements undertaken by both the Chair and the Vice-Chair for the period 27 May 2014 – 7 September 2014 had been circulated prior to the meeting.

The Chair expressed gratitude to the Vice-Chair for attending a number of events on his behalf.

The Chair informed members of the success of the Beach Festival, Proms on the Prom, and the Rhyl Air Show which had all been held in Rhyl.

The events had been extremely successful, attracting huge numbers of people to Rhyl.

The Chair extended his gratitude to Sian Davies and her team for all their hard work organising the events. It was also recommended that an invitation be sent to Sian and her team for them to attend a future Council meeting to enable members to show their appreciation.

**RESOLVED** that the list of civic engagements undertaken for the Council by the Chair and Vice-Chair be received and comments of the Chair be noted.

#### 5 MINUTES

The minutes of the Council meeting held on 10 June 2014 were submitted.

Councillor Meirick Lloyd Davies stated he had declared an interest in Item 8 – Local Government Pension Scheme but his name had not been included in the minutes.

**RESOLVED** that, subject to the above, the minutes of the Council meeting held on 10 June 2014, be confirmed as a correct record.

#### 6 NORTH WALES FIRE AND RESCUE AUTHORITY

Chief Fire Officer (CFO), Simon Smith and Deputy Chief Fire Officer (DCFO), Dawn Docx attended to consult with members on the North Wales Fire and Rescue Authority's proposals for future delivery of fire and rescue services across the region.

The CFO explained to members (together with a presentation) that the budget for the previous 4 years had been frozen and the levy to Local Authorities had not been increased during this period. The CFO gave examples of service cuts which had taken place during this period and informed members that savings of £3million were to be made over the next 5 years.

The DCFO explained further demands for services would continue, but changes to the service would need to take place due to the financial constraints.

The CFO confirmed that for Denbighshire, a large amount of work would be required to take place before proposals were put forward. Not increasing the revenue budget by the required £3million, over the next 5 years could result in significant reductions in the order of:

- Closing 9 or 10 of the current 36 retained fire stations
- Removing 17 of the current 54 fire engines
- A consequent loss of around 228 out of the current 799 operational firefighter posts.

The current contribution to North Wales Fire and Rescue Authority was £4,342,155. Therefore, the maximum increase in future years would be:

٠	2015/16	-	£77,666
•	2016/17	-	£91,100
•	2017/18	-	£102,478
•	2018/19	-	£102,631
•	2019/20	-	£68,062

Total additional funding over 5 years £441,937

Councillor Julian Thompson-Hill asked for assurances that the Fire and Rescue Service had scrutinised every budget line prior to coming to the Local Authorities for increased contributions.

The CFO offered the re-assurance Councillor Julian Thompson-Hill had requested.

Following in-depth discussion, the CFO confirmed he would feed back the members comments as part of the consultation comments.

#### 7 NOTICE OF MOTION

Councillor James Davies put forward the following Notice of Motion for the consideration of Full Council:

"This Council supports initiatives to train 'Dementia Friends' and to create 'Dementia Friendly Communities'. It seeks to take a lead locally in this field through becoming a 'Dementia Friendly Council' and will consider, via Scrutiny Committee and other appropriate channels, a range of measures that can be taken to enhance its services to dementia patients and their carers".

Councillor Davies explained the importance of the need to raise awareness of Dementia as a whole, including customer services, front line staff, and councillors to ensure people receive the help they need.

Councillor Bobby Feeley confirmed that work had been taking place regarding 'Dementia Friendly Communities'. Once the work had been completed, it would be forwarded on to members. The number of people with dementia was expected to increase over the next 20 years. The programme currently run by Denbighshire County Council was an excellent programme.

During discussion, various members expressed their support for the Notice of Motion. It was also clarified again that the Council carried out huge amounts of work relating to Dementia.

Councillor Barbara Smith recommended that the wording of the Notice of Motion be changed, for it to endorse the work which was currently carried out by the council. This was seconded by Councillor Joan Butterfield.

Additional wording to the Notice of Motion would be "that the council members acknowledge the excellent work currently taking place within Denbighshire but are also willing to look at further work".

Councillor Huw Hilditch-Roberts moved that the matter be referred to Scrutiny. This was seconded by Councillor Peter Evans.

**RESOLVED** that the matter be referred to Scrutiny Committee for further consideration.

#### 8 NOTICE OF MOTION

Councillor Joe Welch put forward the following Notice of Motion, on behalf of Councillors Colin Hughes, Geraint Lloyd-Williams, Meirick Lloyd Davies and Eryl Williams, for the consideration of Full Council.

"We would like the support of the council to have a firm stance to demand that the NW Wind Farms connection is placed underground for its entire length".

**RESOLVED** that the Notice of Motion put forward by Councillor Joe Welch to request the support of the council to have a firm stance to demand that the NW Wind Farm connection be placed underground for its entire length be carried.

#### At this juncture (11.50 a.m.) there was a 15 minute break Meeting re-convened at 12.05 p.m.

#### 9 **REFORMING LOCAL GOVERNMENT**

The Chief Executive presented the Reforming Local Government Report (previously circulated).

The White Paper – Reforming Local Government – had been published for consultation on 8 July 2014. The consultation period was to close on 1 October, 2014 at 23:59. The purpose of the report was to set out the main proposals within the White Paper, provide a strategic assessment of the options it presented for the council and request a decision on whether to submit an expression of interest to voluntarily merge with Conwy County Borough Council. The expression of interest must be submitted by November 2014, and would require the agreement of Conwy County Borough Council.

The White Paper set out the necessary steps towards the merging of local authorities into larger, 'more sustainable' organisations. It was proposed that members carefully consider the implications of this part of the paper and develop a response by the closing date of consultation, 1 October, 2014.

The White Paper identified, as its preferred option, a programme of local authority mergers that would reduce the current 22 local authorities to 12, with three in North Wales and Denbighshire merging with Conwy.

The Welsh Government were unlikely to support any proposal that cut across current Health and Police boundaries and would not support proposals that changed existing local authority boundaries.

The White Paper was clear that there was insufficient time to develop, plan and legislate for a full programme of mergers before the next National Assembly elections in May 2016. A Bill to merge authorities would not, therefore, be introduced to the National Assembly during the assembly term, which would end in April 2016.

A draft Bill would be published in the autumn of 2015 for consultation so that the elected Welsh Government in May 2016, would be in a position to make early decisions about whether and how to proceed.

Provision for early mergers would be included in legislation which would be introduced early in 2015. A 'Prospectus' would be published by the summer of 2014 setting out the Welsh Governments incentives for voluntary mergers. At the time of the meeting, the 'Prospectus' had not been published.

The Chief Executive outlined to members, the timetable for mergers which had been outlined within the report.

There were two options to consider:

- Option 1 Wait for the Welsh Government election in May 2016; or
- Option 2 Voluntary merger with Conwy.

It seemed clear that waiting to see what would happen in May 2016 was, in fact, to accept that serious cuts to budgets and services would occur for at least the next

six years, after which, the future would be an enforced merger. Making severe cuts, for several years, followed by enforced merger, did not appear as a particularly good outcome for residents or the council.

The decision would not be a simple one and either option carried risks and costs. On balance, the voluntary merger option was strategically better because it was a viable option for both councils, and it could offer the possibility of avoiding the worst of the cuts by a combination of securing a financial deal with Welsh Government and securing savings from the merger itself. However, this option could only be considered if two conditions were satisfied:

- That the financial and support package from Welsh Government would be substantial and binding; and
- That once the two authorities and Welsh Government agreed the Statement of Intent in November 2015, that the agreement would be binding on all three parties.

If the conditions could be secured then that would allow both councils to reduce the level of cuts to services and avoid the possible failure of the project either because of local disagreements or change of position by Welsh Government. If they could not be secured, then the risks of voluntary merger were too high.

In-depth discussion took place, during which the following points were raised:

- There were, in total, 106 members between Denbighshire and Conwy. Current legislation dictated there could not be more than 75 members to each local authority. The figures equated to 1 member per every 1750 electors. If this equation were to be applied to the prospective merged local authority that would be 96 members, 21 over the maximum figure. The suggestion was made that if a merger were to go ahead then it would be imperative to have the electoral boundary assess the area as soon as practically possible
- It was stressed by members that the priority for Denbighshire must be for its residents
- BCUHB were to embark upon a change in their structure. They were to do a rebalance of care from secondary to primary. There were to be three structures together with Local Authorities:
  - Wrexham and Flintshire
  - Denbighshire and Conwy, and
  - Gwynedd and Anglesey

#### **RESOLVED** that:

- Council agree that, subject to reaching agreement with Conwy County Council, both councils proceed to develop a joint expression of interest to voluntarily merge by April 2018 and to submit this expression of interest to Welsh Government by November 2014, provided the two councils can:
  - Secure a substantial financial and support package from Welsh Government that is binding, and

- That once the two authorities and Welsh Government agree the statement of intent in November 2015 that the agreement is binding on all three partners
- The 'substantial financial and support package' referred to will be negotiated with Welsh Government and put before both Denbighshire and Conwy members to consider before agreeing to proceed.

#### At this juncture (1.25 p.m.) there was a break. Meeting reconvened at 2.15 p.m.

#### PRESENT

Councillors Brian Blakeley (Chair), Joan Butterfield, Jeanette Chamberlain-Jones, Bill Cowie, Ann Davies, Meirick Davies, Richard Davies, Stuart Davies, Peter Duffy, Peter Evans, Huw Hilditch-Roberts, Martyn Holland, Colin Hughes, Hugh Evans, Rhys Hughes, Alice Jones, Pat Jones, Gwyneth Kensler (Vice-Chair), Geraint Lloyd-Williams. Margaret McCarroll, Jason McLellan, Barry Mellor, Merfyn Parry, Paul Penlington, Arwel Roberts, Gareth Sandilands, David Simmons, Barbara Smith, David Smith, Julian Thompson-Hill, Joe Welch, Cefyn Williams, and Eryl Williams

#### 10 REVIEW OF HOME TO SCHOOL TRANSPORT POLICY

The Head of Customers & Education Support presented the Home to School Transport Policy (previously circulated) for members to consider the contents of the revised policy.

At the Freedom & Flexibilities Workshop on 17 June 2014, elected members gave approval to undertake a review of the existing transport provision and to undertake consultation on a revised policy.

The Council published a consultation on the proposed new policy on 11 August 2014. The new policy had to be adopted by 1 October 2014 to ensure the regulations were met. This was in accordance with the Learner Travel Information Regulations 1.105 where it stated:

If a Local Authority decides to change or remove the discretionary transport provision it provides, it must publish the information before the 1 October of the year preceding the academic year in which the changes will come into force.

Members would need to consider:

- The outcome of enforcing the new policy to remove all historic anomalies in the eligibility process
- Implementation of central pick up points as detailed in paragraph 4.2 of the policy there would be approximately 232 secondary pupils and 352 primary pupils directly affected by this change.

The proposal would have a direct impact on the Passenger Transport Service. It was estimated that there would be a saving in the region of £303k. The savings could be subject to change depending on the outcome of the review of hazardous

routes and from any payments made to parents for journeys as an alternative to providing free transport.

The prospective saving of Primary school transport would be in the region of £30k. Due to this being a relatively small amount of savings, it was yet to be decided whether to make any changes to Primary transport.

There were a number of contentious issues and in-depth discussion took place.

Concessionary Transport would be provided if a pupil did not qualify for free transport against any of the criteria detailed in this policy, but could be placed on an existing contract transport route that had empty seats. A reasonable charge per term would be applied. Denbighshire currently charged £50 per term.

Due to the continuing trend of overspend within school transport, other areas had been subsidising the budget. The savings to be made would enable the school transport budget to break even.

Discussion also included the categorisation of schools.

The Authority would provide discretionary transport to the nearest school providing Welsh medium education, even if it was not their nearest qualifying school. For that purpose, it would be a school which was categorised as 1 or 2 within the Welsh Government guidelines on Welsh Medium Provision. Transport would not be provided where a preference for bilingual education was made. Preference would only be considered against Welsh medium or English medium.

The Head of Education clarified categorisation to members. There were three aspects to categorisation which were:

- (i) Curriculum
- (ii) Language, and
- (iii) Outcomes.

Transport would be provided for all managed transfers for the life of the transfer whether long or short-term.

The Head of Education reserved the right to apply discretionary powers in certain cases to ensure minimum disruption to the pupil.

The central pick-up points suggested were to undergo risk assessments prior to confirmation.

**RESOLVED that** members received and considered the Revised Home to School Transport Policy, which would also be presented at Scrutiny and Cabinet.

#### 11 CAPITAL PLAN

The Lead Member for Finance and Assets introduced the Capital Plan 2013/14 – 2017/18 report (previously circulated) to provide Council with an update regarding the Capital Plan including major projects and the Corporate Plan.

General discussion took place regarding projects within the report.

RESOLVED that:

- Members note the 2013/14 outturn position of the Capital Plan; the latest position on the 2014/15 capital plan and the update on major projects.
- Members approve Bodnant Community School extension and refurbishment scheme proceeding to construction phase.

#### 12 BUDGET 2015/16 - 2016/17

The Lead Member for Finance and Assets introduced the Budget 2015/16 – 2016/17 report (previously circulated) to provide Council with an update of the latest budget position and to approve the saving proposals listed in Appendix 1 of the report.

The report outlined the latest budget position and presented Phase 1 of a programme of budget savings for approval in order to deliver the revenue budget for 2015/16 and to begin the process for 2016/17.

The majority of the council's funding (around 78%) was from the Welsh Government, via the Revenue Support Grant and redistribution of NNDR.

The settlement for 2014/15 had been reduced by 4.6% from the previous year which had been the biggest reduction in the council's history and the highest reduction in Wales. The reduction had been above average due to adjustments arising from the results of the 2011 census. The estimated growth in the local population had been over-estimated over a number of years. The impact would mean that Denbighshire's funding would be adversely affected for several years.

Further cuts had been announced. Therefore, up to and including 2016/17 £18million in savings would be required to be made.

A new budget process had been put in place, named Freedoms & Flexibilities, and was a significant change to the council's approach to budget setting. The process analysed each service down to individual budget lines to assess what functions each service performed, how much those cost and whether they were statutory or legal requirements and/or corporate priorities.

Budget Workshops had been arranged of which four full day workshops had taken place. A further six workshops had been arranged. All workshops had been well attended by members.

At the workshops, members were asked to consider proposals under the categories of:

- Adopt
- Develop, and
- Defer.

Appendix 1 to the report highlighted the savings proposed from the first four workshops where there had been support to "adopt". Other proposals were to be considered at further workshops.

There had been significant consultation around the budget process and it had been considered by CET, SLT, Cabinet Briefing and Council Briefing meetings. By the end of the process there would have been at least ten budget workshops held with elected members.

The Corporate Governance Committee had an oversight role and had received reports to each of its meetings since April 2014.

In addition, consultation over individual proposals would take place with trade unions over the coming months. As the process developed, it may be necessary to consult publically on certain proposals.

Councillor Joan Butterfield stated that the Labour Group would not be prepared to vote through any changes, especially those affecting staff and people in the community. The reason for the decision had been that whilst they accepted the Budget Workshops had been transparent, there had been no final information to any of the outcomes. Councillor Butterfield also requested sight of the Equality Impact Assessments regarding the cuts.

The Lead Member for Finance and Assets, Councillor Julian Thompson-Hill, responded to Councillor Butterfield confirming that all information had previously been provided. The Equality Impact Assessments had been emailed to all members although some had been late.

The Leader, Councillor Hugh Evans, confirmed that at the conclusion of all the Budget Workshops, Councillor Thompson-Hill asked all present if there were any issues or problems and no-one in attendance had responded. The details had gone through a rigorous process and discussed in detail. Therefore, the Leader was confident the report could be put before members for approval.

The Chief Executive clarified that a robust assessment process had been put in place to enable members to make the decision of what required protection and what had scope for cuts. This had been the first phase. All information had been received by members and the Budget Workshops had enabled intense scrutiny of services and the decisions within the Budget Report papers had been agreed.

At this juncture (4.30 p.m.) it was agreed for a 5 minute adjournment of the meeting to allow the Labour Group to have a brief discussion on the way forward.

#### Meeting re-convened at 4.35 p.m.

Councillor Joan Butterfield thanked the Chair for allowing the adjournment. The Labour Group confirmed their stance on non-agreement to the cuts without further information. They had agreed to not support the Budget cuts.

Councillor Gwyneth Kensler requested to make an amendment. Due to the fact she had not participated in the Budget Workshop which had taken place on 26 August, she requested that the rights of way be deferred for her to make the correct informed decision.

Councillor Arwel Roberts seconded the amendment.

A vote was taken and the proposal was lost.

**RESOLVED** that members receive the report and approve the savings listed.

#### 13 FINANCE REPORT - FINAL REVENUE POSITION & STATEMENT OF ACCOUNTS 2013/14

The Lead Member for Finance and Assets introduced the Finance Report – Final Revenue Position 2013/14 (previously circulated) to provide members with the final revenue position and the impact on reserves and balances, for information.

Cabinet had received regular monitoring reports throughout the financial year on the performance of expenditure against budget and savings agreed as part of the Medium Term Financial Plan. The final outturn report had been accepted by Cabinet on 25 June 2013. The first draft of the Annual Statement of Accounts for 2013/14 had been submitted to the external auditors on 30 June. The accounts were currently being audited and the final accounts were planned to be presented to the Corporate Governance Committee on 29 September for formal approval.

The overall financial outturn position for 2013/14 was an under spend against the approved budget, which together with an increase in the yield from Council Tax strengthened the financial position. As a consequence, funds were transferred to specific reserves to assist the Council in addressing the future severe financial pressures and to meet the cash commitments required to deliver the Corporate Plan.

Discussions took place with the Head of Finance responding to queries raised by Members.

Thanks were put forward from members to the Head of Finance and Assets, Chief Accountant and their team for the huge amount of work which had been carried out.

**RESOLVED** that members note the final revenue outturn position for 2013/14 revenue budget and note the treatment of reserves and balances as detailed within the report.

#### 14 MEMBER TRAINING

The Lead Member for Modernising and Performance, Councillor Barbara Smith, introduced the Member Training Report (previously circulated) to give an update position on member training matters including Mandatory Sessions and Personal Development Plans and Reviews.

A decision was required from members as to which sessions were to be classed as mandatory for all members and which sessions would be classed as mandatory for specific roles. The Local Government (Wales) Measure 2011 at Section 7 required each Local Authority to secure the provision of reasonable training and development opportunities for its members.

General discussion took place during which, Councillor Stuart Davies moved to remove the word "sanction" from the recommendation. This was seconded by Councillor Dave Smith.

#### **RESOLVED** that:

- The following 'Generic' mandatory training be attended by all members:
  - Code of Conduct
  - Safeguarding / Corporate Parenting / Child Protection
  - > Finance
  - > Equalities
  - > Induction (structure of Council, Constitution and Data Protection).
- The following role specific mandatory training, over and above the generic mandatory training which must be attended by various committee members, with all members welcome to attend if of interest. Proposed sessions:
  - > Chairing skills (for Chairs and Vice-Chairs of all Committees)
  - Scrutiny (Chairing)
  - > Group Leaders
  - Cabinet (to include public speaking and talking to the media)
  - Planning Committee
  - > Licensing Committee
- (Chairs training to take place in February each year, so that prospective new Chairs would be eligible for nomination for future Chairs' role. Further Scrutiny Chairs training would also be held in May).

#### 15 COUNTY COUNCIL FORWARD WORK PROGRAMME

The Head of Legal, HR and Democratic Services introduced the Council's Forward Work Programme (previously circulated).

**RESOLVED** that the Council Forward Work Programme be approved and noted.

#### THE MEETING CONCLUDED AT 5.10 P.M.

# Agenda Item 6

Report To:	Council
Date of Meeting:	7 <sup>th</sup> October 2014
Lead Member / Officer:	Councillor Huw Jones / Lead Member for Leisure, Youth, Tourism & Rural Development
Report Author:	Jamie Groves – Head of Communication, Marketing & Leisure

#### **Title: Prestatyn Nova Centre Development Proposal**

#### 1. What is the report about?

1.1 The report considers the proposals for the £4.217M redevelopment of the Prestatyn Nova Centre.

#### 2. What is the reason for making this report?

2.1 A decision is required by the Council to approve the recommendation of the Strategic Investment Group, to proceed with the redevelopment of the Nova Centre.

#### 3. What are the Recommendations?

3.1 That the Council approves the £4.217M refurbishment of the Prestatyn Nova Centre.

#### 4. Report details.

- 4.1 In January 2014, Cabinet considered the findings of a due diligence review into Clwyd Leisure Ltd (CLL) and concluded that it was too great a risk for the Council to take over the company. Cabinet also decided to cease funding CLL from 1 April 2014 onwards, due to concerns over the quality and level of service provision. Following this, CLL ceased trading and closed their facilities in Rhyl and Prestatyn with immediate effect.
- 4.2 In March 2014, a report was presented to Cabinet by Communication, Marketing and Leisure (CML) outlining the recommendations arising from a detailed appraisal of the building conditions and the cost benefit analysis in respect of the different interim management options for the facilities; whilst the business case for a much improved leisure offer on the coast was developed further. Cabinet agreed to the recommendation that the Nova Centre remains closed pending agreement of the Alliance Leisure Services (ALS) redevelopment proposals for the facility in May 2014'.
- 4.3 A feasibility exercise and outline business case for the proposed redevelopment of the centre was commissioned, to be considered further by the Councils Strategic Investment Group. The process included financial analysis and input from one of Denbighshire's Senior Finance & Assurance Officers (SFAO) and Finance Manager; together with CML's Lead Officer for Commercial Leisure. The feasibility and outline business case was presented to Strategic Investment Group and Cabinet in June 2014 in order to secure funding to take the project forward to detailed design. Both approved progression to the next stage, awarding 108k for the detailed design stages in order to establish cost certainty for the project.

- 4.4 Work has progressed at pace and ALS in partnership with DCC have now completed all detailed surveys, and provided the Strategic Investment Group with detailed costs (income and expenditure forecast and capital requirements) based on the following mix of facilities, as agreed in the original feasibility brief set out in Appendix 1:
  - Reduction of overall footprint of the property.
  - Retention of the 25m 4 lane swimming pool and small splash pool.
  - Creation of a village changing area to serve the swimming pool.
  - Creation of an improved fitness offer to the same quality as that delivered at Ruthin Leisure Centre with separate fitness changing.
  - Creation of a multi-use space to accommodate current community events / functions and a range of exercise classes / sports clubs.
  - Creation of a large soft play facility unique to the market.
  - Creation of a new entrance, reception and café area overlooking the sea.
  - Creation of three promenade side retail units to support new businesses along the coast.
  - Introduction of energy efficient mechanical / electrical services / devices in order to reduce carbon footprint.
  - Renovation / repair of all roofs and re-enveloping of the property, whilst at the same time creating a more attractive coastal facility.
  - Repair and replacement of mechanical and electrical systems including boilers, air handling system and pool plant.
  - Addressing the issues highlighted in the condition surveys commissioned by property as part of the original management options appraisal for the future of the facility.
- 4.5 The detailed surveys undertaken during the detailed design stages have identified a number of issues that need to be resolved to ensure the long term sustainability of the building for the term of the business case and the Councils financial commitment. The mechanical and electrical plant is in extremely poor condition and as part of the refurbishment will need to be replaced. The roofing survey undertaken by an independently appointed company; identified a host of issues with both the flat and metal sheeted roof sections. All areas of the roof will need to be cleaned and repaired. The increase in costs from outline to detail design stage; as a consequence of the more instructive surveys represents a 15% increase in overall development costs. This is containable within the overall envelope of affordability over the term of the business case set out in this report.

#### 5. How does the decision contribute to the Corporate Priorities?

- 5.1 The development is a major strand of the Council's vision for an improved leisure and tourism offer along the coast, as set out in the Economic Ambition Strategy.
- 5.2 The BIG Plan 2011 2014 aims to achieve a number of outcomes and of particular relevance to this proposal is the desire for people in Denbighshire to have healthy lifestyles. The aim is for more adults and young people to participate in sport and physical activity in order to stay fitter and healthier by offering a high standard, year round set of attractions and activities.
- 5.3 The vision within Denbighshire's Leisure Strategy is to increase the number of people participating in a range of leisure opportunities and work with partners to make best use of resources to design, deliver and promote leisure across Denbighshire. Our Leisure Strategy sets out our vision and commitment to improve access to high

quality settings in which to enjoy leisure activities, for both visitors and community alike.

#### 6. What will it cost and how will it affect other services?

- 6.1 The costs pre detailed design were approximately £3.6 million. The revised costs as a consequence of the roofing and M&E requirements have increased to £4,217,001.
- 6.2 Officers from finance, Property and the appointed Alliance Leisure project team have been through a vigorous 'value engineering process' reviewing the costs and specification to reduce the costs as far as is possible without compromising the whole development. In the original business case it was identified a total of £256,311 was required to service the overall borrowing required for the development. As a consequence of the increase in capital required for the development, the prudential borrowing costs have increased to an annualised payment of £284,680, representing a total increase of £28,369 per annum. This is confined within the affordability of the project and has been fully considered and scrutinised by both the Strategic Investment Group and the appointed Coastal Facilities board, who oversee the progress and development of our Coastal Facilities portfolio.
- 6.3 A budget forecast is set out in Appendix 2, with a financial commentary in Appendix 3; and a full financial statement from our Finance & Assurance Manager is attached in Appendix 4. The budget forecast now shows an operating loss in year 1 of £68,223, year 2, a loss of £6,447 and by year 3 a surplus of £11,785. If we were to take the full 5 year forecast, over this period the Centre will have made a £23,440 operational loss, over and above the resources we have available for the running of the facility, but this assumes only realising just over 70% of the overall latent demand. However, if this development does not proceed, the building is likely remain in its current condition until further options are explored, which could take a significant amount of time. In the meantime, the centre continues to cost the Council approximately £71,000 per year to maintain whilst closed. This takes account of NNDR (rates), security, repairs and maintenance, as set out in the options in Appendix 5 (page 6 of the business case). Consequently, if this property was to be left in this condition permanently it would cost approximately £355,000 over the next five years.
- 6.4 Demolition has been considered as one of the 'do nothing' options, and this would cost approximately £1M; financed over a 20 year period would cost approximately £60,000 per year. The redevelopment, projects a £23,440 operational loss over 5 years (on top of the £71,000 per year identified above). However, this represents better value than either of the other two options, particularly when considering some of the non financial benefits that would derive from this development, such as increased employment opportunities, increased footfall for existing or new business and the creation of a visitor attraction / destination on the Prestatyn coast.
- 6.5 Income projections have not been amended from the original report and business case that was submitted to Strategic Investment Group (SIG) in May 2014. Although the capital costs have increased, we felt it more prudent to maintain the levels of income agreed with our SFAO prior to submission of the revised development costs, to highlight the worst case scenario in terms of the operating profit and loss position. We have been extremely conservative with our income targets and would expect to exceed our projections, but for the purposes of the business case they remain conservative. The business case (Appendix 5) has been scrutinised by Strategic investment group and they have sufficient confidence to recommend to Council that we move forward with the development of the Nova Centre.

# 7. What are the main conclusions of the Equality Impact Assessment (EqIA) undertaken on the decision? The completed EqIA template should be attached as an appendix to the report.

7.1 The EqIA is attached in Appendix 6. This is a refurbishment of an existing facility but considerations have been made within the design to ensure that we have a facility that removes all barriers to participation encouraging and supporting all users.

#### 8. What consultations have been carried out with Scrutiny and others?

8.1 The proposal has the full support of Councillor Huw Jones, Lead Member for Leisure, Youth, Tourism and Rural Affairs. The proposal and business case has also been approved by Strategic Investment Group. Prestatyn Town Council, the Coastal Board and Prestatyn Member Area Group have been consulted throughout the development stages. Cabinet considered the initial options appraisal and recommended a business case be submitted to Strategic Investment Group for approval.

#### 9. Chief Finance Officer Statement

- 9.1 The project has been reviewed by Property and Finance and seems robust and reasonable. With any scheme that involves refurbishing an existing, large, old building there are always risks associated with unforeseen costs. The nature of the contract and the amount of survey work should help to mitigate these risks.
- 9.2 There are financial risks attached to any new trading operation. Again the amount of research that has been undertaken along with moving the health and fitness offer from Prestatyn Leisure Centre should mitigate these risks. The costs of the three scenarios (demolition, leave vacant, refurbishment) are broadly similar from a revenue perspective and would therefore support the decision to proceed with the project. It should be managed following the Council's project management methodology.

#### 10. What risks are there and is there anything we can do to reduce them?

- 10.1 If the scheme is approved to proceed to construction by the Council, the construction cost will be fixed. As set out within our development partner framework, any deviations from the agreed capital sum will be borne by ALS, unless the costs are as a consequence of any additional request from the Council over and above the agreed scope of works.
- 10.2 If we do nothing, then Prestatyn Nova Centre will remain closed and the building will continue to deteriorate and likely become a health and safety risk; incurring costs of approximately £71,000 per year to maintain in its current condition. Demolition costs are approximately £1M. The 5 year financial forecast highlights a £23,440 operating loss over that period. Operating loss during the first year has been fully considered and appropriate measures will be put in place to service the cash-flow position. Operating profit in subsequent years will off-set any losses during the first two years. Options have been discussed with the Strategic Investment Group, and on the basis of how the risk will be managed, they have agreed to recommend for development, pending approval from Council.

#### 11. Power to make the Decision

Section 3 of the Local Government Act 1972: Duty to secure continuous improvements in the way in which functions are exercised.



# Appendix 1 PRESTATYN NOVA – FEASIBILITY STUDY

A REPORT BY



**APRIL 2014** 

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## APPENDICES

- Appendix A Strategic Context
- Appendix B Market Segmentation
- Appendix C Latent Demand
- Appendix D Revenue Projections

#### Introduction

- 1.1 Alliance Leisure (ALS) and Denbighshire County Council (DCC) have commissioned RPT Consulting to undertake a feasibility study on the redevelopment options for Prestatyn Nova Leisure Centre (PNLC).
- 1.2 The PNLC was operated until February 2014 by Clwyd Leisure Ltd (CLL). However due to a number of factors including condition surveys, quality and level of service, and funding withdrawal CLL ceased trading and closed its facilities. An insolvency practitioner returned the keys to DCC as landlord who has taken the decision to keep PNLC closed pending redevelopment proposals by ALS.
- 1.3 ALS has presented a series of development options for the PNLC which include the following
  - Option 1 Partial refurbishment circa £3.66 million cost
  - Option 2 Demolish and New Build circa £5.96 million
  - Option 3 Partial Demolition and Refurbishment circa £3.66 million
- 1.4 DCC expressed a preference for Option 3 and in particular to seek to deliver from the facilities the following key areas.
  - Retain the 25m 4 lane pool
  - Retain a small splash pool
  - Create nice village changing
  - Create a good quality gym (as they have at Ruthin)
  - Fitness changing
  - Maximise a multi-use space to accommodate current community events (such as tea dances, lunches, parties etc.) and also use it for exercise classes/ martial arts etc.
  - Create a large soft play facility
  - Create a new entrance into the site which will have a café and views out to the sea
- 1.5 Following on from the options presented by ALS further work has been undertaken to prepare initial concept drawings further developing Option 3 above. This includes the following facility mix
  - 25 metre pool
  - Splash pool
  - New fitness gym & associated changing
  - Multi-use space
  - Soft Play
  - Café area overlooking the sea
  - External area between the Nova centre and Tourist information building
  - Creation of two /three promenade side retail units

It is anticipated that the current Prestatyn Leisure Centre would reduce its operational hours and open outside of school hours continuing to offer community use for sport (sports hall; squash; all weather pitch; climbing; meeting rooms) but its

health and fitness offer would be relocated as part of the improved offer at the new PNLC.

- 1.6 The feasibility will consider this option and also identify if there are any further opportunities. In particular the feasibility study will identify:
  - Demand and Supply analysis of the catchment to identify the need for the proposed facilities
  - Future revenue projections to identify the costs of the facilities
  - Identification of affordability taking into account the capital available and future rental requirements
- 1.7 The feasibility study has been undertaken in partnership with DCC and in particular the future revenue projections have been scrutinised by DCC's financial team.
- 1.8 We have also set out our key recommendations as to the way forward in the report.

#### Introduction

- 2.1 Within this section we seek to identify the potential demand for the facilities and how they fit within the current strategic context for Denbighshire and the wider region. We approach this by
  - reviewing strategic documents which set the framework within which PNLC sits
  - identifying an overview of the current market and catchment
  - review the demand for key facilities through comparing existing provision in the market

#### Strategic Context

- 2.2 A key part of the brief from the Council is that whilst the Council faces increasing financial pressures, there is still a strong commitment for the delivery of high quality leisure provision by the Council. The service and quality of the future provision is therefore an essential part of the assessment for each of the development options.
- 2.3 In considering the outcomes the Council require from the delivery of its leisure facilities, it is important that the strategic context is set out to enable us to understand the framework within which the service is operating.
- 2.4 It should also be recognised that there are a number of different organisations and strategies at a national, regional and local level which impact on the facility, including
  - Climb Higher Creating an Active Wales
  - A Vision for Sport in Wales (Sport Wales)
  - Turning the tide of inactivity
  - Start Active, Stay Active
  - The BIG plan which includes the community strategy, health social care and wellbeing strategy, children and young people plan, community safety plan for Denbighshire
- 2.5 We summarise the key outcomes and approach of the strategic documents within Appendix A. Of particular relevance however to DCC is the BIG plan which seeks to want people to:
  - Be healthy and have a sense of wellbeing
  - Live in a safe place
  - Be able to afford to meet their needs
  - Live in Denbighshire because it's a great place to live, work and learn
- 2.6 The DCC Leisure Strategy seeks to deliver on the Big Plan through its leisure vision "By 2020 Denbighshire will be renowned for high quality, accessible leisure opportunities attracting high levels of participation and improving the wellbeing of its residents and visitors." It seeks to deliver this vision by:

- Increasing the number of people participating in a range of leisure opportunities
- Increasing the number of people involved in helping to deliver leisure opportunities
- Increasing the profile and importance of leisure for all
- 2.7 The development of PNLC supports 'The BIG Plan' and 'The DCC Leisure Strategy' and will help achieve its desired outcomes of:
  - Working in partnership to plan and deliver
  - Providing accessible high quality settings for leisure
  - Increasing the skills and resources to delver
  - Ensuring focus on supporting key target groups

#### **Catchment Overview**

2.8 DCC has a total population of circa 93,734 people (2011 Census) which is summarised by age breakdown in the table below, comparing it with Wales as a whole, and with the age breakdown for the more immediate drivetimes.

Key Indicator 7 minute Drivetime		10 minute Drivetime	12 minute Drivetime	Denbighshire CC	Wales	
Total Population	6,639	14,306	22,747	93,734	3,063,500	
Ages						
0-14	16.4%	17.9%	16.9%	16.8%	16.9%	
15-19	5.5%	5.6%	5.5%	6.4%	6.5%	
20-44	26.1%	27.1%	26.6%	27.7%	31.6%	
45-64	24.4%	24.8%	25.9%	28.0%	26.6%	
65-74	13.2%	12.0%	11.7%	11.3%	9.8%	
75 & over	14.4%	12.7%	13.2%	9.7%	8.6%	

#### Table 2.1 – Population Age Profile

(Source: 2011 Census)

- 2.9 Overall the population profile of the drivetimes are similar to that of Denbighshire generally, however Denbighshire does illustrate an older population than Wales as a whole.
- 2.10 Of particular interest the table demonstrates:
  - A higher proportion of the older population, particularly in the 65 years plus and older category. This would support the need to retain community space for groups and informs that when developing programmes and future marketing opportunities, consideration of activities for older people will be important.

• A higher proportion of the younger age group in the 10 and 12 minute drive time with 0-14 year olds being higher than both Denbighshire and Wales, illustrating support for soft play and retention of the pool.

#### **Market Segmentation**

- 2.11 The Sports Council of Wales (SCW) have identified a number of market segments that categorise the market into different profiles, which implies how the segments will participate in sport and leisure activities and physical activity.
- 2.12 We summarise the breakdown of the population in Denbighshire, by market segmentation, compared to other authorities in North Wales and overall in the table overleaf.

	% of population							
	Wales	North Wales	Isle of Anglesey	Conwy	Denbigh- shire	Flintshire	Gwynedd	Wrexham
Rhys	3.3	3.4	3.9	3.5	3.6	2.8	4.4	2.5
Gav	4.3	3.5	2.5	2.9	3.4	3.8	3.0	4.9
Lisa	12.9	10.6	7.5	8.6	9.4	13.5	7.6	14.2
Siân	8.2	10.4	12.2	10.4	11.8	9.1	13.0	7.7
Mark	6.8	6.3	4.2	6.4	6.9	8.0	4.8	6.5
Steve	10.1	8.2	6.2	7.1	6.8	10.0	6.0	11.1
Huw	3.7	4.9	6.0	5.0	4.6	3.6	7.6	3.5
Christine	12.1	9.8	7.4	8.8	8.8	12.4	7.1	12.1
John & Ann	12.3	17.3	22.9	20.5	18.6	12.1	23.1	11.1
Tony	9.7	7.2	7.1	5.1	5.6	8.6	5.4	10.5
Bob & Betty	8.2	11.5	13.5	16.2	15.1	7.9	12.7	6.6
Dot	8.7	6.9	6.5	5.5	5.4	8.3	5.3	9.4

#### Table 2.2 – Market Segmentation in Wales and Denbighshire

- 2.13 Appendix B presents a summary of the profile for each of the Market segmentations identified above. Denbighshire has a higher than normal proportion of the following segmentation types in comparison to the rest of North Wales and Wales overall:
  - Sian 18-45 years old, middle management, aspiring middle class
  - John & Ann 46-65 years old, married, likely to participate in sport and recreation
  - Bob & Betty over 66 years old, retired, comfortable, live modestly and are active

Conversely there are a lower proportion of the following types:

- Steve 26-45 young family, reasonable participation
- Christine 36-55 years, low income, part time, lower participation
- Tony 46-65 years old, manual skilled, low income, not very active
- 2.14 The market segmentation presents an overview of a population that has a higher proportion of people likely to be more active (despite the older age profile), which supports the fitness expansion and requirement of flexible space to support a strong group exercise programme.
- 2.15 The use of market segmentation is important in considering marketing strategies and the development of new facilities. For example the current profile within Denbighshire suggests higher proportions of groups which are likely to be more active.
- 2.16 However in order to attract participation from other groups it is important to design facilities that remove barriers to entry to ensure the provision of facilities encourages and supports all potential customers. This would suggest that the provision of facilities which encourage or support use through effective pricing, accessible fitness for deconditioned (such as toning), enhancement of National Exercise Referral Scheme (NERS), would support the more broadly active population.
- 2.17 The design of the facilities should also ensure a welcoming environment which provides equipment that is easy to use and enables use by low levels of fitness. These facilities can be supported by social areas (such as café) to encourage a social and supportive network for people to participate together, as well as a welcoming reception and attractive entrance.
- 2.18 We now consider over subsequent paragraphs the demand for some of the key facilities, namely health and fitness; play, catering and swimming.

#### Health and Fitness Latent Demand

- 2.19 Following our discussions with ALS and DCC, we have been provided with a latent demand study undertaken by The Leisure Database Company (LDB) for the redeveloped PNLC. The latent demand takes into account the potential level of membership for different mosaic groups and factors in existing or potential membership of other competing gyms in the catchment area.
- 2.20 Prestatyn is situated 3 miles along the coast from Rhyl. It has a population of just over 19,000 and just over 24,000 within a 10 minute drivetime of the PNLC. The 10 minute drive takes you along the Rhyl Coast Road and just into Rhyl itself, although much of the population in that part of the catchment is likely to be seasonal.
- 2.21 10 minutes from PNLC southwards takes you towards Dyserth, and more significantly, to the east near Gronant and Gwespyr, areas which have no current provision at all.

- 2.22 Prestatyn remains a slightly unfashionable area, with an ageing population in keeping with many seaside resorts. Of this older segment 'Group B' {Professional Rewards} makes up 9.6% of the total, (well above average) and are fairly affluent & retired. In direct contrast however, 'Group E' (Active Retirement) makes up more than 22% of the population, which is nearly six times the national average for Wales as a whole. A large proportion of these (such as type E21 Bungalow Quietude) are the kind of older retired couples who draw modest pensions and for whom the gym-going experience may have passed by. However the largest single segment is 'Group D (Small Town Diversity), they are not as affluent and are the bedrock of the local community and are an important target market.
- 2.23 The seasonal market in Prestatyn is substantial due to the caravan park operations which line the coast road. This tourist market will support casual swim income, play income and catering. Additional health and fitness take up is likely to be restricted.
- 2.24 There is competition in the Rhyl / Prestatyn area; however with the health & fitness provision at PLC due to relocate to the newly refurbished PNLC the latent demand supports a potential membership of over 1200.
- 2.25 LDB have estimated the total demand for a refurbished gym offering at PNLC to be 1,225. This is the total number of members that could be achieved, and includes allowance for 20% of the membership to come from outside the 10 minute drive time. This projection clearly exceeds the current membership at PLC and the membership that was at PNLC but reflects the 'wow' factor which such investment would bring. It also takes into account that the centre might enjoy a slightly wider catchment area until planned facilities in Rhyl come on line.
- 2.26 Health and fitness provision as well as providing a revenue stream from community use and membership would also enable the Council to organise its sports performance programmes through the effective design of the facility so it could be used by the local community.
- 2.27 Based on a market benchmark of 21- 25 members per station, a gym with circa 50 stations, which has been proposed would cater for the potential demand of 1225 members.

#### **Swimming Pool Demand**

- 2.28 We have undertaken a demand analysis for swimming pool provision based on a drivetime catchment population of 12 minutes.
- 2.29 We have reviewed the existing public provision through active places and have not identified any competing swimming provision within the 12 minute drivetime, although there is casual swimming provision at one of the holiday parks. This park has however had to restrict community access now the tourist season has commenced in order to be able to service its own customers.
- 2.30 In order to estimate the number of pools required for the catchment area the Sport England's Sports Facility Calculator has been used. Whilst it is recognised that this has been developed for England, it allows for a particular population to be inputted and assessment of the scale of facilities required for this population to be made. It

is based on the profile of users relating to activity from the Active Peoples survey as opposed to specific Welsh data but does give an indication of the scale of demand for Pools, in the absence of any specific Welsh data.

- 2.31 Based on this matrix and on a population of 22,747 there is a demand for 242 square metres of water space within the 12 minute drivetime catchment area.
- 2.32 This would suggest that there is the demand for pool space (of circa 242 sqm) to be factored in the PNLC facilities, whether refurbishment or new build. This is equivalent to a 4 lane 25 metre pool

#### Soft Play

- 2.33 Soft Play can be a good fit within leisure facilities and there are a number of examples of good soft play provision in public sector leisure. In addition to a commercial return on the investment, soft play acts as an attraction for children who may not be interested in traditional sports or leisure activities, thus creating opportunity for people who wouldn't normally visit leisure facilities.
- 2.34 A critical success factor for soft play facilities is the visibility and profile of the facility, together with its location. Good catering facilities, a relaxed seating area for parents as well as provision to host children's parties are essential to maximise the revenue potential of these facilities.
- 2.35 The immediate catchment population has higher proportion of under 14 year olds and is therefore a good fit with this market. With little direct competition the development of a soft play facility should offer the local population a new local leisure activity.
- 2.36 The PNLC was actively used in the summer season by tourists. Whilst the newly refurbished PNLC will not offer water flumes the provision of a large play centre should still be able to attract this market.

#### **Catering Facilities**

- 2.37 The old PNLC provided a restaurant and pub offer which whilst attached to the main centre was located on the promenade in close proximity to the sea. Options have been explored to:
  - Retain & develop a restaurant offer
  - Create a café style operation
- 2.38 Any restaurant offer needs to fit with the overall offer in the market and will also need to be relatively unique or offer something which will attract people to the facility as it is not in the mainstream restaurant area. This offer should seek to be different and could:
  - Make use of the seaside views (as illustrated)

- Use a brand (such as Jamie's or Rick Stein) or a good local provider
- Develop a reputation for good food through a local provider



It should however be recognised that this approach is a potentially high risk strategy as it is not the Council's core business and may not fit particularly well with the leisure offer. There is a significant risk that the offer will not work and may only work as a seasonal facility.

- 2.39 A café offer which would serve the centre customer base and support the play provision would be a potentially better model and a lower risk strategy. Many leisure centre providers are now providing good quality café offers which are increasing secondary spend and dwell time. Careful consideration to the design and location of the café is essential as there is the potential to attract 'beach' traffic.
- 2.40 We would recommend that soft play is considered and a good quality café offer but we would urge caution over developing a restaurant offer as it is highly risky and does not fit with the overall leisure offer.

#### Summary

- 2.41 Our review of the potential demand for facilities suggests that
  - There is demand for a 50 station fitness facility which would support the latent demand of a 1225 health & fitness membership.
  - There is a demand for swimming facilities from the community, and the pool should focus on traditional provision with some leisure programming for the holiday season.
  - Provision for multi-use space will allow a group exercise programme, continued community use and function ability.
  - The addition of a large play structure will complement the overall centre activity mix.
  - A good quality café offer will complement the overall offer, should provide a commercial return and provide a social and community hub.
  - The aquatic centre planned for Rhyl will have water slide provision, therefore indoor dry play will compliment this facility as opposed to compete.
  - DCC has also explored the potential to offer a number of concession units to be located on the promenade which would generate a ground rent per annum as provided on the sea front at Rhyl.

2.42 The catchment area and population for PNLC has a higher proportion of older people who are active and also a high number of children and as a result any facility development should ensure that programmes, pricing and membership is developed to reflect this approach.

### Introduction

We present in this section the revenue projections for the preferred option as set out in the introduction and supported by the demand analysis. We illustrate below a concept layout for the refurbished facilities:

### Figure 1 – Proposed Redevelopment Layout



- 3.1 The design presented above includes the following core facilities:
  - 25 metre pool with splash area in the pool hall and refurbished changing
  - New gym and dance studios (2)
  - Soft play area
  - New reception and café area
  - New changing provision for both the pool and health & fitness
- 3.2 There are a number of key benefits which arise from the preferred option including:
  - Creation of an external area between the PNLC and Tourist Information Centre to create a quality public realm
  - Rationalision of circulation throughout the building
  - Increased use of façade glazing to add natural lighting into the building
  - Reconnection to the sea by use of a glazed café façade

- Locating main activity spaces near external glazed external walls allowing the building to 'advertise' and showcase its functions to the public, bringing the building to 'life'.
- 3.3 We have factored these benefits into the revenue projections and have taken an overall approach which seeks to build on the current operation of Denbighshire Leisure and also bring best market practice to develop robust revenue projections. The RPT business model has then been aligned with the DCC reporting process for ease of comparison.

### **Revenue Projections**

3.4 Appendix D presents five year revenue projections for the option presented above and we summarise in the table below the future revenue projections, together with the costs of capital finance and how the future projections compare against the existing DCC budget for the Centre.

£'000's	Year 1	Year 2	Year 3	Year 4	Year 5
Income	724	883	930	958	982
Expenditure	651	660	670	680	690
Operating Surplus/(Deficit)	<mark>74</mark>	224	260	<mark>278</mark>	293
Capital Financing Costs	256	256	256	256	256
Net Surplus/ (Deficit)	<mark>(182)</mark>	(33)	4	<mark>22</mark>	36
DCC Budget	172	135	135	135	135
Net Surplus/(Deficit) vs DCC Budget	<mark>(11)</mark>	102	138	<mark>157</mark>	171

### Table 3.1 – Revenue Summary

- 3.5 In a mature year (Year 4) the PNLC is projected to operate at an operating surplus of circa  $\pounds 278,000$ , with an operating surplus of circa  $\pounds 74,000$  in Year 1, to allow for the new facility to become established. After financing costs these figures reduce to a surplus of  $\pounds 22,000$  (Year 4) and a deficit of  $\pounds 182,000$  (Year 1).
- 3.6 If the surplus and deficit after financing costs are compared to the existing DCC budget then there is a surplus of £157,000 (Year 4) and a deficit of £11,000 (Year 1) but by Year 2 the project is showing a surplus against the existing DCC budget.
- 3.7 It should be noted that these projections have been developed in partnership with DCC and they have been scrutinised by DCC's financial team. The expenditure is based on DCC expenditure and the income projections are considered conservative due to:
  - Only 78% of the latent demand being achieved for health and fitness
  - The catering income being minimal due to (for the purposes of the feasibility) the service being franchised out to an external private operator. If the service is run in-house there is the potential to generate significantly more revenue.

- 3.8 These projections are based on a number of assumptions as set out below
  - The projections have been developed based on market positions for the operation of the facilities, whilst taking into account local conditions, including pricing and usage of existing facilities. It also assumes that the operation will follow commercial principles and procedures and sales processes are put in place to achieve the revenue projections
  - We have also factored into the projections the tourism factor and increased usage expectations for the influx of tourists in the summer months this is particularly relevant for the soft play and swimming.
  - The fitness projections are based on projecting circa 960 members as opposed to the 1,225 projected from the latent demand, being achieved by Year 3. We have factored a build-up of membership from year 1 to reflect a new operation. There may however be the potential to deliver an improved year 1 position if an effective pre sales approach is taken.
  - It is assumed that the café operation will be franchised to a private operator and therefore a rental stream for this service has been provided.
  - Soft play has been assumed to reflect a maximum capacity of 60 users at any one time and includes a seasonal factor to reflect the influx of tourists in the summer months.
  - The two studios have been incorporated principally for exercise classes but also room hire of these facilities has been factored in to reflect hire for functions.
  - Staffing costs have been provided by Denbighshire Leisure which is broadly in line with what we would expect from a market position and as such we have used these costs. However these costs provided exclude catering staff. We have incorporated the catering staff costs (and income) in the revenue projections.
  - It should be noted that the staffing costs presented exclude any senior management input and time, but we understand that this is identified separately within Denbighshire Leisure costs.
  - Business rates are based on the rateable valuation of the existing building this may be reduced if the new building is a smaller footprint.
  - Life cycle costs are excluded from the projections.

#### Sensitivity Analysis

3.9 We have also undertaken a sensitivity analysis in relation to the revenue projections which is set out in the table below for year 1 and also a mature year (year 5), based

on the surplus or deficit against the existing DCC budget. This includes the finance costs of funding the investment.

### Table 3.2

Scenario	Net Surplus/ (Deficit) (£'000's)		
	Year 1	Year 5	
Base Scenario	(11)	171	
5% reduced income	(46)	122	
5% increased expenditure	(58)	122	
5% increased income	27	222	
5% reduced expenditure	36	220	
Increased £1,000 income per health and fitness station	49	220	
Reduced £1,000 income per health and fitness station	(71)	111	

- 3.10 We have presented a range of scenarios in the table above and it can be seen that in all the scenarios a surplus is still delivered in a mature year (Year 5).
- 3.11 DCC have provided RPT Consulting with their projections which are more conservative, due to :
  - A lower health & fitness base
  - Lower play projections
- 3.12 This however still demonstrates a positive revenue performance from year 2 onwards, when compared against the existing DCC budget:

### Table 3.3 – Revenue Summary

£'000's	Year 1	Year 2	Year 3	Year 4	Year 5
RPT Net Surplus/ (Deficit)	(11)	101	138	156	171
DCC Net Surplus / (Deficit)	(40)	22	40	45	51

NB: Inclusive of finance costs

### Summary

**3.13**We have illustrated through the revenue projections that there is the potential to deliver a significant surplus at the PNLC based on a range of assumptions.

### Demand Based Mix of Facilities

- 4.1 Our demand analysis of the local catchment has identified that the proposed facility mix presented as the preferred option is broadly in line with the demand analysis including.
  - There is demand for a 50 station fitness facility which would deliver a membership of circa 1,225 as illustrated from the latent demand
  - There is a demand for swimming facilities from the community, and the facility should focused on traditional facilities with some leisure facilities
  - Additional ancillary facilities such as soft play and a café would add value and commercial revenue to the overall mix and attractiveness of the facility.
- 4.2 The proposed design also realigns the entrance and creates visual facilities with glass facades bringing views into the café from the sea and into other facilities into play. Thus creating a 'shop window' for the facilities inside.

### Sustainable Plan

- 4.3 We have presented revenue projections which suggest there is the potential to deliver a facility which operates at a surplus of circa £138k (year 3) and £171k (year 5). DCC have presented revenue projections that whilst slightly lower still suggest there is the potential to deliver a facility that will operate at a surplus of circa £40k (year 3) and £51k (year 5).
- 4.4 This will however depend on effective marketing and launch of the facilities to deliver a viable facility.

The next steps will be to develop the design further and refine the indicative capital costs ( $\pounds$ 3.66 million) to assess whether the project is viable before progressing with the development.

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### NOVA OPERATING FORECAST - Amended PB Costs as @ 4/9/14

## APPENDIX 2

		DCC Projections				
		Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
NOVA CEN	TRE - NET OPERATING COST/(SURPLUS)	£68,223	£6,477	-£11,785	-£17,093	-£22,382
	TOTAL EXPENDITURE	£984,349	£977,834	£1,002,000	£1,025,500	£1,045,311
	TOTAL INCOME	-£744,069	-£836,653	-£879,081	-£907,889	-£932,989
	TOTAL DCC BUDGET	£172,056	£134,704	£134,704	£134,704	£134,704
C/F	NNDR Budget from closure period	£37,352	£0	£0	£0	£0
	Annual NNDR Budget	£74,704	£74,704	£74,704	£74,704	£74,704
Net I	Budget transferred frpm Prestatyn L.C	£60,000	£60,000	£60,000	£60,000	£60,000
	TOTAL EMPLOYEE COSTS	£390,456	£398,318	£407,910	£415,987	£419,470
0924	TRAINING - COURSE FEES	£1,000	£1,020	£1,500	£1,530	£1,750
0931	ADVERTISING FOR STAFF	£200	£0	£0	£0	£0
0191	DUTY OFFICERS	£73,910	£76,123	£78,450	£80,711	£83,097
0311	RECEPTIONISTS	£52,674	£53,893	£55,358	£56,561	£56,010
0651	LEISURE ATTENDANTS	£159,298	£162,871	£167,146	£170,675	£171,037
0761	RELIEF/CASUAL	£34,034	£34,377	£34,721	£35,068	£35,419
0781	INSTRUCTORS	£69,340	£70,034		£71,442	£72,157
	TOTAL PREMISES COSTS	£219,364	£230,792		£257,235	£271,700
1211	REPAIR & MAINT CONTRACTORS	£12,660	£12,775	£13,605	£14,501	£15,472
1411		£123,000	£130,348	£138,186	£146,546	£155,468
1511	PREMIUMS - EXTERNAL	£5,000 £74,704	£5,150 £78,439	£5,305	£5,464	£5,628 £90,803
1531	N.N.D.R.	£74,704 £4,000	£4,080	£82,361 £4,162	£86,479 £4,245	£90,805 £4,330
1811 <b>TOT</b>	CLEANING MATERIALS AL TRAVEL & TRANSPORT COSTS	£200	£204	£208	£212	£216
2814	CASUAL USERS - MILEAGE	£200	£204	£208	£212	£216
-	AL SUPPLIES & SERVICES COSTS	£89,649	£63,840	£65,584	£67,385	£69,246
3071	GEN. EQUIP PURCHASE	£43,905	£30,965	£31,998	£33,063	£34,163
3922	OFFICE COSTS	£1,600	£1,661	£1,725	£1,791	£1,860
3924	PUBLICITY & MARKETING	£7,500	£2,000	£2,060	£2,122	£2,185
4031	TELEPHONES	£10,150	£2,163	£2,176	£2,190	£2,203
4111	STAFF INSURANCE	£2,357	£2,428	£2,501	£2,576	£2,653
4231	SUBSCRIPTIONS - GENERAL	£6,637	£6,948	£7,272	£7,614	£7,971
	TOTAL INCOME	-£744,069	-£836,653	-£879,081	-£907,889	-£932,989
9321	RETAIL SALES	-£10,000	-£10,250	-£10,506	-£10,769	-£11,038
9332	VENDING MACHINES	-£15,000	-£15,525	-£16,068	-£16,631	-£17,213
9412	STUDIO/FUNCTION SUITE	-£18,000	-£20,000	-£22,000	-£24,000	-£26,000
9515	FEES - SWIMMING POOL	-£107,817	-£109,974	-£112,173	-£114,417	-£116,705
951B	SWIMMING LESSONS (Incl School)	-£144,010	-£151,110	-£155,407	-£159,519	-£163,656
9528	PLAYZONE	-£175,000	-£200,000	-£210,000	-£220,000	-£226,000
9536	FITNESS	-£256,242	-£274,794	-£297,926	-£307,554	-£317,377
9711	RENTS - GENERAL	-£18,000	-£55,000	-£55,000	-£55,000	-£55,000
	TOTAL FINANCING	£284,680	£284,680	£284,680	£284,680	£284,680
8000	PLAY & FITNESS EQUIPMENT - PB	£57,694	£57,694	£57,694	£57,694	£57,694
8000	BUILD - PB	£226,986	£226,986	£226,986	£226,986	£226,986

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## **APPENDIX 3**

## **PRESTATYN NOVA BUSINESS CASE – Finance Context / Narrative**

### **Senior Finance & Assurance Officer**

The below briefly explains the rationale behind the financial calculations in relation to the five year operating requirement for the redeveloped Nova.

## 1. Employee Costs

The total employee costs are based on the operating hours of 94 hours per week for the new facility, we are predicting that there will be a requirement to employ 14.42 contracted F.T.E's including Duty Officers, Receptionists, General Leisure & Fitness Attendants, Swimming and Fitness Instructors. This will equate to 19 staff members, all of which will be entitled to holidays and will require additional members of casual staff to cover. All staff members will be employed on the same generically graded posts as current Leisure Centre staff and staff costs will incrementally increase based on the point at which they are employed on the grade.

There is no provision for a designated manager's post as the overall management of the facility will be included within the current Leisure Officer structure.

The staff requirement for the café provision has been excluded at this stage as we have assumed that the café will be leased to a third party and all staff arrangements for this area of the facility will be the responsibility of the tenant.

### 2. Premises Costs

The total 'Repairs & Maintenance' costs include devolved repair & maintenance, maintenance service contracts, window cleaning and refuse collection costs. All contract costs are based on current requirements at Rhyl Leisure Centre and include an element of annual inflation.

The total 'Utilities' costs include Gas, Electricity and Water, again these costs are based on current costs for Rhyl Leisure Centre and include an annual inflationary increase based on the inflation rates quoted for 2014/15.

There is an annual inflationary increase of 5% added to the NNDR costs.

## 3. Supplies & Services Costs

These costs include all purchases of general equipment which will aid the swimming programmes and the 'dry' side facility, all equipment service agreements which will

include the cost of the Fitness equipment service agreements, pool plant service contracts and the purchase of resalable goods such as goggles, swimming badges etc.

The cost of the 'telephones' will also include all installation and licence costs for the Leisure Management System used by all other DCC Leisure Centres.

'Subscriptions' include the Performing Rights licence costs to enable the facility to play general music and also to allow for music to be played at all fitness classes.

The cleaning contract cost is based on the current cost of Rhyl Leisure Centre and includes an annual inflationary increase.

## 4. Income

The 'Retail Sales' income is aligned to the income calculated for swimming and swimming lessons and there is a direct percentage relationship with the expenditure requirement for the purchase of goods included within the total 'general equipment' cost.

'Vending' income presumes a profit related to sales, it is undecided at this point whether the vending contracts will be based on a full profit share agreement with a vending provider which will negate the cost of rental of the vending machines or whether we will rent the machines and we will procure all stock. Both arrangements will provide approximately the same level of net income based on the predicted footfall of customers of the new facility, the cost of stock and machine rental is currently excluded for the expenditure calculations.

The 'Studio/Function' suite income is derived only from the function element of the dual use facility as the fitness class income is aligned to 'Fitness'. We have assumed that the function suite will be hired up to 40 times for functions and parties during the year and for the majority there will be a bar provision provided, therefore the income is based on the total hire fee and net bar profit share as at this stage the cost of DCC providing the bar provision is excluded.

The 'Swimming' income excludes swimming lesson income as this has been calculated separately. We have presumed that there will be the same level of requirement for club swimming as at Rhyl, together with extended public swimming allowance, as Rhyl is a school Dual Use site and is restricted to evening and weekend public use only. There will also be a greater demand for public swimming at the Nova during the holiday season.

'Swimming Lesson' income includes school swimming provision at the site, this is based on 6 hours of school swimming lessons per week during term time and the cost of each 30 minute session is based on the current Dual Use Agreement for swimming lessons at Rhyl Leisure Centre which is £59.31 per session increasing to £73.60 per session dependant on the number of swimming teachers provided. The total income calculated for school swimming in year 1 is £27k. General swimming lesson income is based on the number of sessions linked to the staff costs, we have presumed a 70-80% capacity for each swimming session and included all income at Direct Debit rates. The cost of the DD will increase annually and the total income calculated for general swimming lessons for year 1 is £117k.

'Playzone' income is largely based on the advice from RPT Consulting as DCC have little experience in this area, the number of users and average entry cost per user is based on similar play facilities across the region, allowing for additional participation during the holiday season. There is also an element of children's party income and income derived from the hire of the facility by play groups built into the forecasts. Income is likely to increase annually based on inflationary increases in prices and demand is likely to grow as the facility becomes established as a play destination for the Coastal area. The number of users of the play facility will be inextricably linked to the income earned at the café and this will be used to attract a tenant for the café area.

'Fitness' income includes Junior and Adult DD memberships, 'Pay as you go' cash income including joining fees and fitness classes which will be held in the Studio/Function Suite. We have presumed that there will be 22 fitness classes per week with the majority of income included within the monthly DD memberships, however there is an additional £13k included for 'Pay as you go' class income. The joining fees are based on current prices and the number of new members required per annum, this is included at £40k per annum.

The Adult DD monthly income for year 1 is based on the percentage of Latent Demand we achieved in the first seven months of operating the newly built Ruthin fitness suite, we have set an average monthly member target of 761. Prestatyn Leisure Centre currently have 200 DD members and there is a presumption that all of these members will migrate over to the Nova as we will amend the provision available at Prestatyn Leisure Centre once the development is operational. Membership income is likely to fluctuate monthly based on current trends in our Leisure Centres, these trends have been accounted for in calculating the fitness DD income, although the average year 1 monthly membership is set at 761 we presume that by the end of year the number of members will have increased to 864 per month. The percentage of Latent Demand will increase in subsequent years, increasing to a monthly average of 825 in year 2, 888 in year 3, 898 in year 4 and 908 in year 5. Each year the DD cost is likely to increase by a gross amount of £0.50 per annum.

Rental income will be derived from three Business Units leased to tenants in year 1, year 2 includes the rental income from the café provision which will also include a profit share element.

## 5. Financing

The 'Prudential Borrowing' costs are based on a total project cost of £4,217,000, with the purchase of fitness equipment costing approximately £130,000 paid for over 5 years (after which all fitness equipment will be updated), CCTV at a cost of £40,000 over 5 years, Furnishings at £35,520 over 5 years and the Playzone Equipment at a cost of £125,000 paid for over 10 years. the redevelopment / construction cost of approximately £3,886,751m paid for over 25 years.

## **APPENDIX 4**

## PRESTATYN NOVA CENTRE BUSINESS CASE – Financial Statement

## Gareth O Williams – Finance & Assurance Manager

## Background

A project of this scale and nature is relatively "unknown" from a DCC perspective and as such it was agreed in conjunction with our strategic leisure development partner, Alliance Leisure (AL), to commission RPT Consulting to undertake a feasibility study on the redevelopment options for the Prestatyn Nova Centre.

RPT presented a series of options and DCC's preferred one was the partial demolition of the existing refurbishment at an indicative cost of circa £3.6m. Leading on from this RPT produced a 5 year cost model based on a number of business assumptions.

## Our work

Alongside the budget profile work commissioned by RPT Consulting, one of our own Senior Finance & Assurance Officers (SFAO) has spent a considerable amount of time, together with the CML's Commercial Lead Officer, costing the projected staffing structure and other operating costs they believe would be needed for the proposed new development. This work has been based upon current market trends obtained from the Council's existing commercial leisure sites and extrapolating expenditure and income data on each activity as a comparator. The analysis also utilised the expertise of the Commercial Leisure Lead Officer who has several years' experience of operating similar sites in the private sector to that proposed at the redeveloped Nova Centre.

The SFAO and her Finance & Assurance Manager then compared the figures provided by RPT Consulting with those produced in-house and carried out a detailed analysis of any significant variances between both sets of data. From a Council perspective the concern was that some expenditure figures included by RPT (specifically relating to employee and premises costs) were understated from our own experience of the existing Council leisure sites. In addition there was worry that RPT had based their forecasts on the achievement of relatively high income levels for some of the activities. This in itself is not a criticism but we felt that we needed to take a more pragmatic view to protect the Council's interests.

## Food and Beverage

Alliance Leisure (AL) and RPT Consulting have based their forecasts on the food and beverage (F&B) functions being provided in-house and they believe that considerable net profit (after accounting for cost of sales) can be achieved, ranging from circa £100K in Year 2 and rising to nearly £170K by Year 5. However the DCC budget forecasts are based on the F&B functions being leased out to 3<sup>rd</sup> parties at the appropriate tenancy/franchise rates. Our view is that this reduces the risks associated with operating these functions ourselves since presently the Council has little in-house expertise in this fairly specialised market. However the advice given to us from AL is that they feel strongly that there is significant net profit to be gained by the Council carrying out the services themselves (per the profit figures highlighted above). Whilst we have no reason to doubt AL's stance we feel it sensible to minimise any potential liability to the Council and have therefore based our forecasts on the "risk averse" option by leasing/franchising out the F&B functions. By taking this option we are guaranteed a fixed net rental/leasing income without the risk of incurring any of the associated variable costs.

## Latent Demand analysis

The Leisure Database Company (LDB) has produced a latent demand analysis to show the potential number of gym members that could be achieved for a refurbished gym facility at the Nova Centre. These figures are arrived at by comparing a wide range of relevant population data (age profiling, gender mix, travel distance etc) and the total figure arrived at by the analysis is 1,225 potential members.

DCC has chosen not to go with this figure as the risks associated with reaching these numbers are too great. We have used our own statistical data associated with gym memberships at the Council's existing leisure sites and reduced the latent demand figures to what we feel is an acceptable and sensible level. Our budget forecasts assume total gym memberships of 761 in Year 1 (only 62% of the latent demand total); with this figure rising to 908 by Year 5 (still only 74% of the total latent demand figure).

## **Commercial Risk**

Clearly in a venture of this kind there is a considerable commercial risk as the facility will depend almost entirely on the number of customers and memberships it can attract. There are also a number of other factors that will impact on visitor numbers such as the weather, seasonal demand, market competition etc. The budget forecasts included in the business case are based on the Council's experience of operating its other commercial leisure sites, but also making a "reasonable" assumption on those activities which are new to the Council e.g. play zone and the leasing/franchising of the food and beverage functions.

## Mitigating the risks

Naturally there are considerable commercial risks associated with the new proposed Nova facility. However we feel that the financial numbers included in the business case are well reasoned, have been financially challenged and mitigate as best we can the Council's financial and reputational position. We feel that we have taken a reasonably conservative view in relation to membership numbers (at no stage forecasting more than 75% of the latent demand totals provided by the market experts) and we have also taken out the risk of the Council itself operating the food and beverage functions within the refurbished venue. The Council can of course take a different stance on the latter and opt to provide this service in-house, which might increase the risk but at the same time potentially provide significant opportunities to generate large net profits from day 1.



# STRATEGIC INVESTMENT GROUP

# **BUSINESS CASE – CAPITAL INVESTMENT**

This Business Case provides justification for undertaking a project. The completed form will be reviewed by the Strategic Investment Group who will make a recommendation to Council whether the bid should be approved and included within the Capital Plan. All sections should be completed and evidence of costs will need to be supplied.

For details of Strategic Investment Group meetings and deadlines for the submission of this form, please contact Richard Humphreys, Capital & Technical Finance Team on ext 6144.

Project Name:	Prestatyn Nova Centre Re-development
Project Reference:	
Project Manager:	Sion Goldsmith – Lead Officer Assets & Communities
Workstream:	

Head of Service/Project Sponsor	Jamie Groves – Head of Communications, Marketing & Leisure	Lead member:	Councillor Huw Jones
Service:	Communications, Marketing & Leisure	LM Portfolio:	Tourism, Leisure & Youth
Form completed by:	Sion Goldsmith	Date:	22/09/2014
Service Accountant:	Gareth O Williams	Date:	22/09/2014

## **PROJECT TYPE**

Please categorise your project type. Mark one box only.

SMALL X MEDIUM	LARGE
DECISION SOUGHT FROM SIG:	Approval by SIG for the £4.2 million development of the Prestatyn Nova Centre.

## **EXECUTIVE SUMMARY**

Highlights the key points in the Business Case to include:-

- What the project will achieve/important benefits
- Estimated costs
- How the project will be funded

### **Background Information**

In May 2014, CML presented a business case to Strategic Investment Group (SIG) seeking approval to progress to detailed design for the £3.66 million redevelopment of Prestatyn Nova Centre. Our development partner, Alliance Leisure Services (ALS) had up to this point carried out all this work at risk and the Council had incurred no costs. To progress to this next stage, the Council needed to underwrite costs of approximately £108,000. SIG approved this expenditure based on the information provided in the business case and their decision was ratified by Cabinet in June 2014.

In June, Communications, Marketing and Leisure (CML) commissioned ALS to carry out this work with the intention of providing the Council with more assured plans and costs which would be reported back to both SIG in September and full Council in October for consideration.

The previous report is attached in appendix 1, however to summarise:-

- As part of a review into Clwyd Leisure, a condition survey was carried in October 2013. This was a due diligence survey comprising of the visual assessment of all exposed and accessible parts of the buildings. This was the basis for providing associated costs relating to repair and maintenance. ALS used these reports as a basis for their feasibility exercise.
- In January 2014, Cabinet considered the findings of this review into Clwyd Leisure Ltd (CLL) and concluded that it was too great a risk for the Council to take over this company. Cabinet ceased funding CLL from 1 April 2014 onwards due to concerns over the quality and level of service provided by them. Following this, they ceased trading in February 2014 and closed their facilities in Rhyl and Prestatyn with immediate effect. The properties returned to Denbighshire County Council on the 7<sup>th</sup> March 2014 under the management of CML.
- In March 2014, there was a cabinet resolution agreeing, the Nova Centre remains closed pending agreement of the Alliance Leisure redevelopment proposals in May 2014.

Findings of feasibility study by RPT Consulting:-

• **Demographics** - RPT used the Leisure Database Company (LDB) and we opted for a 7 - 12 minute drive time from Prestatyn as the core catchment area which a resulted in a population of between 6,639 (7 minutes) - 22,747 (12 minutes). The age breakdown is shown on the table below:-

Key Indicator	7 minute Drivetime	10 minute Drivetime	12 minute Drivetime	Denbighshire CC	Wales
Total Population	6,639	14,306	22,747	93,734	3,063,500
Ages					
0-14	16.4%	17.9%	16.9%	16.8%	16.9%
15-19	5.5%	5.6%	5.5%	6.4%	6.5%
20-44	26.1%	27.1%	26.6%	27.7%	31.6%
45-64	24.4%	24.8%	25.9%	28.0%	26.6%
65-74	13.2%	12.0%	11.7%	11.3%	9.8%
75 & over	14.4%	12.7%	13.2%	9.7%	8.6%

### Population Age Profile

(Source: 2011 Census)

 Fitness - The LDB has estimated the latent demand (desire currently not being satisfied) for improved fitness facilities at Prestatyn Nova Centre is 1225 members – this is the total number of members they feel the centre could achieve. The latent demand takes into account the potential level of membership for different groups and factors in existing or potential membership of other competing gyms in the catchment area.

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- **Swimming** A 12 minute drive time has also been used to determine the demand for a swimming pool. Based on a population of 22,747 there is a demand for 242 square metres of water space within the 12 minute drive time catchment area. This would suggest that there is the demand for pool space (of circa 242 sqm) equivalent to a 4 lane 25 metre pool which is what the Nova currently has as well as a small splash pool.
- **Soft Play** although the immediate catchment (7 minute drive time) does have an older population, particularly 65 years and older there is also higher proportions of the younger age group in the 10 and 12 minute drive time with 0-14 year olds being higher than both the Denbighshire and Wales average. It was felt that this illustrated a strong market for soft play. It was also suggested that a unique product would attract visitors from well outside the area and would be a major attraction to these visitors and those staying in the area during the holidays.
- **Restaurant and café** an appraisal has been carried out by ALS on the restaurant and café options. Our intentions are to include a café area within the scope of works but further work needs to take place to determine the best operating model for this offer. This could be a franchise / long term let, which would be less risk but also less profitable or could be delivered in house. Currently this business case has provided financial information based on a long term let which would derive an annual rent. This element may be subject to change as options are explored. The business case is not dependent on agreeing an option now, there is no income attributed to this in year 1 but has a target from year 2 onwards.

### **Detailed Design – Surveys & Costs**

Work has progressed at pace to get to this stage and ALS have now completed their full surveys which include:-

- Full dimensional survey undertaken to inform design team for space planning
- Asbestos Survey Undertaken
- Roof Survey (additional instruction by DCC)
- Drainage Survey
- Structural Survey Undertaken
- Mechanical & Electrical Survey Undertaken
- Catering Equipment Survey Undertaken
- Ground Investigation Survey
- Designs and costs called for from supply chain in terms of fitness; catering; play; signage; furniture
- Catering Options Review commissioned
- Beach toilet consultation to finalise design.

ALS have also provided CML with detailed costs based on the following and facility mix (Appendix 2 Prestatyn Nova Update):-

- Reduction of overall footprint of the property.
- Retention of the 25m 4 lane swimming pool and small splash pool.
- Creation of a village changing area to serve the swimming pool.
- Creation an improved fitness offer to the same quality delivered at Ruthin Leisure Centre with separate fitness changing.
- Creation of a multi-use space to accommodate current community events and a range of exercise classes / sports clubs.
- Creation of a large soft play facility.
- Creation of a new entrance, reception and café area overlooking the sea
- Creation of two or three promenade side retail units.
- Introduction of energy efficient mechanical / electrical services / devices in order to reduce carbon footprint.
- Renovation / repair of all roofs and re-enveloping of the property.
- Repair and replacement of mechanical and electrical systems including boilers, air handling system and pool plant.
- Addressing the issues highlighted in the condition survey.

There are other elements that have been designed and costed but are outside of the scope of the project. These include the redevelopment of the promenade /coastal defences and the public toilets connected to the side of the property. The costs associated with the refurbishment of the toilet block are approximately £108,000 whereas the costs associated with the promenade / coastal defence are approximately £100,000. Although these are not pivotal to delivering the new center, both would enhance the scheme. A number of options are being considered including possible contributions from Prestatyn Town Council or the Town Plan fund. If funding becomes available there will be the option to include these in the scheme as an acceptable variation.

The surveys have identified a number of issues that need to be resolved to ensure the long term sustainability of the building. The mechanical and electrical plant is in extremely poor condition and as part of the refurbishment will need to be replaced. The roofing survey undertaken by ALS identified a host of issues with both the flat and metal sheeted roof sections. All areas of the roof will need to be cleaned and repaired. This has had implications on the indicative budget costs provided by ALS prior to detailed design. The original cost provided by ALS was £3.6 million. The new costs which include the roofing and M&E requirements have increased the costs to £4,217,001. An increase of £617,001. This is confined within the affordability of the project.

This is broken down as follows with prudential borrowing term and annualised costs over that period:-

Construction Costs:- £3,886,751 (25 years – annualised payment £226,986) Fitness Equipment / furniture / CCTV system:- £205,250 (5 years – annualised payment £43,406) Soft Play:- £125,000 (10 years – annualised £14,288)

### TOTAL Project cost £4,217,101 / £284,680 annualised payment as shown in appendix 3

Officers and ALS have been through a vigorous 'value engineering process' reviewing the costs and specification. In our original business case we identified we would have a total annualised payment for borrowing of £256,311. The new requirement of £284,680 results in an increase of £28,369.

Although this is disappointing, it is not unexpected and represents an 11% increase from the original business case. The building is in extremely poor condition and the condition survey carried out in October 2013 did identify nearly £500,000 expenditure required just to get the property up to an acceptable standard and did not include roofing costs or replacement of M&E plant.

The feasibility exercise and detailed design process has also included financial analysis with one of DCC's Senior Finance & Assurance Officers (SFAO), together with CML's Lead Officer for Commercial Leisure, costing the projected staffing structure and other operating costs believed to be needed for the proposed new development. This work has been based upon current market trends obtained from the Council's existing commercial leisure sites and extrapolating expenditure and income data on each activity as a comparator.

These income projections have not been amended against the report we submitted to SIG in May 2014. Although the capital costs have increased, we felt it more prudent to maintain the levels of income agreed with our SFAO prior to submission of these new costs. We have been extremely conservative with our income target and would expect to exceed our projections but for the purposes of the business case remain conservative. For example, the feasibility exercise suggests that there is a latent demand of 1225 for the provision of improved fitness facilities. However, having discussed this further with our partners and having looked at the number of memberships across our portfolio we feel that it would be more prudent to base our business case on 62% membership of this latent demand in year 1 (equating to 761 members) rising to 908 members by year 5 (74% of the total latent demand figure). If we exceed these levels, the site will generate increased income which will reduce the subsidy requirement.

A budget forecast is attached as Appendix 3 with a financial commentary in Appendix 4 and a full financial statement by our Finance & Assurance Manager is attached in appendix 5. This provides a financial assessment of the proposals, detailing how this work has been undertaken. The budget forecast now shows an operating loss in year 1 of £68,223, year 2, a loss of £6,447 and by year 3 a surplus of £11,785. If we were to take the full 5 year forecast, over this period the centre will have made a £23,440 operational loss. However, if this development does not proceed the building will be more than likely 'mothballed'. This will be a 'blot' on the Prestatyn coastal landscape, a source of anger for local residents / visitors, a loss of economic opportunities i.e employment and local suppliers / contractors and a cost to the Council of approximately £71,000 per year including NNDR, security, running repair and maintenance. If the property was to be left for this period without the consideration of demolition then the non -operational cost would be £355,000. Alternatively, the building could be demolished at a cost of approximately £1M. Annualised payments for prudential borrowing over 20 years would be £55,000 - £60,000.

There are huge economic benefits associated with this development. A new visitor destination will be recreated on the Prestatyn Coast which will ultimately increase visitor numbers and benefit the other businesses in the area through increased footfall. There will also be a benefit for Parking Services who manage the surrounding car parks and would expect to achieve increased levels of income from the increased footfall. The site itself will offer three small retail units to complement the offer. This will be supported by 14 full time equivalent staff to operate the new centre. The development of an improved leisure offer along the coast is a major strand of the corporate priority 'Developing the Local Economy' set out in the Economic Ambition Strategy. In addition to the improved coastal offer, Prestatyn Leisure Centre which is located on the grounds of Prestatyn High School would reduce the number of operational hours by approximately 45 - 50 hours per week and operate after school use only. This has been accounted for in the business case. The leisure centre would continue to offer community use of the sportshall, squash courts, all weather pitch, climbing wall and community meeting room in the evenings. This way we would not be duplicating any new offer at Prestatyn Nova Centre. This proposed use will also resolve the on – going issues with traffic management and the limited car parking capacity on the school site. By not having the community on site in the school day it will also free up much needed PE facilities previously used by the leisure centre.

These proposals and costs have been presented to the Coastal Board and the Prestatyn Member Area Group. The project has full support from both. A planning application has been submitted with no objections received.

## **BUSINESS OPTIONS**

Analysis and reasoned recommendation for the base business options of: do nothing / do the minimal or do something

Option title:	Do nothing – maintain the existing situation / Do minimum				
Please provide brief details:					
The Prestatyn No	va Centre is currently closed	and the bu	uilding. The p	property has been secured	and
processes and pro	ocedures have been put in p	lace approp	priate to that	of a vacant building.	
Please mark with	h an X how this option com	pares with	the prefer	red option in terms of Co	st, Time,
<b>Quality and Bend</b>	efits:	-			
Costs	Costs more		Time	Takes longer to deliver	
	Costs the same			Takes the same to	
				deliver	
	Costs less	Х	7	Is quicker to deliver	Х
Quality	Improves the quality		Benefits	Improves benefits	
	Is the same quality			No impact on benefits	
	Is a lower quality	X		Worsens benefits	Х
What is the main	reason this option has no	t been sel	ected?		
<ul> <li>The costs</li> <li>The on – taking ac</li> </ul>	ing will continue to deteriorat of demolition are approxima going costs associated with count of NNDR, insurance, u a reputational risk to the Cou	ately £1,00 this propert utilities stan	0,000 with n y would be a ding charge	o funding available for this approximately £71,000 per s and security inspections	r year

- on Prestatyn
  There would be no impact on local employment. Re opening the centre after the refurbishment would create the equivalent of 14.1 full time staff members. If it did not open this opportunity to create employment would be lost.
- There would be no business benefits to other operators on this stretch of the coast who would have the opportunity to tap into the increased footfall in the area created by this attraction.
- There would be no opportunity to develop small businesses in the proposed promenade retail units which again could lead to increased employment.

	rief details:	NOVA CEI	ntre in curr		
property with the e	yn Nova Centre in its current exception of re – commissioni				
	and fire risk assessments.		the muster	and antion in terms of Oa	-
Please mark with Quality and Bene	an X how this option comp fits:	bares with	the prefer	red option in terms of Co	st, lime,
Costs	Costs more	X	Time	Takes longer to deliver	
	Costs the same			Takes the same to	
				deliver	
	Costs less			Is quicker to deliver	Х
Quality	Improves the quality		Benefits	Improves benefits	
	Is the same quality			No impact on benefits	
	Is a lower quality	X		Worsens benefits	Х
	reason this option has not				
•	ova Centre was to open in its			•	
oss of £347,650. ⊺	This would also only take into	account s	et up costs	of approximately £80,000	which
would only cover re	e-commissioning of plant, urg	gent works	to flat roofs	and health and safety issue	ues. It
loes not include a	ny improvements to the prop	erty or add	litional attra	ctions. The condition surve	θV
	£456,541 excluding any mec	•			•
	place the air handling system			· · ·	•
•	s property to raise it to an ac				
		•			•
	nstances further consideration		-		
-	el which could include: limite			•	-
÷ .	nming sessions; a managed		-		,
	ness offer from Prestatyn Le	isure Centi	re which ha	s a much more modern an	d fit for
purpose facilities.					
Option title:		/ surplus t	o CML's re	quirements. Possible de	molition?
Please provide bi	rief details:				
مسميه المنتما مسم مطلكا					
	ent was not to progress to co				
surplus to requiren	nents. This would be transfer	red to the	Corporate F	Property portfolio and in the	short
surplus to requiren term would have to	nents. This would be transfer cover the on – going costs	red to the (approx. £7	Corporate F 71,000) and	Property portfolio and in the would possibly look to der	e short molish with
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# **EXPECTED BENEFITS**

The benefits that the project will deliver expressed in measurable terms against the situation as it exists prior to the project

The development proposals will bring a range of additional attractions including new changing areas associated with the swimming pool, a new fitness suite, a café with views overlooking the coast, a new modern fitness suite with associated changing and a large soft play area. The development will also enhance the external look of the property which currently looks run down and has no 'kerbside' appeal.

The development may also be a catalyst for regeneration of this area with an offer that will attract locals and tourists to the Prestatyn coast. It will increase footfall in this area benefiting other businesses and employment prospects. This Nova Centre development alone will result in the equivalent of 14 full time posts being created without considering further employment opportunities from the creation of the three promenade retail units and increase in footfall for other businesses in the area.

The project will also revive a building that is currently closed and unoccupied and in the future will pose a significant health and safety risk as well as having a negative impact on coastal tourism.

The development recreates a destination and removes the risk from the Council.

## **EXPECTED DIS-BENEFITS**

Outcomes perceived as negative by one or more stakeholders

None

# TIMESCALE

Over which the project will run (summary of the Project Plan) and the period over which the benefits will be realised

Date	Milestone
February 2014	Paper & presentation to Cabinet for approval to appoint Alliance Leisure Services Ltd to carry out feasibility exercise on the Prestatyn Nova Centre.
February – May 2014	Alliance Leisure – commence feasibility exercise.
May 2014	Presentation& report to Strategic Investment Group for approval to progress to next stage where design and development fees will need to be underwritten for detailed design.
May 2014	Cabinet approval to progress to the next stage of development and approve costs associated with detailed design.
June 2014 – September 2014	Detailed design stage
September 2014	SIG approval to proceed with full scheme. Submission of planning applications & preparation for Cabinet / Full Council
October 2014	Presentation to Full Council / Cabinet
November 2014	Mobilisation and start on site
July 2015	Project completion

## **CAPITAL COSTS – BUSINESS DEVELOPMENT PROJECTS**

# COMPLETE ALL THREE TABLES BELOW FOR BUSINESS DEVELOPMENT PROJECTS LEAVE BLANK/DELETE SECTION FOR CONSTRUCTION PROJECTS

The capital cost of a project is an important consideration in terms of whether or not it should proceed. Note that even some Business Development Projects may have a requirement for capital costs, for example to fund the acquisition of new ICT hardware or undertaking alterations to buildings.

- Any costs relating to ICT infrastructure and equipment should have been provided by ICT department.
- Any costs that relate to construction should have been provided by Design & Development or Building Services.

Please provide details of any capital funding that has already been spent on the project:		
Enter details of cost element below:	Total	
Feasibility (surveys, market research, etc)	£108,664	
Client side project management		
OTHER (please enter)		
OTHER (please enter)		
TOTAL	£108,664	

Please provide details of the capital funding requirement (not including amount already spent):

Enter details of cost element below:	2014/15	2015/16	Future Years	All Years Total
Feasibility (surveys, market research, etc)				
Client side project management				
ICT infrastructure and hardware				
Building alterations				
Design Team Fees (architects, QS, etc)				
Furniture				
Other professional support (legal, etc)				
Marketing/Consultation				
External Project Support (gateway review,				
etc)				
Construction				
Fitness Equipment				
Play Equipment				
CCTV				
TOTAL				

Please provide details of proposed capital funding sources					
Enter details of funding source	Status:	2014/15	2015/16	Future Years	TOTAL
TOTAL					

#### NOTE: For funding status, please <u>only</u> use the following categories:

**Approved** –written approval for the funding exists

**Applied** – no written approval exists but an application has been made **Approached** – initial approach to or by funding body has been made but no application submitted

None - no contact or approach has been made to or by the funding body

# **CAPITAL COSTS – CONSTRUCTION PROJECTS**

# COMPLETE ALL THREE TABLES BELOW FOR CONSTRCTION PROJECTS LEAVE BLANK/DELETE SECTION FOR BUSINESS DEVELOPMENT PROJECTS

The capital cost of a project is an important consideration in terms of whether or not it should proceed.

- Any costs relating to ICT infrastructure and equipment should have been provided by ICT department.
- Any costs that relate to construction should have been provided by Design & Development or Building Services.

Please provide details of any capital funding that has already been spent on the project:			
Enter details of cost element below:	Total		
Feasibility (surveys, market research)	£108,864		
Client side project management			
OTHER (please enter)			
OTHER (please enter)			
TOTAL	£108,864		

Please provide details of the capital funding re-	quirement (not	including an	nount alrea	ady spent):
Enter details of cost element below:	2014/15	2015/16	Future Years	All Years Total
Feasibility (surveys, market research, etc)				
Client side project management				
Land/property acquisition				
Land preparation/remediation				
Demolition and/or site security				
Construction, refurbishment or maintenance	£3,886,751			£3,886,751
BREEAM rating of "Excellent"				
Security measures (CCTV, door entry, etc)				
Fire prevention measures (sprinklers, etc)				
External landscaping and other works				
Land/property acquisition				
Highways work				
ICT infrastructure and hardware				
Fixtures & fittings	£35,250			£35,250
Furniture				
Planning/Building Regulation Costs				
Design Team Fees (architects, QS, etc)				
Legal Costs and Fees				
Marketing/Consultation				
Equipment CCTV	£40,000			£40,000
Construction Technical Services - Design				
Fitness Equipment	£125,000			£125,000
Play Equipment	£130,000			£130,000
TOTAL	£4,217,001			£4,217,001

Please provide details of proposed capital funding sources					
Enter details of funding source	Status:	2014/15	2015/16	Future Years	TOTAL
SIG Prudential Borrowing	Applied	£4,217,001			£4,217,001
TOTAL		£4,217,001			£4,217,001

# **REVENUE COST IMPACT**

### TO BE COMPLETED FOR ALL PROJECTS

In considering whether a project should be developed due regard should be made to the potential impact on revenue budgets.

# If the activity will result in a requirement for additional revenue funding, please provide details below:

### SEE APPENDIX 3 – 5 YEAR FINANCIAL FORECAST

What is the impact of this project in terms of the annual	Existing	Post-	Increase/
revenue requirement for:	Revenue	project	Decrease
······································	Budget	Revenue	
	Ū	Budget	
staff costs (salaries and associated)			
energy costs (heating, lighting, ICT, etc)			
property maintenance and servicing costs			
other property related costs (rental, insurance, etc)			
ongoing ICT costs (licences, etc)			
mileage of Denbighshire fleet vehicles			
mileage for business travel by Denbighshire employees			
using their personal vehicles			
OTHER (please enter)			
······			
OVERALL REVENUE REQUIREMENT			
	1		

Please provide brief details of the revenue impact of this project:

- Where revenue savings are forecast, you should detail what is proposed for the saving (e.g. reduction of an existing revenue budget, re-allocation of revenue to alternative services area, etc)
- Where revenue increases are forecast, you should provide details of how the revenue shortfall will be addressed. In this instance you should also append a three year surplus/deficit forecast.
- Details of any one-off revenue cost requirements that may be required post-project implementation (e.g. recruitment, redundancies, etc). DO NOT include any costs detailed in the capital section of this Business Case

A budget forecast is attached as Appendix 3 with a financial commentary in Appendix 4 and a full financial statement by our Finance & Assurance Manager is attached in appendix 5.

In Summary.

Capital costs have increased from £3,600,000 to £4,217,001

The increase in capital costs results in an increase in the prudential borrowing sum resulting in an increase in the annualised costs by £28,369 from the original cost of £256,311 to £284,680.

Income level forecast have remained the same as previously submitted to SIG. The income forecast is conservative but CML would rather be prudent in their approach.

This increased borrowing results in an operating loss of £68,223 in year but by year 3 would generate a surplus of £11,785. Over a 5 year period it equates to an operational loss of £23,440.

To do nothing would cost the Council at least £71,000 per year in costs for NNDR, security, utilities and R&M

Demolition would cost approximately £1M. Page 64

# STATUTORY REQUIREMENTS / HEALTH & SAFETY

This section should identify how the activity will help Denbighshire meet any of its statutory requirements. Please include any Health & Safety Issues that the activity will address in this section. Please leave blank if not applicable.

This project will help meet the Management of Health & Safety at Work regulations 1999, Health & Safety at Work Act 1974, Workplace (Health, Safety & Welfare) Regulations 1992. The project will help mitigate the possible permanent closure of the building and the resultant service provision issues. The Authority remains at risk until these works are completed.

# CARBON MANAGEMENT IMPACT

Please consult with Denbighshire's Climate Change Officer before completing this section.

Denbighshire has committed to reducing its carbon emissions by 33% by 2020. The Business Case requires you to make a forecast for the anticipated carbon emissions impact of the project. Please mark a cross in the appropriate box.

Forecasts:	Annual (current)	Carbon Equivalent	Annual (Post Project)	Carbon Equivalent	Carbon Variance
Energy consumption: (UNIT = kWh)					
Mileage of Denbighshire Fleet vehicles: (UNIT = miles travelled)					
Tonnes of waste produced going to landfill: (UNIT = tonnes)	*				
Tonnes of waste produced being recycled: (UNIT = tonnes)	*				
Mileage of Business Travel (personal vehicles): (UNIT = miles travelled)					
TOTAL CARBON EMISSIONS					

Please provide brief details of the carbon impact of this project, and detail specific actions that will be taken to reduce carbon emissions. If carbon emissions are expected to increase as a result of this project, please provide details of proposed actions to compensate for this increase in other areas of the Service's activity.

The footprint of the existing building will be reduced by approximately 20% and any new mechanical / electrical installations will be more energy efficient. The building envelope will also be re – clad which will improve the efficiency of the building.

# **BIODIVERSITY IMPACT**

Please consult with Denbighshire's Biodiversity Officer before completing this section:

### kate.taylor@denbighshire.gov.uk

The Council has a statutory duty to ensure compliance and enforcement of the habitats regulations (as amended in 2007) and the NERC Biodiversity Duty (2006). At this pre-feasibility stage, what is the anticipated impact on biodiversity of the project. Please mark a cross in the appropriate box.

Will this project impact on a habitat that supports living organisms (plant or animal)?	Yes	No	Х
u ,			

If you have answered yes to the above question, please complete <u>all</u> the following biodiversity sections. If answered no please leave blank

THREATENED/PROTECTED SPECIES	Yes	No	Х
Will this project impact on any protected or threatened species as			
defined in Denbighshire's Local Biodiversity Action Plan (LBAP)?			

ALL SPECIES (including threatened/protected) Forecasts:	Current number	Post- project number	Variance (+/-)
Number of plant species present:			
Number of animal species present:			
TOTAL NUMBER OF SPECIES PRESENT			

Please provide brief details of the action you will be taking in association with this project to protect or enhance biodiversity. Specific reference should be made to the mitigation strategy if the project impacts on any protected or threatened species as defined in Denbighshire's Local Biodiversity Action Plan (LBAP).

Any necessary survey will be carried out before works commences. The Service will work closely with Denbighshire's Biodiversity Officer.

# MAJOR RISKS TO THE PROJECT

A summary of the key risks associated with the project together with the likely impact and plans should they occur (*Please also add to vour project risk register*)

Key Risk	Likely Impact	Mitigating Action
Failure to secure funding to progress to construction.	Prestatyn Nova Centre and the facility will remain closed with on – going annual revenue costs associated with the security of the property, NNDR, insurance etc (approx £71,000) Reputational risk to the Council if the Nova Centre does not re – open. Adverse impact on tourism.	Secure funding.
	No economic benefits to employment or regeneration of Prestatyn coast.	
Unoccupied property – risk of building further deteriorating without urgent works.	The building will continue to deteriorate particularly the external elevations. May be unsafe.	Seek Cabinet decision to permanently close the Nova Centre if funding is not approved. Demolition costs are in the order of £1 million.

# SUPPORTING INFORMATION

Please list any supporting documents that accompany this Business Case

Appendix 1 – Strategic Investment Group Business Case May 2014 Appendix 2 – Prestatyn Nova Centre Update – Plans & Drawings Appendix 3 – DCC 5 year financial forecast Appendix 4 - Financial narrative detailing income and expenditure budget lines. Appendix 5 – Financial Statement by Finance & Assurance Manager

# **VERIFICATION:**

Project	Sion Goldsmith – Lead Officer Assets & Community Development					
Manager:						
Project	Jamie Groves					
Sponsor:						
Name:	Jamie GrovesPosition:Head of Communications, Marketing & Leisure					
Signature:	Insert electronic signature	Date:	17/09/2014			

### For use by Finance:

Result of S.I.G. Review	
Date of Meeting	
Approval	
Code	





# STRATEGIC INVESTMENT GROUP

# **BUSINESS CASE – CAPITAL INVESTMENT**

This Business Case provides justification for undertaking a project. The completed form will be reviewed by the Strategic Investment Group who will make a recommendation to Council whether the bid should be approved and included within the Capital Plan. All sections should be completed and evidence of costs will need to be supplied.

For details of Strategic Investment Group meetings and deadlines for the submission of this form, please contact Richard Humphreys, Capital & Technical Finance Team on ext 6144.

Project Name:	Prestatyn Nova Centre
Project Reference:	
Project Manager:	Sion Goldsmith – Lead Officer Assets & Communities
Workstream:	

Head of Service/Project Sponsor	Jamie Groves – Head of Communications, Marketing & Leisure	Lead member:	Councillor Huw Jones
Service:	Communications, Marketing & Leisure	LM Portfolio:	Tourism, Leisure & Youth
Form completed by:	Sion Goldsmith	Date:	28/04/2014
Service Accountant:	Gareth O Williams	Date:	28/04/2014

## **PROJECT TYPE**

Please categorise your project type. Mark one box only.

SMALL X MEDIUM	LARGE
DECISION SOUGHT FROM SIG:	Approval by SIG to underwrite professional fees / costs of £108,864 to proceed to the detailed design stage for the proposed £3.66 million development of the Prestatyn Nova Centre.

## **EXECUTIVE SUMMARY**

Highlights the key points in the Business Case to include:-

- What the project will achieve/important benefits

- Estimated costs
- How the project will be funded

### **Background Information**

In November 2013 a condition survey was carried out on the North Wales Bowls Centre, Prestatyn Nova Centre and Rhyl Sun Centre as part of a review of Clwyd Leisure Ltd (CLL).

The condition surveys comprised of the visual assessment of the condition of all exposed and accessible parts of the buildings in order to identify any significant defects or items in need of repair. The reports highlighted a number of urgent issues that would need to be addressed across the portfolio and provided indicative costs for their repair or replacement.

In January 2014, Cabinet considered the findings of this review into Clwyd Leisure Ltd (CLL) and concluded that it was too great a risk for the Council to take over this company. Cabinet also decided to cease funding CLL from 1 April 2014 onwards due to concerns over the quality and level of service provided by them. Following this, they ceased trading in February 2014 and closed their facilities in Rhyl and Prestatyn with immediate effect. An Insolvency Practitioner was appointed to manage the closure and as Landlords, the keys were returned to Denbighshire County Council on the 7<sup>th</sup> March 2014. The Council has continued to work alongside the Insolvency Practitioner and the buildings remain closed and are now under the management of Communications, Marketing and Leisure (CML)

Over the last 2 months officers from both CML and Finance have thoroughly appraised the operating costs, risks and opportunities of operating these facilities going forward. In March 2014, CML presented a report to Cabinet which included a full options appraisal, financial forecasts and recommendations.

CML recommended to Cabinet that they:

- 1. Approve the re-opening of the Bowls Centre from April/May 2014 and that officers explore a future operating arrangement in partnership with the existing bowls clubs.
- 2. Agree that the Nova Centre remains closed pending agreement of the Alliance Leisure redevelopment proposals in May 2014, note that in the interim alternative gym and fitness provision will be available at Prestatyn Leisure Centre, and ask officers to explore alternative public access swimming opportunities for the local community with other local providers.
- **3.** Agree that the Sun Centre is not reopened as an aquatic facility, note that alternative gym, fitness and swimming provision will be available from Rhyl Leisure Centre and authorise officers to explore further opportunities for the conversion of the facility for alternative 'dry' activity uses.

Cabinet agreed to these recommendations.

#### **Prestatyn Nova Centre**

The decision not to re – open the Prestatyn Nova Centre was made based upon the information contained in the appraisal / options section of the March Cabinet report. The report also looked at the possibility of opening for the summer season however the analysis demonstrated that re-opening the Nova in the interim, between now and the proposed redevelopment, would come with a significant set up cost. This set up costs would include re-commissioning plant, inspections, health and safety work and urgent repairs. The cost would have been approximately £80,000 and that it would have taken until July to open the facility with these proposed works planned for the Autumn. It was agreed that this was not good value for money.

The Cabinet report also referred to the condition survey carried out in November 2013 which highlighted costs of £456,641 associated with urgent or imminent repairs to the property. These costs did not include mechanical or electrical items. Due to the limited and out-dated offer and condition of the building, operating costs are shown to far exceed likely income resulting in a significant loss (over £208k) for the period to the autumn, when if approved, redevelopment work is expected to start. A full years cost to operate the Nova Centre in its current condition and with its existing offer would be approximately £347,000. The costs highlighted in the condition survey would be addressed via the re-development proposals.

### Current Position & Future Development Proposals of Prestatyn Nova Centre

In January 2012, Leisure, Libraries & Community Development appointed Alliance Leisure Services Ltd (ALS) as their development partner for the refurbishment and regeneration of a number of Leisure facilities within Denbighshire.

Under the framework, the development partner can provide a comprehensive package for a range of capital projects up to the value of £15,000,000. The partner provides financing options that would fully fund any proposal without the need of utilising the Authority's capital programme. This is based on the payment of a monthly fixed fee over an agreed period of time made affordable from revenue created by the new facilities.

The development partner manages the project from concept to completion providing feasibility studies and robust business plans identifying and addressing all the costs. The development partner further provides project management services and acts as the principal contractor coordinating the design, construction, commissioning and handover of the completed project.

The £1.3 million pound development of Ruthin Leisure Centre was completed in September 2013 under this partnership approach with the project coming in on time and within budget.

In February 2014 Cabinet approved the development of a business case for the £3.66 million development of Prestatyn Nova Centre which included the appointment of ALS to carry out a feasibility exercise which would form the basis of this business case.

The business case would be based on the following facility mix and include the:

- Reduction of overall footprint of the property by up to 20%
- Retention of the 25m 4 lane swimming pool and small splash pool.
- Creation of a village changing area to serve the swimming pool.
- Creation an improved fitness offer to the same quality delivered at Ruthin Leisure Centre with separate fitness changing.
- Creation of a multi-use space to accommodate current community events and a range of exercise classes / sports clubs.
- Creation of a large soft play facility.
- Creation of a new entrance, reception and café area overlooking the sea
- Creation of two or three promenade side retail units.
- Introduction of energy efficient mechanical / electrical services and re enveloping of the property in order to reduce carbon footprint.

The proposal does not include development of any of the other public areas in the vicinity of the Nova Centre such as the promenade, coastal defence and landscaped areas. The project will however include areas that have been affected as a result of the partial demolition.

In addition to the improved offer at the Nova Centre, Prestatyn Leisure Centre, located on the grounds of Prestatyn High School would reduce the number of operational hours by approximately 45 - 50 hours per week and operate after school use only. The leisure centre would continue to offer community use of the sportshall, squash courts, all weather pitch, climbing wall and community meeting room in the evenings. This way we would not be duplicating any new offer at Prestatyn Nova Centre and the efficiencies from the reduced operating hours at Prestatyn Leisure Centre would be moved to the Nova Centre operation. This is included in the financial forecast in appendix 3A. This proposed use will also resolve the on – going issues with traffic management and the limited car parking capacity on the school site. By not having the community on site in the school day it will also free up much needed PE facilities previously used by the leisure centre. There is also an opportunity to explore a social enterprise model in partnership with Prestatyn High School whereby students studying for vocational subject such as BTEC Sport or BTEC public Services could assist in the day to day operation of the leisure centre in order to gain valuable experience towards the qualification.

### **Feasibility Study**

Alliance Leisure as part of their feasibility exercise for the development of the Prestatyn Nova commissioned the services of RPT Consulting in order to undertake a study into the opportunities arising from this investment. They evaluated the demographics of the area including the Prestatyn population, the catchment population and the market segments. RPT used the Leisure Database Company (LDB) and we opted for a 7 - 12 minute drive time as the core catchment area which a resulted in a population of between 6,639 (7 minutes) - 22,747 (12 minutes).

The age breakdown is shown on the table below:-

Key Indicator	7 minute Drivetime	10 minute Drivetime	12 minute Drivetime	Denbighshire CC	Wales
Total Population	6,639	14,306	22,747	93,734	3,063,500
Ages					
0-14	16.4%	17.9%	16.9%	16.8%	16.9%
15-19	5.5%	5.6%	5.5%	6.4%	6.5%
20-44	26.1%	27.1%	26.6%	27.7%	31.6%
45-64	24.4%	24.8%	25.9%	28.0%	26.6%
65-74	13.2%	12.0%	11.7%	11.3%	9.8%
75 & over	14.4%	12.7%	13.2%	9.7%	8.6%

### Table 2.1 – Population Age Profile

(Source: 2011 Census)

The LDB has estimated the latent demand (desire currently not being satisfied) for improved fitness facilities at Prestatyn Nova Centre to be 1225 members – this is the total number of members they feel the centre could achieve. This does include an allowance of 245 for members who would travel from outside the 12 minute drive time.

The latent demand takes into account the potential level of membership for different groups and factors in existing or potential membership of other competing gyms in the catchment area.

A 12 minute drivetime has also been used to determine the demand for a swimming pool. In order to estimate the number of pools required for the catchment area, RPT Consulting have used Sport England's Sports Facility Calculator. This allows for a particular population to be inputted and assessment of the scale of facilities required for this population to be made. It is based on the profile of users relating to activity from the Active Peoples survey as opposed to specific Welsh data but does give an indication of the scale of demand for Pools, in the absence of any specific Welsh data.

Based on a population of 22,747 there is a demand for 242 square metres of water space within the 12 minute drivetime catchment area. This would suggest that there is the demand for pool space (of circa 242 sqm) equivalent to a 4 lane 25 metre pool which is what the Nova currently has as well as a small splash pool. Although Pontins Holiday Camp, located half a mile away from the Nova Centre does have a swimming pool which is currently open to the public, this has not been included in the analysis as this is a private pool and cannot meet demand particularly during the holiday season when the camp reaches its capacity.

As part of the exercise to identify latent demand, RPT Consulting also considered the other elements of the facility particularly the café and soft play area. They found that although the immediate catchment (7 minute drivetime) does have an older population, particularly 65 years and older there is also higher proportions of the younger age group in the 10 and 12 minute drive time with 0-14 year olds being higher than both the Denbighshire and Wales average. It was felt that this illustrated a strong market for soft play. In addition to a commercial return of the investment, soft play also acts as a 'hook' for children who may not be interested in traditional sports or leisure activities, creating the opportunity for people who wouldn't normally visit leisure facilities to explore what else goes on in the centre. There is also the opportunity to tap into the seasonal market with a number of holiday camps and caravan parks local to the centre.

Although the Nova Centre did not have a soft play area it did operate a restaurant and café which was reasonably popular. Our intentions are to include a café area within the scope of works but further work needs to take place to determine the best operating model for this food and beverage offer. This could be a franchise / long term let, which would be less risk but also less profitable or could be delivered in – house. Currently this business case has provided financial information based on a long term let which would derive an annual rent. This element may be subject to change as options are explored. The full feasibility report is attached in Appendix 1.

A full financial statement by our Finance & Assurance Manager is attached in appendix 2. This provides a financial assessment of the proposals, detailing how this work has been undertaken.

## Page 71

Although the feasibility exercise suggests that there is a latent demand of 1225 for the provision of improved fitness facilities we have discussed this further with our partners and having looked at the number of memberships across our portfolio we feel that it would be more prudent to base our business case on 62% membership of this latent demand in year 1(equating to 761 members) rising to 908 members by year 5 (74% of the total latent demand figure).

We now need to progress onto the next stage of detailed design. Alliance Leisure Services Ltd up to this point has carried out all this work at risk and the Council have incurred no costs. However, to progress to the next stage of detailed design, the Council will need to underwrite costs of approximately £108,000.

Both Prestatyn Town Council and the Coastal Board have been consulted on these proposals and are happy to support progression to the next stage. The proposals have also been supported by Prestatyn Member Area Group who have been consulted and kept updated throughout the process.

# **BUSINESS OPTIONS**

Analysis and reasoned recommendation for the base business options of: do nothing / do the minimal or do something

		lain the ex	isting situat	ion / Do minimum	
riease provide	brief details:				
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	rocedures have been put in p				anu
				or a vaoant banang.	
Please mark wit	th an X how this option con	npares wit	h the prefer	red option in terms of Co	st, Time,
Quality and Ber	nefits:	-	-	-	
Costs	Costs more		Time	Takes longer to deliver	
	Costs the same			Takes the same to	
			_	deliver	
<b>O</b>	Costs less	X	<b>D</b> ()	Is quicker to deliver	X
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If the Prestatyn Nova Centre was to open in its current form. A full year operation would result in a NET loss of £347,650. This would also only take into account set up costs of approximately £80,000 which

would only cover re-commissioning of plant, urgent works to flat roofs and health and safety issues. It does not include any improvements to the property or additional attractions. The condition survey identified costs of £456,541 excluding any mechanical and electrical items. There would be considerable on – going repair and maintenance of this property to raise it to an acceptable standard. The leisure offer would not be improved and in these circumstances further consideration would need to be given to an alternative interim management model which could include: limited opening hours; extended swimming lesson programme limiting public swimming sessions; a managed food & beverage offer (if an operator can be found) and relocation of the fitness offer from Prestatyn Leisure Centre which has a much more modern and fit for purpose facilities.

# **EXPECTED BENEFITS**

The benefits that the project will deliver expressed in measurable terms against the situation as it exists prior to the project

The development proposals will bring a range of additional attractions including new changing areas associated with the swimming pool, a new fitness suite, a café with views overlooking the coast, a new modern fitness suite with associated changing and a large soft play area. The development will also enhance the external look of the property which currently looks run down and has no 'kerbside' appeal.

The development may also be a catalyst for regeneration of this area with an offer that will attract locals and tourists to the Prestatyn coast. It will increase footfall in this area benefiting other businesses and employment prospects. This Nova Centre development alone will result in the equivalent of 14 full time posts being created without considering further employment opportunities from the creation of the three promenade retail units and increase in footfall for other businesses in the area.

The project will also revive a building that is currently closed and unoccupied and in the future will pose a significant health and safety risk as well as having a negative impact on coastal tourism.

## **EXPECTED DIS-BENEFITS**

Outcomes perceived as negative by one or more stakeholders

# TIMESCALE

Over which the project will run (summary of the Project Plan) and the period over which the benefits will be realised

Date	Milestone
February 2014	Paper & presentation to Cabinet for approval to appoint Alliance Leisure Services Ltd to carry out feasibility exercise on the Prestatyn Nova Centre.
February – May 2014	Alliance Leisure – commence feasibility exercise.
May 2014	Presentation& report to Strategic Investment Group for approval to progress to next stage where design and development fees will need to be underwritten for detailed design.
May 2014	Cabinet approval to progress to the next stage of development and approve costs associated with detailed design.
June 2014 – September 2014	Detailed design stage
September 2014	SIG approval to proceed with full scheme. Submission of planning applications & preparation for Cabinet / Full Council
October 2014	Presentation to Full Council / Cabinet

# **CAPITAL COSTS – BUSINESS DEVELOPMENT PROJECTS**

# COMPLETE ALL THREE TABLES BELOW FOR BUSINESS DEVELOPMENT PROJECTS LEAVE BLANK/DELETE SECTION FOR CONSTRUCTION PROJECTS

The capital cost of a project is an important consideration in terms of whether or not it should proceed. Note that even some Business Development Projects may have a requirement for capital costs, for example to fund the acquisition of new ICT hardware or undertaking alterations to buildings.

- Any costs relating to ICT infrastructure and equipment should have been provided by ICT department.
- Any costs that relate to construction should have been provided by Design & Development or Building Services.

Please provide details of any capital funding that has already been spent on the project:			
Enter details of cost element below:	Total		

Feasibility (surveys, market research, etc)	
Client side project management	
OTHER (please enter)	
OTHER (please enter)	
TOTAL	

Please provide details of the capital funding requirement (not including amount already spent):

Enter details of cost element below:	2014/15	2015/16	Future Years	All Years Total
Feasibility (surveys, market research, etc)				
Client side project management				
ICT infrastructure and hardware				
Building alterations				
Design Team Fees (architects, QS, etc)				
Furniture				
Other professional support (legal, etc)				
Marketing/Consultation				
External Project Support (gateway review,				
etc)				
OTHER (please enter)				
OTHER (please enter)				
OTHER (please enter)				
OTHER (please enter)				
TOTAL				

Please provide details of proposed capital funding sources							
Enter details of funding source	Status:	2014/15	2015/16	Future Years	TOTAL		
TOTAL							

#### *NOTE:* For funding status, please <u>only</u> use the following categories:

Approved –written approval for the funding exists

**Applied** – no written approval exists but an application has been made **Approached** – initial approach to or by funding body has been made but no application submitted **None** – no contact or approach has been made to or by the funding body

# **CAPITAL COSTS – CONSTRUCTION PROJECTS**

#### COMPLETE ALL THREE TABLES BELOW FOR CONSTRCTION PROJECTS LEAVE BLANK/DELETE SECTION FOR BUSINESS DEVELOPMENT PROJECTS

The capital cost of a project is an important consideration in terms of whether or not it should proceed.

- Any costs relating to ICT infrastructure and equipment should have been provided by ICT department.
- Any costs that relate to construction should have been provided by Design & Development or Building Services.

Please provide details of any capital funding that has already been spent on the project:		
Enter details of cost element below:	Total	
Feasibility (surveys, market research) – ALL WORK CARRIED OUT AT ALS RISK	£0	
Client side project management		
OTHER (please enter)		
OTHER (please enter)		
TOTAL	£0	

Please provide details of the capital funding requirement (not including amount already spent):							
Enter details of cost element below:	2014/15	2015/16	Future Years	All Years Total			
Feasibility (surveys, market research, etc)	£108, 864						
Client side project management							
Land/property acquisition							
Land preparation/remediation							
Demolition and/or site security							
Construction, refurbishment or maintenance							
BREEAM rating of "Excellent"							
Security measures (CCTV, door entry, etc)							
Fire prevention measures (sprinklers, etc)							
External landscaping and other works							
Land/property acquisition							
Highways work							
ICT infrastructure and hardware							
Fixtures & fittings							
Furniture							
Planning/Building Regulation Costs							
Design Team Fees (architects, QS, etc)	£78,000.00						
Legal Costs and Fees							
Marketing/Consultation							
External Project Support (eg gateway review)							
<b>Construction Technical Services - Design</b>	£19,564.80						
Sundry Items: Asbestos Survey, Ground	£11,100.00						
Investigation, Drainage Survey, Property							
Management Consultants for Project							
Management.							
TOTAL	£108,664.80						

Please provide details of proposed capital funding sources								
Enter details of funding source	Status:	2014/15	2015/16	Future Years	TOTAL			
SIG	Applied	£108,864			£108,864			
TOTAL		£108,864			£108,864			

# **REVENUE COST IMPACT**

#### TO BE COMPLETED FOR <u>ALL</u> PROJECTS

In considering whether a project should be developed due regard should be made to the potential impact on revenue budgets.

If the activity will result in a requirement for additional rever below:	nue funding, p	lease provide	e details
What is the impact of this project in terms of the <u>annual</u> revenue requirement for:	Existing Revenue Budget	Post- project Revenue Budget	Increase/ Decrease
staff costs (salaries and associated)	N/A		
energy costs (heating, lighting, ICT, etc)	N/A		
property maintenance and servicing costs	N/A		
other property related costs (rental, insurance, etc)	N/A		
ongoing ICT costs (licences, etc)	N/A		
mileage of Denbighshire fleet vehicles	N/A		
mileage for business travel by Denbighshire employees using their personal vehicles	N/A		
OTHER (please enter)	N/A		
OTHER (please enter)	N/A		
OVERALL REVENUE REQUIREMENT	N/A		

Please provide brief details of the revenue impact of this project:

- Where revenue savings are forecast, you should detail what is proposed for the saving (e.g. reduction of an existing revenue budget, re-allocation of revenue to alternative services area, etc)
- Where revenue increases are forecast, you should provide details of how the revenue shortfall will be addressed. In this instance you should also append a three year surplus/deficit forecast.
- Details of any one-off revenue cost requirements that may be required post-project implementation (e.g. recruitment, redundancies, etc). DO NOT include any costs detailed in the capital section of this Business Case

Please see Appendix 3A for the 5 year financial forecast, Appendix 3B for a comparison against a forecast provided by RPT Consulting and Appendix 3C for a financial narrative detailing income and expenditure budget lines.

# STATUTORY REQUIREMENTS / HEALTH & SAFETY

This section should identify how the activity will help Denbighshire meet any of its statutory requirements. Please include any Health & Safety Issues that the activity will address in this section. Please leave blank if not applicable.

This project will help meet the Management of Health & Safety at Work regulations 1999, Health & Safety at Work Act 1974, Workplace (Health, Safety & Welfare) Regulations 1992. The project will help mitigate the possible permanent closure of the building and the resultant service provision issues. The Authority remains at risk until these works are completed.

# **CARBON MANAGEMENT IMPACT**

Please consult with Denbighshire's Climate Change Officer before completing this section.

Denbighshire has committed to reducing its carbon emissions by 33% by 2020. The Business Case requires you to make a forecast for the anticipated carbon emissions impact of the project. Please mark a cross in the appropriate box.

Forecasts:	Annual (current)	Carbon Equivalent	Annual (Post Project)	Carbon Equivalent	Carbon Variance
Energy consumption: (UNIT = kWh)					
Mileage of Denbighshire Fleet vehicles: (UNIT = miles travelled)					
Tonnes of waste produced going to landfill: (UNIT = tonnes)	*				
Tonnes of waste produced being recycled: (UNIT = tonnes)	*				
Mileage of Business Travel (personal vehicles): (UNIT = miles travelled)					
TOTAL CARBON EMISSIONS					

Please provide brief details of the carbon impact of this project, and detail specific actions that will be taken to reduce carbon emissions. If carbon emissions are expected to increase as a result of this project, please provide details of proposed actions to compensate for this increase in other areas of the Service's activity.

This is unknown at this point. More details for this will be provided after the detailed design stage. However, the footprint of the existing building will be reduced by approximately 20% and any new mechanical / electrical installations will be more energy efficient. The building envelope will also be re - clad according to Part L of building regulations which will improve the efficiency of the building.

# **BIODIVERSITY IMPACT**

Please consult with Denbighshire's Biodiversity Officer before completing this section:

kate.taylor@denbighshire.gov.uk

The Council has a statutory duty to ensure compliance and enforcement of the habitats regulations (as amended in 2007) and the NERC Biodiversity Duty (2006). At this pre-feasibility stage, what is the anticipated impact on biodiversity of the project. Please mark a cross in the appropriate box.

Will this project impact on a habitat that supports living organisms	Yes	No	Х
(plant or animal)?			

If you have answered yes to the above question, please complete <u>all</u> the following biodiversity sections. If answered no please leave blank

THREATENED/PROTECTED SPECIES	Yes	No	Х
Will this project impact on any protected or threatened species as			
defined in Denbighshire's Local Biodiversity Action Plan (LBAP)?			

ALL SPECIES (including threatened/protected) Forecasts:	Current number	Post- project number	Variance (+/-)
Number of plant species present:			
Number of animal species present:			
TOTAL NUMBER OF SPECIES PRESENT			

Please provide brief details of the action you will be taking in association with this project to protect or enhance biodiversity. Specific reference should be made to the mitigation strategy if the project impacts on any protected or threatened species as defined in Denbighshire's Local Biodiversity Action Plan (LBAP).

Any necessary survey will be carried out before works commences. The Service will work closely with Denbighshire's Biodiversity Officer.

# **MAJOR RISKS TO THE PROJECT**

A summary of the key risks associated with the project together with the likely impact and plans should they occur (*Please also add to your project risk register*)

Key Risk	Likely Impact	Mitigating Action
Failure to secure funding to progress to the detailed design stage of development.	We will not be able to progress the £3.66 million development of the Prestatyn Nova Centre and the facility will remain closed with on – going revenue costs associated with the security of the property, NNDR, insurance etc Reputational risk to the Council if the	Secure funding.
Failure to secure funding. Re – open Prestatyn Nova Centre in its current condition.	Nova Centre does not re – open. A full year operation would result in a NET loss of £347,650. It does not include any improvements to the property or additional attractions but does include set up costs to re – commission plant etc. The condition survey identified costs of £456,541 excluding any mechanical and electrical items on the existing property.	Seek Cabinet decision to permanently close the Nova Centre if funding is not approved. Demolition costs are in the order of £1 million.

# SUPPORTING INFORMATION

Please list any supporting documents that accompany this Business Case

Appendix 1 – RPT Consulting – Prestatyn Nova Feasibility Report – April 2014

Appendix 2 - Financial Statement by Finance & Assurance Manager

Appendix 3A - DCC 5 year financial forecast

Appendix 3B – 5 year financial forecast comparison with RPT Consulting

Appendix 3C - Financial narrative detailing income and expenditure budget lines.

# **VERIFICATION:**

Project	Sion Goldsmith – Lead Officer Assets & Community Development				
Manager:					
Project	Jamie Groves				
Sponsor:					
Name:	Jamie GrovesPosition:Head of Communications, Marketing & Leisure				
Signature:	Insert electronic signature	Date:	07/05/2014		

For use by Finance:

Result of S.I.G. Review	
Date of Meeting	
Approval	
Code	



# **APPENDIX 2**

# **DENBIGHSHIRE COUNTY COUNCIL**

# Prestatyn Nova Centre Update





September 11th 2014

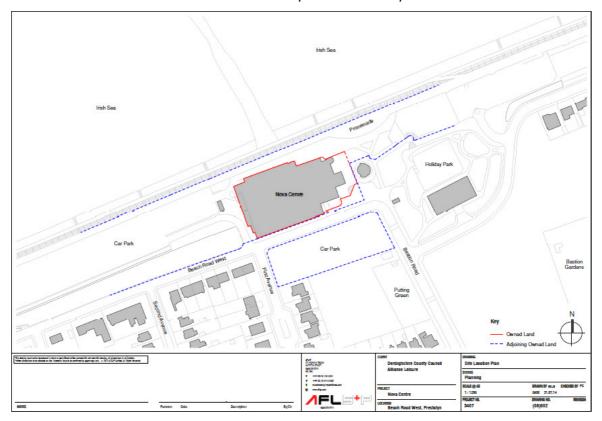
#### 1. WORK UNDERTAKEN TO DATE & REPORTING CHANNELS

27 <sup>th</sup> May 2014:	Cabinet Approval for underwriting detailed design			
5 <sup>th</sup> June 2014:	Alliance instruct the team to commence detailed design.			
7 <sup>th</sup> June 2014:	<ul> <li>Scheme cost check which is was within 10% of previous costs on the main brief presented @ £3.6m</li> <li>Additional items now costed include: <ul> <li>3 x retail units, Storm shutters for retail units &amp; gym windows.</li> <li>Disabled access ramp</li> <li>External toilets &amp; storm shutters</li> <li>Facade</li> </ul> </li> </ul>			
9 <sup>™</sup> June 2014:	<ul> <li>Design updated post feedback from DCC to include:</li> <li>larger external toilet area to service beach</li> <li>Additional internal café toilets</li> <li>Access control points between Starlight Suite &amp; play / pool</li> </ul>			
17 <sup>th</sup> June – July 2014:	Plans updated -Meetings held with project team to finalise design, meetings with Environmental Services & Planning			
31 <sup>st</sup> July 2014:	Planning Application submitted. Consultation end date 8 <sup>th</sup> September 2014. If the decision needs to go to committee this will be 15 <sup>th</sup> October 2014			
4 <sup>™</sup> September 2014:	Initial cost plan presented to DCC			
September 8 <sup>th</sup> 2014	Coastal Project Board presentation			
September 11 <sup>th</sup> 2014	Rhyl and Meliden Member Area Group & Town Council presentation			
September 22 <sup>nd</sup> 2014	Business Case to Strategic Investment Group - Papers by 15 <sup>th</sup> September			
October 7 <sup>th</sup> 2014	Full Council - papers submitted by 25 <sup>th</sup> September.			

Detailed design has included:

- Full dimensional survey undertaken to inform design team for space planning
- Asbestos Survey Undertaken
- Roof Survey (additional instruction by DCC)
- Drainage Survey
- Structural Survey Undertaken
- Mechanical & Electrical Survey Undertaken
- Catering Equipment Survey Undertaken
- Ground Investigation Survey
- Designs and costs called for from supply chain in terms of fitness; catering; play; signage; furniture
- Catering Options Review commissioned
- Beach toilet consultation to finalise design
- Full design work to allow a BOQ to be produced for costing

# 2. THE DEVELOPMENT PROPOSAL

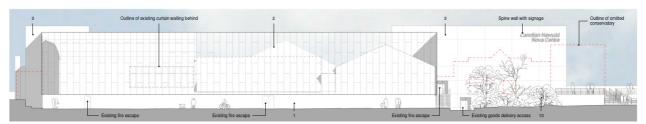


The Nova Centre is situated on the sea front of Prestatyn and is currently accessed from Beach Road West.

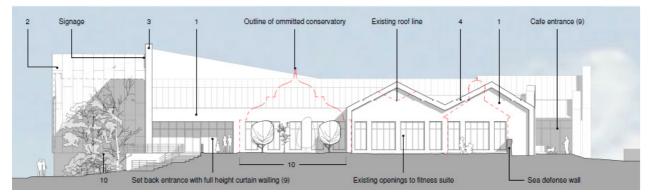
The refurbishment looks to address a number of key aspects of the existing building and give the centre a new 15 year longevity:

#### 2.1 EXTERNALS

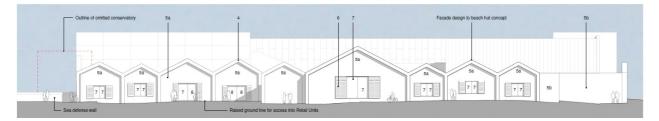
**Façade:** The current façade is in poor condition and dated. The proposed new façade will be modern and fresh through the use of perforated metal panelling. This will change the current profile of the building and with the introduction of a dark clad spine wall the eye will be drawn to the new entrance. The elevation from the South East (Beach Road East) will look like:



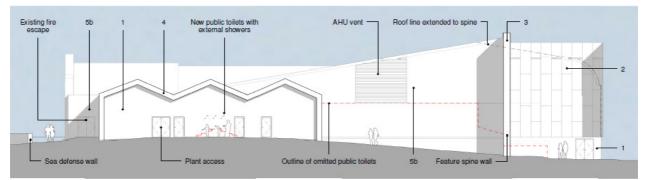
**Entrance**: The current entrance is situated off the main road and requires customers to go up one floor to access any of the existing facilities. The new proposed entrance is to be moved to the side of the promenade which allows all access on one level negating the need for a lift. The existing external walls will be re-rendered and the new entrance will be set back with full height curtain walling. The current orangery will be demolished and the front area will be a shop window for the health and fitness offer.



**Promenade Façade**: The current façade that looks out to the Irish Sea will be re-surfaced and painted in bright colours to create a beach hut theme. Three retail units are being developed for concession rentals and there will be a beach front entrance to the café (automated doors) which will have sea views and in good weather allow tables and chairs to be located outside on the promenade. Solid aluminium sea defence doors / shutters will be fitted.



**South West Façade:** This area currently hosts the blue flag toilets which serve the beach. These are to be remodelled and refurbished Existing brickwork on this façade will be re-rendered, gables cladded and the existing façade repainted.



NB: Lighting attached to the building has been positioned to light the area. A paraphet wall above the external café entrance has been added to ensure the roof is not seen from the promenade façade.



Main façade from Beach Road West

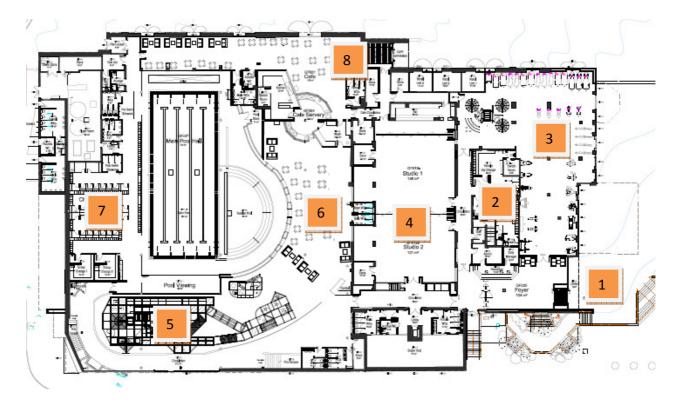
New entrance to the centre & fitness suite shop window

Promenade visual and entrance to beach cafe



View of the centre from the south west with the external blue flag toilets shown on the far left

2.2 INTERNALS



- 1. The refurbishment creates a new entrance to the centre and brings customers into an area where they are immediately met by a reception area that has an access control point to give security to the facility. The customer will be able to view the fitness & play from reception, and signage will ensure customers are able to understand the full activity profile the centre has to offer.
- 2. New male and female changing facilities have been created for the fitness users, which is adjacent to both the fitness area and the studios.
- 3. The fitness suite is 390sqm and will be equipped initially with around 40 pieces of equipment, which will allow additional pieces to be added as membership grows.
- 4. The studios are each circa 100sqm but can be opened out into one large function suite with bar as per 'The Starlight Suite'. Toilets have been built outside of the studios for function use. The corridor

takes you past to the studio / function space to the old pool hall which is now home to a large indoor play structure, café and the entrance to the pool.

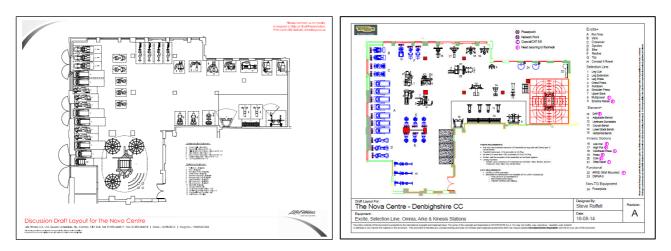
- 5. The play structure offers over 270sqm of multi-level play with a playing capacity for around 150 children catering for baby, toddler and juniors.
- 6. The play facility is supported with a café offer which has covers for 60, but there will be space for this to be expanded if required.
- 7. The entrance to the side of the play structure takes you to a newly refurbished changing village for the pool.
- 8. At the beach side to the facility the external café entrance is located, which links to the internal café offer. The external café has a further 86 covers



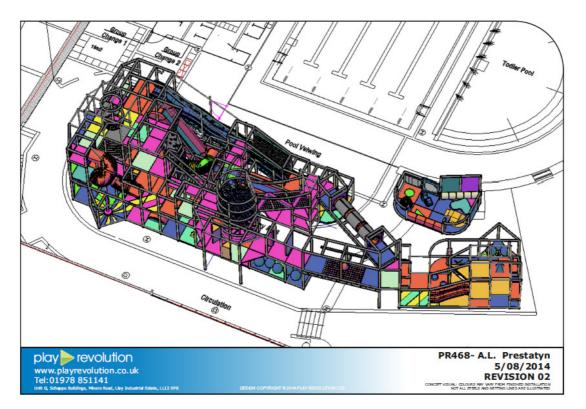
Proposed Layout showing the external toilets and promenade areas

#### 2.3 HEALTH & FITNESS:

RPT consulting has estimated based on the independent Leisure Database report a potential membership of 1225 which would require a gym of circa 60 stations. DCC have taken a prudent approach in their business plan and worked on a membership of 864 in year 1 rising to 960 by year 4. The equipment proposed therefore offers a circa 40 station facility which can increase as membership increases. Two possible layouts are shown for the fitness space which both take advantage of the sea views showing cardiovascular equipment located in front of the windows to allow customers to run / bike and look out to sea, a dedicated functional area is included as well as a selection of strength equipment.



#### 2.4 THE NEW PLAY AREA



The play system for the Nova Centre has been designed to provide separate junior, toddler and baby play areas that are challenging, exciting, stimulating and rewarding. At its highest point the frame stands at **6.7** meters and provides over **270** square meters of multi- level play space with a playing capacity of around **150** children at any one time. The play frames contains over eighty different play activities including:

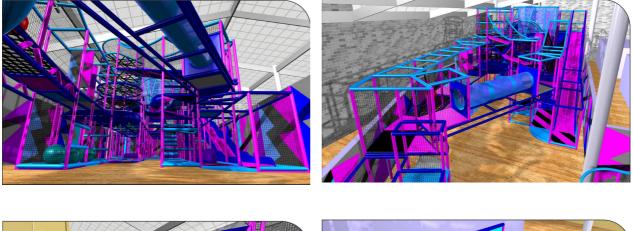
- Balance Beams
- Astra slides
- Bungy Tower
- Rope Bridges
- Cargo Nets
- High Level Crawl tube

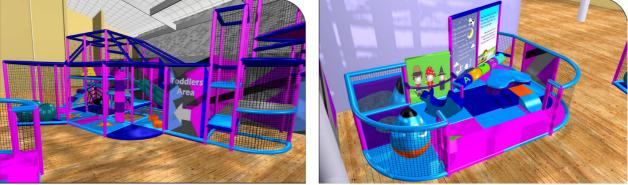
- Transparent High Level Climbing Wall
- Spiral Tube Slides
- Racing Slide
- Climbing Towers
- Aerial Runways
- Giant Rope Pyramid Climber

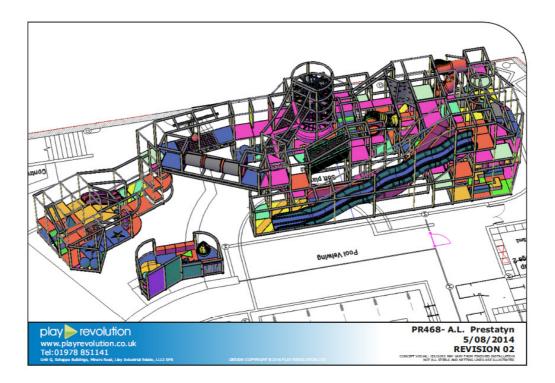
Each of the separate play frames have been designed to include the basic elements of children's play behaviour, active, interactive and passive with a greater focus on sensory and tactile items in the toddler and baby area.

The design meets all the British and European Safety standards and all the products used in the installation will be in accordance with EN1176 / EN1177 safety standards.

#### NB: The capacity for the play and café space due to fire regulations has an occupancy capacity of 220.



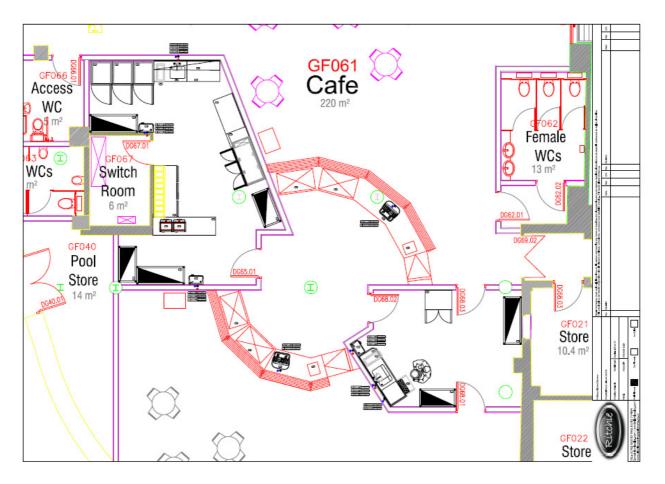




#### 2.5 THE CAFÉ

The café has been designed with efficiency for the operator in mind. Whilst there are two distinct café offers; play centre & beach front, both offers can be operated by the same staff enabling in quiet times fewer operatives. Cross marketing is also maximised with beach customers having views into the play centre and play centre customers having the opportunity to view lunch and evening dining offers.

The design is indicative at this stage as the final operator model is being developed, which is hoped will be by a third party operator guaranteeing the revenue as shown in the business model of  $\pm 0.00$  in year 1 and  $\pm 37,000$  from year 2 onwards. Alliance Leisure commissioned Just Solutions to carry out an external feasibility on the options for a catering offer which is attached and shown in Appendix 4.



#### Costs to include:

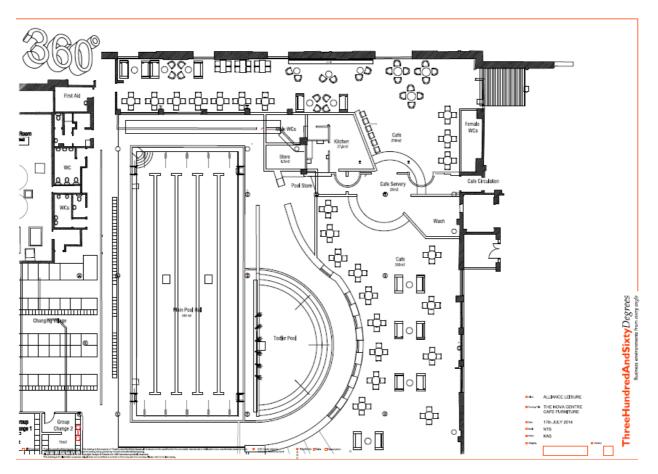
Counter @ £36,650 Racking Freezers, work tables, wash hand basins, sink, dishwasher. Sandwich grill / toaster @ £11,420 Install @ £2,500 2 x coffee machines @ £6,000 Catering crockery @ £5,000 Total cost = £61,570

#### 2.6 THE VILLAGE CHANGING AREA

The new changing area for the pool offers both group changing for schools and a village style cubicle arrangement for individual customers and families. Staff will be able to view the changing area from the pool to ease supervision at busy times. An accessible changing room is provided along with a pre and post shower area, male and female toilets and a first aid room.

#### 2.7 FURNITURE

An indicative furniture layout and cost has been provided which will be further developed with the catering operator. Both areas offer both soft seating as well as tables and chairs and cater for over 150 covers inclusively.



The furniture in the beach front café is a mixture of the following chairs with associated tables and coffee tables:

4	A A A A A A A A A A A A A A A A A A A		<u> </u>	
52	6	6	26	1

#### Cost = £19,950

The furniture in the beach front café is a mixture of the following chairs with associated tables:



#### Cost = £8,100

Additional internal furniture costed includes for:

- Baby high chairs x 10 @ £500
- Reception sofa's x 4 @ £2,100

Additional External summer furniture as the current sockets are obsolete costed includes:

- 4 x parasols with bases @ £1,000
- 4 x ratton chairs plus ratton table @ £450 (8 sets = £3,600)

#### 2.8 SIGNAGE

The signage schedule has been developed with IS Group who were commissioned to deliver The Ruthin Project. The same branding will be utilised to ensure consistency throughout DCC leisure facilities. The current schedule includes for:

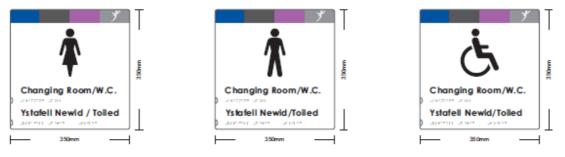
#### External Signage:

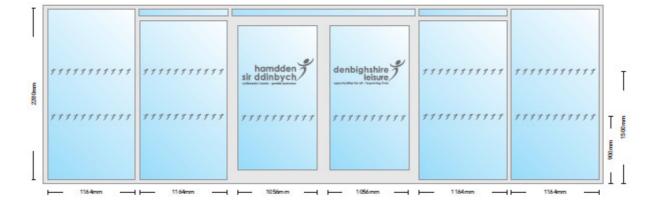
- Centre name on the dark clad spine wall @ £2,900 (if illuminated = £4,600)
- Centre name above the main entrance door @ £1,100
- Entrance sign for the beach café @ £850
- External install to include equipment & access survey etc @ £3,800

#### Internal Signage:

- Room Identifiers x 26 @ £3,380
- Area Identifiers x 10 @ £900
- Directional x 4 @ £1,200
- Pool Depth x 5 @ £200
- Opening Hours x 2 @ £600
- Window manifestations (Main entrance / café / pool) @ £3,000
- Café Servery x 2 @ £1,500
- Internal installation @ £1,900

#### Examples shown below:





#### **3. NEXT STEPS**

Step 1: Full design meeting on September 11<sup>th</sup> 2014 to go through:

- room data sheets
- costs
- value engineering options
- freeze design
- freeze costs
- Step 2: Present scheme to MAG (September 11<sup>th</sup> 2014 evening)
- Step 3: Finalise the business case and funding by 12<sup>th</sup> September 2014 ready for SIG
- Step 4: SIG report on 22<sup>nd</sup> September 2014
- Step 5: Prepare Council report for 7<sup>th</sup> October 2014
- Step 6: Post approval contracts to be agreed and signed (October 2014)
- Step 7: ALS enter into contract with its development partners to deliver the scheme
- Step 8: Mobilisation (November 2014)
- Step 9: Construction
- Step 10: Nova Centre opens (July 2015)

#### NOVA OPERATING FORECAST - Amended PB Costs as @ 4/9/14

#### APPENDIX 3

			DCC Projections				
			Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
	NOVA CEN	ITRE - NET OPERATING COST/(SURPLUS)	£68,223	£6,477	-£11,785	-£17,093	-£22,382
		TOTAL EXPENDITURE	£984,349	£977,834	£1,002,000	£1,025,500	£1,045,311
		TOTAL INCOME	-£744,069	-£836,653	-£879,081	-£907,889	-£932,989
		TOTAL DCC BUDGET	£172,056	£134,704	£134,704	£134,704	£134,704
	C/	F NNDR Budget from closure period	£37,352	£0	£0	£0	£0
		Annual NNDR Budget	£74,704	£74,704	£74,704	£74,704	£74,704
Ρ	Net	Budget transferred frpm Prestatyn L.C	£60,000	£60,000	£60,000	£60,000	£60,000
Page		TOTAL EMPLOYEE COSTS	£390,456	£398,318	£407,910	£415,987	£419,470
		TRAINING - COURSE FEES	£1,000	£1,020	£1,500	£1,530	£1,750
76	0931	ADVERTISING FOR STAFF	£200	£0	£0	£0	£0
	0191	DUTY OFFICERS	£73,910	£76,123	£78,450	£80,711	£83,097
	0311	RECEPTIONISTS	£52,674	£53,893	£55,358	£56,561	£56,010
	0651	LEISURE ATTENDANTS	£159,298	£162,871	£167,146	-	£171,037
	0761	RELIEF/CASUAL	£34,034	£34,377	£34,721	£35,068	£35,419
	0781	INSTRUCTORS	£69,340	£70,034	£70,735		£72,157
		TOTAL PREMISES COSTS	£219,364	£230,792	£243,618		£271,700
	1211	REPAIR & MAINT CONTRACTORS	£12,660	£12,775	£13,605	£14,501	£15,472
	1411	UTILITIES	£123,000	£130,348	£138,186		£155,468
	1511	PREMIUMS - EXTERNAL	£5,000	£5,150	£5,305	£5,464	£5,628
	1531	N.N.D.R.	£74,704	£78,439	£82,361	£86,479	£90,803
	1811	CLEANING MATERIALS	£4,000	£4,080	£4,162	£4,245	£4,330
		AL TRAVEL & TRANSPORT COSTS	£200	£204	£208	£212	£216
	2814	CASUAL USERS - MILEAGE	£200	£204	£208	£212	£216
		AL SUPPLIES & SERVICES COSTS	£89,649	£63,840	£65,584		£69,246
	3071	GEN. EQUIP PURCHASE	£43,905	£30,965	£31,998	£33,063	£34,163
	3922		£1,600 £7,500	£1,661 £2,000	£1,725 £2,060		£1,860 £2,185
	3924 4031	PUBLICITY & MARKETING TELEPHONES	£10,150	£2,000 £2,163	£2,000 £2,176		£2,185 £2,203
	4031	STAFF INSURANCE	£2,357	£2,103	£2,501	£2,576	£2,653
	4231	SUBSCRIPTIONS - GENERAL	£6,637	£6,948	£7,272	£7,614	£7,971
	4231		-£744,069	-£836,653	-£879,081	-£907,889	-£932,989
	9321	RETAIL SALES	-£10,000	-£10,250	-£10,506		-£11,038
	9332	VENDING MACHINES	-£15,000	-£15,525	-£16,068	-£16,631	-£17,213
	9412	STUDIO/FUNCTION SUITE	-£18,000	-£20,000	-£22,000		-£26,000
	9515	FEES - SWIMMING POOL	-£107,817	-£109,974	-£112,173	-£114,417	-£116,705
	951B	SWIMMING LESSONS (Incl School)	-£144,010	-£151,110	-£155,407	-£159,519	-£163,656
	9528	PLAYZONE	-£175,000	-£200,000	-£210,000	-£220,000	-£226,000
	9536	FITNESS	-£256,242	-£274,794	-£297,926	-£307,554	-£317,377
	9711	RENTS - GENERAL	-£18,000	-£55,000	-£55,000	-£55,000	-£55,000
		TOTAL FINANCING	£284,680	£284,680	£284,680	£284,680	£284,680
	8000	PLAY & FITNESS EQUIPMENT - PB	£57,694	£57,694	£57,694	£57,694	£57,694
	8000	BUILD - PB	£226,986	£226,986	£226,986	£226,986	£226,986

# **APPENDIX 4**

# PRESTATYN NOVA BUSINESS CASE – Finance Context / Narrative

#### Senior Finance & Assurance Officer

The below briefly explains the rationale behind the financial calculations in relation to the five year operating requirement for the redeveloped Nova.

# 1. Employee Costs

The total employee costs are based on the operating hours of 94 hours per week for the new facility, we are predicting that there will be a requirement to employ 14.42 contracted F.T.E's including Duty Officers, Receptionists, General Leisure & Fitness Attendants, Swimming and Fitness Instructors. This will equate to 19 staff members, all of which will be entitled to holidays and will require additional members of casual staff to cover. All staff members will be employed on the same generically graded posts as current Leisure Centre staff and staff costs will incrementally increase based on the point at which they are employed on the grade.

There is no provision for a designated manager's post as the overall management of the facility will be included within the current Leisure Officer structure.

The staff requirement for the café provision has been excluded at this stage as we have assumed that the café will be leased to a third party and all staff arrangements for this area of the facility will be the responsibility of the tenant.

### 2. Premises Costs

The total 'Repairs & Maintenance' costs include devolved repair & maintenance, maintenance service contracts, window cleaning and refuse collection costs. All contract costs are based on current requirements at Rhyl Leisure Centre and include an element of annual inflation.

The total 'Utilities' costs include Gas, Electricity and Water, again these costs are based on current costs for Rhyl Leisure Centre and include an annual inflationary increase based on the inflation rates quoted for 2014/15.

There is an annual inflationary increase of 5% added to the NNDR costs.

# 3. Supplies & Services Costs

These costs include all purchases of general equipment which will aid the swimming programmes and the 'dry' side facility, all equipment service agreements which will

include the cost of the Fitness equipment service agreements, pool plant service contracts and the purchase of resalable goods such as goggles, swimming badges etc.

The cost of the 'telephones' will also include all installation and licence costs for the Leisure Management System used by all other DCC Leisure Centres.

'Subscriptions' include the Performing Rights licence costs to enable the facility to play general music and also to allow for music to be played at all fitness classes.

The cleaning contract cost is based on the current cost of Rhyl Leisure Centre and includes an annual inflationary increase.

#### 4. Income

The 'Retail Sales' income is aligned to the income calculated for swimming and swimming lessons and there is a direct percentage relationship with the expenditure requirement for the purchase of goods included within the total 'general equipment' cost.

'Vending' income presumes a profit related to sales, it is undecided at this point whether the vending contracts will be based on a full profit share agreement with a vending provider which will negate the cost of rental of the vending machines or whether we will rent the machines and we will procure all stock. Both arrangements will provide approximately the same level of net income based on the predicted footfall of customers of the new facility, the cost of stock and machine rental is currently excluded for the expenditure calculations.

The 'Studio/Function' suite income is derived only from the function element of the dual use facility as the fitness class income is aligned to 'Fitness'. We have assumed that the function suite will be hired up to 40 times for functions and parties during the year and for the majority there will be a bar provision provided, therefore the income is based on the total hire fee and net bar profit share as at this stage the cost of DCC providing the bar provision is excluded.

The 'Swimming' income excludes swimming lesson income as this has been calculated separately. We have presumed that there will be the same level of requirement for club swimming as at Rhyl, together with extended public swimming allowance, as Rhyl is a school Dual Use site and is restricted to evening and weekend public use only. There will also be a greater demand for public swimming at the Nova during the holiday season.

'Swimming Lesson' income includes school swimming provision at the site, this is based on 6 hours of school swimming lessons per week during term time and the cost of each 30 minute session is based on the current Dual Use Agreement for swimming lessons at Rhyl Leisure Centre which is  $\pounds 59.31$  per session increasing to  $\pounds 73.60$  per session dependant on the number of swimming teachers provided. The total income calculated for school swimming in year 1 is  $\pounds 27k$ . General swimming lesson income is based on the number of sessions linked to the staff costs, we have presumed a 70-80% capacity for each swimming session and included all income at Direct Debit rates. The cost of the DD will increase annually and the total income calculated for general swimming lessons for year 1 is  $\pounds 117k$ .

'Playzone' income is largely based on the advice from RPT Consulting as DCC have little experience in this area, the number of users and average entry cost per user is based on similar play facilities across the region, allowing for additional participation during the holiday season. There is also an element of children's party income and income derived from the hire of the facility by play groups built into the forecasts. Income is likely to increase annually based on inflationary increases in prices and demand is likely to grow as the facility becomes established as a play destination for the Coastal area. The number of users of the play facility will be inextricably linked to the income earned at the café and this will be used to attract a tenant for the café area.

'Fitness' income includes Junior and Adult DD memberships, 'Pay as you go' cash income including joining fees and fitness classes which will be held in the Studio/Function Suite. We have presumed that there will be 22 fitness classes per week with the majority of income included within the monthly DD memberships, however there is an additional £13k included for 'Pay as you go' class income. The joining fees are based on current prices and the number of new members required per annum, this is included at £40k per annum.

The Adult DD monthly income for year 1 is based on the percentage of Latent Demand we achieved in the first seven months of operating the newly built Ruthin fitness suite, we have set an average monthly member target of 761. Prestatyn Leisure Centre currently have 200 DD members and there is a presumption that all of these members will migrate over to the Nova as we will amend the provision available at Prestatyn Leisure Centre once the development is operational. Membership income is likely to fluctuate monthly based on current trends in our Leisure Centres, these trends have been accounted for in calculating the fitness DD income, although the average year 1 monthly membership is set at 761 we presume that by the end of year the number of members will have increased to 864 per month. The percentage of Latent Demand will increase in subsequent years, increasing to a monthly average of 825 in year 2, 888 in year 3, 898 in year 4 and 908 in year 5. Each year the DD cost is likely to increase by a gross amount of £0.50 per annum.

Rental income will be derived from three Business Units leased to tenants in year 1, year 2 includes the rental income from the café provision which will also include a profit share element.

# 5. Financing

The 'Prudential Borrowing' costs are based on a total project cost of  $\pounds4,217,000$ , with the purchase of fitness equipment costing approximately  $\pounds130,000$  paid for over 5 years (after which all fitness equipment will be updated), CCTV at a cost of  $\pounds40,000$  over 5 years, Furnishings at  $\pounds35,520$  over 5 years and the Playzone Equipment at a cost of  $\pounds125,000$  paid for over 10 years. the redevelopment / construction cost of approximately  $\pounds3,886,751m$  paid for over 25 years.

# **APPENDIX 5**

# PRESTATYN NOVA CENTRE BUSINESS CASE – Financial Statement

# Gareth O Williams – Finance & Assurance Manager

### Background

A project of this scale and nature is relatively "unknown" from a DCC perspective and as such it was agreed in conjunction with our strategic leisure development partner, Alliance Leisure (AL), to commission RPT Consulting to undertake a feasibility study on the redevelopment options for the Prestatyn Nova Centre.

RPT presented a series of options and DCC's preferred one was the partial demolition of the existing refurbishment at an indicative cost of circa £3.6m. Leading on from this RPT produced a 5 year cost model based on a number of business assumptions.

### Our work

Alongside the budget profile work commissioned by RPT Consulting, one of our own Senior Finance & Assurance Officers (SFAO) has spent a considerable amount of time, together with the CML's Commercial Lead Officer, costing the projected staffing structure and other operating costs they believe would be needed for the proposed new development. This work has been based upon current market trends obtained from the Council's existing commercial leisure sites and extrapolating expenditure and income data on each activity as a comparator. The analysis also utilised the expertise of the Commercial Leisure Lead Officer who has several years' experience of operating similar sites in the private sector to that proposed at the redeveloped Nova Centre.

The SFAO and her Finance & Assurance Manager then compared the figures provided by RPT Consulting with those produced in-house and carried out a detailed analysis of any significant variances between both sets of data. From a Council perspective the concern was that some expenditure figures included by RPT (specifically relating to employee and premises costs) were understated from our own experience of the existing Council leisure sites. In addition there was worry that RPT had based their forecasts on the achievement of relatively high income levels for some of the activities. This in itself is not a criticism but we felt that we needed to take a more pragmatic view to protect the Council's interests.

# Food and Beverage

Alliance Leisure (AL) and RPT Consulting have based their forecasts on the food and beverage (F&B) functions being provided in-house and they believe that considerable net profit (after accounting for cost of sales) can be achieved, ranging from circa £100K in Year 2 and rising to nearly £170K by Year 5. However the DCC budget forecasts are based on the F&B functions being leased out to 3<sup>rd</sup> parties at the appropriate tenancy/franchise rates. Our view is that this reduces the risks associated with operating these functions ourselves since presently the Council has little in-house expertise in this fairly specialised market. However the advice given to us from AL is that they feel strongly that there is significant net profit to be gained by the Council carrying out the services themselves (per the profit figures highlighted above). Whilst we have no reason to doubt AL's stance we feel it sensible to minimise any potential liability to the Council and have therefore based our forecasts on the "risk averse" option by leasing/franchising out the F&B functions. By taking this option we are guaranteed a fixed net rental/leasing income without the risk of incurring any of the associated variable costs.

### Latent Demand analysis

The Leisure Database Company (LDB) has produced a latent demand analysis to show the potential number of gym members that could be achieved for a refurbished gym facility at the Nova Centre. These figures are arrived at by comparing a wide range of relevant population data (age profiling, gender mix, travel distance etc) and the total figure arrived at by the analysis is 1,225 potential members.

DCC has chosen not to go with this figure as the risks associated with reaching these numbers are too great. We have used our own statistical data associated with gym memberships at the Council's existing leisure sites and reduced the latent demand figures to what we feel is an acceptable and sensible level. Our budget forecasts assume total gym memberships of 761 in Year 1 (only 62% of the latent demand total); with this figure rising to 908 by Year 5 (still only 74% of the total latent demand figure).

### **Commercial Risk**

Clearly in a venture of this kind there is a considerable commercial risk as the facility will depend almost entirely on the number of customers and memberships it can attract. There are also a number of other factors that will impact on visitor numbers such as the weather, seasonal demand, market competition etc. The budget forecasts included in the business case are based on the Council's experience of operating its other commercial leisure sites, but also making a "reasonable" assumption on those activities which are new to the Council e.g. play zone and the leasing/franchising of the food and beverage functions.

### Mitigating the risks

Naturally there are considerable commercial risks associated with the new proposed Nova facility. However we feel that the financial numbers included in the business case are well reasoned, have been financially challenged and mitigate as best we can the Council's financial and reputational position. We feel that we have taken a reasonably conservative view in relation to membership numbers (at no stage forecasting more than 75% of the latent demand totals provided by the market experts) and we have also taken out the risk of the Council itself operating the food and beverage functions within the refurbished venue. The Council can of course take a different stance on the latter and opt to provide this service in-house, which might increase the risk but at the same time potentially provide significant opportunities to generate large net profits from day 1.

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# Appendix 6 - Re-development of Prestatyn Nova Centre September 2014

**Equality Impact Assessment** 



# **Relocation of Prestatyn Library**

Contact:

**Updated:** 

Sion Goldsmith Communications, Marketing & Leisure 18.09.14

# 1. What type of proposal is being assessed?

A project proposal

# 2. Please describe the purpose of this proposal

In January 2014, Cabinet considered the findings of a due diligence review into Clwyd Leisure Ltd (CLL) and concluded that it was too great a risk for the Council to take over the company. Cabinet also decided to cease funding CLL from 1 April 2014 onwards due to concerns over the quality and level of service provision. Following this CLL ceased trading and closed their facilities in Rhyl and Prestatyn with immediate effect.

In March 2014, a report was presented to Cabinet by Communications, Marketing and Leisure (CML) outlining the recommendations arising from a detailed appraisal of the building conditions and the cost benefit analysis in respect of the different interim management options for the facilities, whilst the business case for a much improved leisure offer on the coast was developed. Cabinet agreed that the Nova Centre would remain closed pending agreement of the Alliance Leisure Services Ltd (ALS) redevelopment proposals.

In March 2014 Cabinet approved the development of a business case for the £3.66 million development of Prestatyn Nova Centre which included the appointment of ALS to carry out a feasibility exercise which would form the basis of this business case. The business case would be based on the following facility mix and include the:

> Reduction of overall footprint of the property by up to 20%

> Retention of the 25m 4 lane swimming pool and small splash pool.

> Creation of a village changing area to serve the swimming pool.

> Creation an improved fitness offer to the same quality delivered at Ruthin Leisure Centre with separate fitness changing.

> Creation of a multi-use space to accommodate current community events and a range of exercise classes / sports clubs.

> Creation of a large soft play facility with new entrance, reception and café area overlooking the sea.

> Creation of two or three promenade side retail units.

> Introduction of energy efficient mechanical / electrical services and re – enveloping of the property in order to reduce carbon footprint.

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In May 2014, CML presented a business case to Strategic Investment Group (SIG) seeking approval to progress to detailed design for the £3.6 million redevelopment of Prestatyn Nova Centre. SIG approved this and their decision was ratified by Cabinet in June 2014.

In June, Communications, Marketing and Leisure (CML) commissioned ALS to carry out this work with the intention of providing the Council with more assured plans and costs which would be reported back to both SIG in September and full Council in October for consideration.

There are huge social and economic benefits associated with this development. A new visitor destination will be re-created on the Prestatyn Coast which will ultimately increase visitor numbers and benefit the other businesses in the area through increased footfall. The site itself will offer three small retail units to complement the offer. This will be supported by 14 full time equivalent staff to operate the new centre. The development of an improved leisure offer along the coast is a major strand of the corporate priority 'Developing the Local Economy' set out in the Economic Ambition Strategy

The new facility will also encourage a more inclusive, healthier, more active lifestyle by offering a range of sports and recreational activities that were lost when the Nova Centre closed in March 2014.

# **3. Does this proposal require a full equality impact assessment?** (*Please refer to section 1 in the toolkit above for guidance*)

No At this stage, I believe a full equality impact not necessay. This stage of the project related design of the centre and the capital r construction / refurbishment but does not go the range of activities, programming, staffin etc. This will be reviewed as the project program	tes to the physical required for the p into the detail of ing arrangements

# 4. Please provide a summary of the steps taken, and the information used, to carry out this assessment, including any engagement undertaken

(Please refer to section 1 in the toolkit for guidance)

ALS commissioned a feasibility study in April 2014 which identified the potential demand for the facilities and how they fit within the current strategic context for Denbighshire and the wider region. This was approached by reviewing strategic documents, identifying an overview of the current market and catchment and reviewing the demand for key facilities through comparing existing provision in the market.

A key part of the brief from the Council is that whilst the Council faces increasing financial pressures, there is still a strong commitment for the delivery of high quality leisure provision. It should also be recognised that there are a number of

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different organisations and strategies at a national, regional and local level which impact on the facility, including:-

> Climb Higher – Creating an Active Wales

> A Vision for Sport in Wales (Sport Wales)

- > Turning the tide of inactivity
- > Start Active, Stay Active

> The BIG plan – which includes the community strategy, health social care and wellbeing strategy, children and young people plan, community safety plan for Denbighshire. The BIG plan outcomes are for the residents of Denbighshire are:-

- Be healthy and have a sense of wellbeing
- Live in a safe place
- Be able to afford to meet their needs

• Live in Denbighshire because it's a great place to live, work and learn

The DCC Leisure Strategy has vision that "By 2020 Denbighshire will be renowned for high quality, accessible leisure opportunities attracting high levels of participation and improving the wellbeing of its residents and visitors." It seeks to deliver this vision by:

• Increasing the number of people participating in a range of leisure opportunities

- Increasing the number of people involved in helping to deliver leisure opportunities
- Increasing the profile and importance of leisure for all

DCC has a total population of circa 93,734 people (2011 Census) which is summarised by age breakdown in the table below, comparing it with Wales as a whole, and with the age breakdown for the more immediate drivetimes.

Table 2.1 – Population Age Profile

<b>Total Population</b>	6,639	14,306
Ages		
0-14	16.4%	17.9%
15-19	5.5%	5.6%
20-44	26.1%	27.1%
45-64	24.4%	24.8%
65-74	13.2%	12.0%
75 & over	14.4%	12.7%

(Source: 2011 Census)

Of particular interest the table demonstrates:

A higher proportion of the older population, particularly in the 65 years plus and older category. This would support the need to retain community space for groups and informs that when developing programmes and future marketing opportunities, consideration of activities for older people will be important.
A higher proportion of the younger age group in the 10 and 12 minute drive time with 0-14 year olds being higher than both Denbighshire and Wales, illustrating

support for soft play and retention of the pool.

The Sports Council of Wales (SCW) have identified a number of market segments that categorise the market into different profiles, which implies how the segments will participate in sport and leisure activities and physical activities. Denbighshire has a higher than normal proportion of the following segmentation types in comparison to the rest of North Wales and Wales overall:

• Sian – 18-45 years old, middle management, aspiring middle class

• John & Ann – 46-65 years old, married, likely to participate in sport and recreation

• Bob & Betty – over 66 years old, retired, comfortable, live modestly and are active

Conversely there are a lower proportion of the following types:

- Steve 26-45 young family, reasonable participation
- Christine 36-55 years, low income, part time, lower participation
- Tony 46-65 years old, manual skilled, low income, not very active

The market segmentation presents an overview of a population that has a higher proportion of people likely to be more active (despite the older age profile), which supports the fitness expansion and requirement of flexible space to support a strong group exercise programme.

The use of market segmentation is important in considering marketing strategies and the development of new facilities. For example the current profile within Denbighshire suggests higher proportions of groups which are likely to be more active.

However in order to attract participation from other groups it is important to design facilities that remove barriers to entry to ensure the provision of facilities encourages and supports all potential customers. This would suggest that the provision of facilities which encourage or support use through effective pricing, accessible fitness for deconditioned (such as toning), enhancement of National Exercise Referral Scheme (NERS), would support the more broadly active population.

The design of the facilities will also ensure a welcoming environment which provides equipment that is easy to use and enables use by low levels of fitness. These facilities can be supported by social areas (such as café) to encourage a social and supportive network for people to participate together, as well as a welcoming reception and attractive entrance.

From the 2011 Census data, Denbighshire has a population of 93,734, of which 96.1% describes themselves as having a White ethnic background, 1.2% other white, 0.8% mixed ethnic group, and 1.8% as other ethnic group. or other. The population is 45,987 male and 47,747 female.

64.1% are Christian and 26.8% have no religion.

65.6% of those aged between 16 - 74 are economically active. 6.4% are unemployed. 34.4% are economically inactive and 17.6% are long term sick or

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disabled.

# 5. Will this proposal have a positive impact on any of the protected characteristics?

(Please refer to section 1 in the toolkit for a description of the protected characteristics)

The Nova Centre closed in February 2014 and the town lost a valuable social, sporting and visitor attraction. By refurbishing and re - opening the centre, the local community will once again have access to quality facilities available to all. Primary schools will be able to use the centre again for their swimming lessons, sports clubs who will grow in numbers, voluntary groups will be able to hire any of the facilities, GP referral / cardiac rehabilitation will resume and the facilities will be clean, modern, accessible and meet the end user needs.

High quality facilities for disabled people is part of the design and will include:-

- Parking bays for disabled users.
- Automatic entrance doors
- Reduced height section of reception desk for wheelchair users.
- Induction hearing loop at reception
- Double width doors and corridors
- Ample toilets for disabled customers, shower and changing facilities
- Facilities all on one floor, no stairs.
- Special lockers to accommodate artificial limbs and other equipment
- Pool hoist
- Gym equipment adapted for wheelchair use
- High visibility signs
- Best practice design using DDA and Sport England Disability guidelines

The cost of activities in all the Council's leisure centres is affordable and lower than comparable private leisure facilities. The cost is sufficiently low to ensure it does not represent a barrier to people on low income.

The Centre will have ample car parking and secure cycle storage.

The location is on the Prestatyn Coast. The centre is not on bus routes but is within walking distance of the train station and town centre.

# 6. Will this proposal have a disproportionate negative impact on any of the protected characteristics?

No

# 7. Has the proposal been amended to eliminate or reduce any potential negative impact?

<please select=""></please>	Yes, further work has been carried out on the specification of
	the disabled changing rooms and design of access control
	systems to ensure they are practable for wheel chair users
	and not just meet the requirements for Building Regulations.

Colours still need to be agreed but will be contrasting
We also considered customer feedback regarding accessible changing facilities for parent and toddler groups ensuring we
include the appropraite equipment for baby changing facilities.

# 8. Have you identified any further actions to address and / or monitor any potential negative impact(s)?

No Not identified anything further at this point of the project.

Action(s)	Owner	Date

------

#### 9. Declaration

Every reasonable effort has been made to eliminate or reduce any potential disproportionate impact on people sharing protected characteristics. The actual impact of the proposal will be reviewed at the appropriate stage.

Review Date: 30	0.01.15		
Name of Lead Office	er for Equality	Impact Assessment	Date
Sion Goldsmith			18.09.2014

# Please note you will be required to publish the outcome of the equality impact assessment if you identify a substantial likely impact.

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### Agenda Item 7

Report To:	County Council
Date of Meeting:	7 October 2014
Lead Member / Officer:	Cllr Barbara Smith / Alan Smith
Report Author:	Keith Amos
Title:	2013-14 Annual Performance Review

#### 1. What is the report about?

1.1 The council is required to publish an annual report of its performance by 31<sup>st</sup> October each year. This report is about the council's draft Annual Performance Report for 2013-14.

#### 2. What is the reason for making this report?

2.1 A decision is required to approve the draft 2013-14 Annual Performance Review, attached at Appendix I to this report.

#### 3. What are the Recommendations?

3.1 It is recommended that, subject to any agreed changes, Members approve the draft 2013-14 Annual Performance Review to enable translation and publication before 31<sup>st</sup> October 2014.

#### 4. Report details.

- 4.1 The council's Corporate Plan 2012-17 sets the strategic direction for the council and its priorities for the five-year period. The detail about what the council intends to do each year to help deliver these priorities is set out in annual service plans and the Corporate Plan Annual Delivery Document, and a set of Outcome Agreements with the Welsh Government.
- 4.2 This annual performance report provides a retrospective evaluation of the council's success in delivering against these plans during 2013-14, and whether the council has successfully fulfilled its obligation to make arrangements to secure continuous improvement.

#### 5. How does the decision contribute to the Corporate Priorities?

5.1 The Annual Performance Review includes an evaluation of the council's success in delivering against its corporate priorities.

#### 6. What will it cost and how will it affect other services?

6.1 The only costs associated with this report are those related to printing the report to make it available in council reception areas, libraries, one stop shops, etc. This will be done in-house, with the costs being absorbed by Business Improvement & Modernisation.

# 7. What are the main conclusions of the Equality Impact Assessment (EqIA) undertaken on the decision? The completed EqIA template should be attached as an appendix to the report.

7.1 An Equality Impact Assessment (EqIA) is not required for this report. This report provides a retrospective evaluation of the council's performance, and the decision to approve the report has no potential impact on people sharing protected characteristics. An EqIA was undertaken on the Corporate Plan itself, and was presented to County Council when the plan was approved in October 2012.

#### 8. What consultations have been carried out with Scrutiny and others?

8.1 The report has been developed by the Corporate Improvement Team, in consultation with other council services. The performance information contained within the document has been provided by services, and has been drawn from the Verto performance management system. Consultation has taken place with the Senior Leadership Team (SLT), Cabinet and the Performance Scrutiny Committee prior to being submitted to County Council for approval.

#### 9. Chief Finance Officer Statement

9.1 There are no significant financial implications arising from the report.

#### 10. What risks are there and is there anything we can do to reduce them?

10.1 "The risk of a significantly negative report(s) from external regulators" is currently a risk identified on the Corporate Risk Register. Failure to publish the Annual Review by the 31<sup>st</sup> October deadline would be likely to result in statutory recommendations from the Wales Audit Office, with significant implications for the reputation of the Council.

#### 11. Power to make the Decision

11.1 The Corporate Plan and the Annual Performance Review are key elements of the Wales Programme for Improvement (2010), which is underpinned by the statutory requirements of the Local Government Act 1999 and Local Government (Wales) Measure 2009.





## Annual Performance Report 2013-14

Corporate Plan / Project Register / Outcome Agreement / Statutory Performance Framework

This document is available on request in other languages and / or formats

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#### LANGUAGE SIGNPOST

This document may be available in other formats on request

Os ydych angen gwybodaeth bellach, gofynnwch os gwelwch yn dda i rhywun yr ydych yn gwybod sydd yn siarad Cymraeg neu Saesneg i ffonio 01824 706161

If you need further information, please ask someone you know who speaks English or Welsh to telephone 01824 706161

Jeżeli potrzebują państwo dalszych informacji, proszę poprosić kogoś, kto mówi po angilesku lub walijsku żeby zadzwonił pod numer 01824 706161

اگرآ پ کومزید معلومات درکار ہوں تو برائے مہر بانی انگریزی یا دیلیش زبان جانے دالے اپنے کسی دافق کار سے کہیں کہ دہ آپ کی جانب سے فون نمبر ( 01824706161 سے رابطہ کریں۔

আপনার যদি আরো তথ্যের প্রয়োজন হয়, তাহলে আপনার জানা ইংরেজী অথবা ওয়েলশ ভাষা বলতে পারেন এমন কাউকে অনুগ্রহ করে 01824 706161 নম্বরে টেলিফোন করতে বল্বন

Se você precisar de nova informação, por favor pergunte alguém você sabe quem diz o galês o'r inglês para telefonar 01824 706161

اذا كنت بحاجة الى مزيد من المعلومات ، يرجى الطلب من شخص ما تعرف من يتحدث الإنجليزية أو الويلزية الهاتف 01824706161

如果您需要更多信息,请向你认识的人谁讲英语或威尔士电话:01824706161

To make comments and suggestions or for further information please contact:

By EMAIL:	corporate.improvement@denbighshire.gov.uk
By TELEPHONE:	01824 706161
By <b>POST:</b>	Corporate Improvement Team Denbighshire County Council, County Hall, Wynnstay Road, Ruthin, LL15 1YN

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#### KEY

Each outcome contains a number of indicators, performance measures, and improvement activities. This content is used to determine how good the current position of the council is, which is based on contextual data to enable a more robust understanding of our performance.

#### THE COLOURS

Colour	Action Status	Measure Status
Green	On Target	Excellent
Yellow	Experiencing Obstacles	Good
Orange	At Risk	Acceptable
Red	Compromised	Priority for Improvement
Postponed	Deferred	Not applicable
Withdrawn	Not a priority	Not applicable
To be removed	Not applicable	Proposal to delete this measure

#### THE SYMBOLS

(Q)	The most recent quarterly data
(YTD)	The year to date quarterly data
(YYYY)	The financial year that the latest data was published
(AY-YYYY)	The academic year that the latest data was published
	Showing improvement
▼	Showing decline
—	Showing no significant change

#### THE EVALUATION

- The default methodology for performance evaluation is where the upper quartile reflects the transition to Excellent, and the Wales median reflects the transition to a Priority for Improvement.
- This is true for most except our education attainment indicators, where the 'best in Wales' reflects the transition to Excellent and the Wales median reflects the transition to a Priority for Improvement.
- The default position for project reporting is documented in the project management methodology, summarised above (Action Status).

#### FOREWORD

Each year we publish a report to review our performance and to evaluate how successful we have been in delivering real benefits for our communities. This report is a review of our performance during the 2013/14 financial year.

2013/14 represented the second year of the council's Corporate Plan for 2012-17. It remains the most ambitious plan the council has ever had and there is continued commitment to delivering on the priorities it sets out, despite harsher financial settlements from the Welsh Government. The plan sets out our priorities for next three years, and this report evaluates our progress so far. We know that some of our priorities will take several years to deliver, and we realise that the full benefits of our Corporate Plan will be realised beyond 2017. In particular, the priorities focussing on the economy and education have a timescale beyond the five years of our Corporate Plan.

The council has continued to make progress with its priorities during 2013/14, making an important difference to the lives of people in our communities. However, there are still key areas that we have identified for improvement, and we will be working hard to address these.

Our services and elected members have worked hard to ensure that Denbighshire, once again, is the best performing council in Wales according to the indicators used by the Welsh Government to evaluate local government performance. In 2013/14, we performed in the top quarter of councils in Wales for 16 of 30 statutory indicators, which is more than any other council. We were also among the highest performing councils in Wales on a number of issues, such as special educational need statementing, adult protection referrals, and recycling. However, we have slipped behind in some of the indicators and we need to understand the reasons for this. Our aim is still to maintain our status as a high performing Welsh council, but also to deliver further improvements and become an excellent council that compares favourably with the best authorities outside of Wales.

MMIL

Dr Mohammed Mehmet, Chief Executive

#### INTRODUCTION

This report provides an overall assessment of the performance of Denbighshire County Council during 2013/14, and contains sections on the following elements of our work:

- 1. The council's Corporate Plan 2012-17, and progress in delivering our corporate priorities.
- 2. The council's project register and progress in delivering key projects that support our corporate priorities.
- 3. The council's progress in delivering on our Outcome Agreements with the Welsh Government (designed to demonstrate how we contribute to national priorities).
- 4. The council's performance in relation to the National Strategic Indicators (used by the Welsh Government to evaluate local government performance in Wales).
- 5. The conclusions from audit and inspection work from our external regulators.

#### HOW WE UNDERSTAND OUR PERFORMANCE

The following contains information that will help you to understand the analysis of our progress, particularly in relation to our priorities.

Each priority has one or more "outcomes", which describe the benefits we aim to deliver for our communities. We use a selection of "indicators" to help us understand whether we are making progress with delivering these outcomes. Indicators do not directly measure the performance of the council, as most indicators are outside of our full control and tell us about the external environment. However, indicators are useful and important because they help us to understand whether outcomes for our communities are getting better or worse.

Each outcome also has a selection of "performance measures" which measure the success of the council's work in relation to that outcome. Each indicator and performance measure is given a status that describes the current position. The status tells us how good the current position is, and the colours below represent the following definitions:

Status	Definition
Green	The current position is <b>excellent</b>
Yellow	The current position is <b>good</b>
Orange	The current position is <b>acceptable</b>
Red	The current position is <b>a priority for improvement</b>

These colours do not show whether we have met a particular "target", because, unlike most other councils, we do not set specific targets for indicators and performance measures. This is because targets tend to be based on achieving minor annual improvements, but this type of system does not tell us how well we are performing comparatively. Using a traditional approach, it is possible to meet a target (and show this as green) even if the comparative position is still very poor.

Our system means that we only report something as "green" if the current position for an indicator or performance measure is genuinely "excellent". Where possible, we use comparisons with other councils to say how good the position is in Denbighshire. Being "green" or "excellent" usually means we are in the top quarter of councils in Wales, and "red" usually means we are in the bottom half of councils in Wales, which would be a "priority for improvement". However, where being in the top quarter of councils in Wales cannot be classed as "excellent", we use a different threshold. For educational attainment, we only call something "excellent" if we are the best in Wales, because educational attainment in Wales is currently lower than in other parts of the UK. For sickness absence, our "excellence" threshold is in line with the UK private sector because we feel that average sickness absence levels in Welsh councils are higher than we want Denbighshire's to be.

Each outcome also has "improvement activities", which are projects and actions designed to contribute to the delivery of the outcome. We monitor the delivery of these activities by providing a "delivery confidence". The same four colours are used to mean the following:

Status	Delivery Confidence Definition
Green	Successful delivery appears highly likely and there are no major outstanding issues that at this stage appear to threaten delivery significantly
Yellow	Successful delivery appears probable but significant issues already exists requiring management attention.
Orange	Successful delivery is in doubt with major risks or issues apparent in a number of key areas.
Red	Successful delivery appears to be unachievable.

We use a wide range of information to understand the progress being made by the council. As well as using traditional measures of our performance (which measure how much of something we do, or how well we do it), we also analyse population indicators that tell us whether people in our communities are better off. It is also important for us to know how people feel about the outcomes we hope to deliver, so we undertake a number of surveys to evaluate whether people are feeling more or less positive about things that affect their lives.

Monitoring our improvement activities is important because these are the things that we hope will make a positive difference to our communities in the future. Finally, we evaluate what our external regulators say about us. We have brought all of these things together to produce a balanced report of our performance in 2013/14.

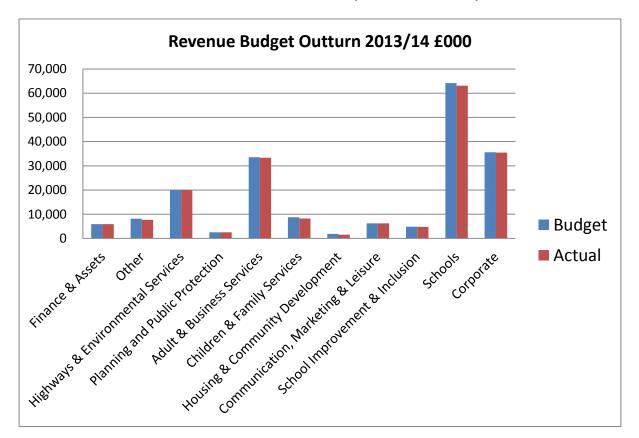
#### FINANCIAL INFORMATION

The council sets a revenue budget each year. This revenue budget covers the costs of the services the council provides, and is paid for by service users, Welsh Government Grants, Council Tax, and Business Rate payers. For 2013/14, the gross revenue budget was £268 million.

As part of the ongoing austerity measures, the funding available to Local Government was restricted and the Council had to identify £3.1m of savings to balance the budget.

All services underwent a Service Challenge to identify areas for savings and to explain how we could achieve these while protecting frontline services. We used this information as the basis to develop a Medium Term Financial Plan, which set out how the council will make these savings. The Medium Term Financial Plan was revised in 2014/15 to take account of known and likely reductions to the council's budget settlement.

There will be significant reductions in the Council's funding for future years with a 2014/15 savings target of £8.5m and £9m in each of the two following years.



The table below shows where the Council spends its money:

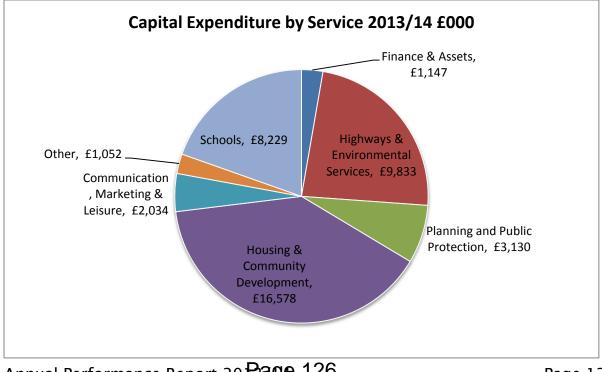
In 2013/14, we invested an additional  $\pm 1$ m in our priorities, allocated as follows:

Area	£'000
Modernising Education	200
Highways	100
Town Plans/Regeneration	160
Modernising the Council	140
Demographic Change/Extra Care Housing	400
Total	1,000

By the end of the year, excluding schools delegated budgets, the council spent  $\pm 1.8$  million less than it budgeted for on services and corporate budgets, including making a budgeted contribution to balances of  $\pm 300$ k. The year-end position made it possible to make a net contribution to reserves and balances (including schools) of  $\pm 3.1$  million.

During 2012/13, the council agreed an ambitious Corporate Plan which aims to deliver investment of over £124 million in schools, social care facilities and roads in the coming five to seven years. External funding will contribute to the overall cost of investment in schools and roads, but the Plan relies upon internal resources to fund borrowing and to provide cash. Such a significant investment will help improve key services but does not come without risk, and therefore measures are in place to continually assess the delivery and affordability of the Plan. During 2013/14 we contributed additional cash resources of £5.2 million towards the Corporate Plan.

Capital investment in council assets amounted to over  $\pounds$ 42 million in 2013/14, which included  $\pounds$ 6.5 million spent on improvements to the council's housing stock.



#### PERFORMANCE REVIEW

#### The Corporate Plan

There are a total of 14 outcomes within our Corporate Plan, with each of our seven corporate priorities having one or more outcome. This report reviews each outcome and provides an evidence-based assessment of the current position.

#### **Project Register**

The Project Register is a record of current projects being delivered by the council that support our corporate priorities. This report will outline our progress against delivering these in 2013/14.

#### **Outcome Agreement**

Like all councils in Wales, we developed a set of five outcomes within our Outcome Agreement 2013-16 with the Welsh Government. The Outcome Agreement sets out how we will work towards improving outcomes for local people within the context of the Welsh Government's national priorities. This report reviews the council's progress in delivering on its Outcome Agreement.

#### National Strategic Indicators

There are a total of 30 statutory indicators, known as the National Strategic Indicators (NSIs). The NSIs are used to measure performance of local authorities at a national level, and this report provides an overall assessment of the performance of Denbighshire County Council.

#### **External Regulation and Inspection Work**

Like all councils in Wales, Denbighshire County Council is scrutinised by external regulators to ensure that we use public money efficiently and effectively to deliver benefits for our communities. The Wales Audit Office has an annual programme of audit and assessment work that it undertakes in the council, and the conclusions from this work are brought together in an Annual Improvement Report. Other regulators undertake work relating to specific service areas. The main ones are Her Majesty's Inspectorate for Education and Training in Wales (Estyn) and the Care and Social Services Inspectorate for Wales (CSSIW). This report summarises the conclusions made about the council by our external regulators during 2013/14.

#### THE CORPORATE PLAN

This is the summary position for each Outcome in the Corporate Plan at 31 March 2014. The overall evaluation for each Outcome has been determined by taking account of the indicators, performance measures, and improvement activity.

#### DEVELOPING THE LOCAL ECONOMY

Outcome 1	PRIORITY FOR IMPROVEMENT
Outcome 2	UNKNOWN
Outcome 3	UNKNOWN
Outcome 4	ACCEPTABLE
Outcome 5	ACCEPTABLE
Outcome 6	GOOD

IMPROVING PERFORMANCE IN EDUCATION & THE QUALITY OF OUR SCHOOL BUILDINGS

Outcome 7	ACCEPTABLE
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IMPROVING OUR ROADS

<u>Outcome 8</u>

GOOD

VULNERABLE PEOPLE ARE PROTECTED & ABLE TO LIVE AS INDEPENDENTLY AS POSSIBLE

Outcome 9	GOOD	
Outcome 10	GOOD	

CLEAN AND TIDY STREETS

Outcome 11

EXCELLENT

ENSURING ACCESS TO GOOD QUALITY HOUSING

Outcome 12	ACCEPTABLE

MODERNISING THE COUNCIL TO BE EFFICIENT & IMPROVE SERVICES FOR CUSTOMERS

Outcome 13	GOOD
Outcome 14	ACCEPTABLE

#### LOCAL ECONOMY HEADLINE INDICATORS

All of the work involved with delivering the six outcomes within this priority should have a positive influence on the following, overarching indicators that demonstrate the success of the Economic and Community Ambition (ECA) programme overall.

The survival rate of new enterprises in Denbighshire is Red, Priority for Improvement (especially after three years). Work under Outcome 2 to better support and connect businesses is underway, and should provide strategic direction for improving our contribution to the success of local businesses in the long term.

#### DENBIGHSHIRE HAS HIGH EMPLOYMENT AND GOOD INCOME

% Job Seekers Allowance claimant count	▲3.30 (1,872 people)
Median Household Income (£)	(2013) 22,703

#### BUSINESSES DEVELOP AND GROW

The count of births of new enterprises	<b>—</b> (2012) 280
1 year survival rate of new enterprises	<b>▲</b> 91.1%
3 year survival rate of new enterprises	▼ 52.6%
Turnover of Denbighshire based businesses (£m)	(2013) 2,100

#### Infrastructure for Growth

#### SUMMARY

The overall position for this outcome is Red: Priority for Improvement. This is based on two facts: 1) the indicators that we can measure presently have a mainly Red status, and 2) we are awaiting results from our Business Survey in order to gauge how far our infrastructure supports the business community. Although the activities are progressing well, their impact is yet to be felt.

The indicators relating to transport have been removed, as the ECA Board has no plans for additional projects to improve Denbighshire's position in relation to transport.

The Ofcom overall broadband ranking, which was last updated in October 2013 is, effectively, a score of 3 out of 5 (where '1' = good performance), based on four criteria. The availability of superfast broadband is poor, while the overall take-up of broadband is quite good. However, progress is being made. The BT Superfast Cymru project has now rolled out superfast broadband to communities served from the Corwen exchange. The future focus for the Digital Denbighshire project will be predominantly on encouraging businesses to take up the opportunities presented by superfast broadband.

The indicators relating to our business Land and Premises are new. The Council conducts employment land reviews on an annual basis, which monitor the development of land with regard to progress in planning terms (copies of the annual review report are available from the Planning department). Indicators relating to employment land are 0%, and refer to new sites or additional land allocated in the Denbighshire Local Development Plan 2006 – 2021 (LDP, p42). "The % of employment land that has been developed" refers to land that has been developed and completed in line with a valid planning permission. "The % of employment land that is ready to be developed' refers to land which has been granted planning permission. Both indicators are nil returns because no planning application has been received on these sites, so no development has been completed. These indicators are dependent on investors taking up land and applying for planning permission.

However, positive intervention through the council's Commercial Sites group could help to bring some of these sites forward. In addition, a planning permission for Bodelwyddan Key Strategic Site is currently under consideration; this allocation includes 26 hectares of employment land.

Some of the activity originally outlined for this Outcome is no longer under the remit of the ECA Board, which steers progress under this priority.

The first activity that has been stopped is, "Identify transport infrastructure that risks limiting local economic development". The Board has prioritised land, premises and digital infrastructure over transport, but it should be noted that transport issues are being discussed at a regional level.

For similar reasons the activity around development of a business case for electrification of the rail line has been withdrawn by Denbighshire's ECA Board. This is because the business case is being co-ordinated overall by Welsh Government (WG). At a regional level, the North Wales Economic Ambition Board is contributing to the business case by analysing the potential economic growth and social benefit of rail modernisation. Early work suggests that economic benefit from investment in more modern rail services (including electrification) could be significant, but the full report to the Ministerial Taskforce on Transport for North Wales (which will also look at the potential offered by other strategic transport interventions) is due in December 2014. This work will be collated by WG and will be considered as they develop the National Transport Plan.

Activity around "Creating cross-sector online access point promoting business land and premises" is now due to start in June 2014, when resource will be available. It should be noted that the activity to promote inward investment (currently under Outcome 6, Well-Promoted Denbighshire) has been combined with this because the same tool will be used to achieve both objectives.

The scope of the activity "Public agency industrial/commercial property review and development plan" has been reduced so that now it will only focus on a Denbighshire commercial property review and development plan. It's felt that there's much work to be done on Denbighshire's own property portfolio before examining the portfolio of other agencies.

#### <u>KEY</u>

# INDICATORS TRANSPORT % of businesses who report travel difficulties as a barrier for employees WITHDRAWN

% of businesses who report travel difficulties as a barrier for customers	WITHDRAWN
% of businesses who report travel difficulties as a barrier for suppliers	WITHDRAWN
% of businesses who report selling goods and services to a wider area	N/A until 2014/15

#### DIGITAL AND MOBILE

Ofcom five point ranking for overall broadband performance	▲ (2013) 3
Ofcom rank for premises that receive no reliable signal (3G)	<b>—</b> (2013) 5
Ofcom rank for premises that receive no reliable signal (4G)	N/A until 2014/15
% of businesses who report internet use to sell or source goods and services	N/A until 2014/15

#### LAND AND PREMISES

% of employment land that has been developed	0
% of employment land that is ready to be developed	0

Identify transport infrastructure that risks limiting local economic development	WITHDRAWN
Lead the case for modernisation/electrification of rail services in North Wales	WITHDRAWN
Develop a 'Digital Denbighshire' Plan	YELLOW
Create cross-sector online access point promoting business land and premises	POSTPONED
Identify constraints and opportunities for strategic development sites	GREEN
Public agency industrial/commercial property review and development plan	YELLOW

#### Supported and Connected Businesses

#### SUMMARY

The overall position for this outcome is Unknown. A judgement cannot be made as results from the Business Survey (which form most of the Indicators) are currently unavailable. It is anticipated that results will be available by the end of Quarter 2 (September) 2014/15.

There was an Open For Business event held in early April, with the purpose of engaging with businesses. This well-attended event was considered successful and useful by the businesses in attendance.

A proposal for capturing community and social benefits under the Procurement heading is due at the ECA Board in November 2014. This activity will feature in performance reports covering 2014/15. It should be noted that wider work on the procurement strategy is well underway already: the first phase is about strengthening arrangements in-house, which will make it easier for local businesses to engage with us; while phase two is about developing and monitoring contracts that feature community benefits, and also developing local suppliers so that they are better placed to bid for local authority contracts.

The activity to "Guide and assist development of business advice & support partnership" has been merged with the project under Outcome 6 regarding inward investment, and has been further refined. We are no longer aiming for a full blown partnership but are instead working with other agencies to streamline and make more straightforward the way businesses access the services. We have recently purchased a CRM system, Evolutive (to be implemented shortly), which is widely used in the Economic Development and Inward Investment sector, and we're working at a regional level to share best practise and adopt common approaches. Contact has also been made with WG to improve Denbighshire's profile.

A project brief in support of the activity, "Embed effective county business networking and B2B mentoring" is now due in March 2015.

<u>KEY</u>

#### INDICATORS

**BUSINESS SUPPORT** 

No. of businesses that access business advice & support services during the year	N/A until 2014/15
% of businesses who were satisfied with the quality of advice & support	N/A until 2014/15
% of businesses reporting that the right advice & support was easy to access	N/A until 2014/15

#### LOCAL BUSINESS CONNECTIONS

% of businesses who report that they are part of a business network	N/A until 2014/15
% of businesses who report some benefit from their business network	N/A until 2014/15

#### DCC PROCUREMENT AND LOCAL IMPACT

£ value of procurement contracts awarded to local businesses	£47,072,401	
Local procurement as a % of total procurement	<b>▲</b> 31.3%	
% of agreed community and social benefit clauses that are:		
a. fully achieved	Means of data capture to be developed	
b. partially achieved	Means of data capture to be developed	

Guide and assist development of business advice & support partnership	WITHDRAWN
Ensure regulatory services adopt a more business- friendly approach	GREEN
Embed effective county business networking and B2B mentoring	POSTPONED
Plan effective strategic engagement with the business community	GREEN

#### **Opportunities for growth**

#### SUMMARY

The overall position for this outcome is Unknown, as too little information is available on which to base a judgement.

There have been changes to the set of Indicators under the heading, "Growth Opportunities". Originally itemising sectors such as Creative Industries, we now understand two things: 1) this might not be a growth sector, and 2) data does not exist in support of it. Instead, some research will be undertaken to identify the growth sectors for Denbighshire, and also identify means of collecting data in support of tracking their progress. Under this heading, we will be tracking the number of new businesses in the Growth Sectors, and the number of residents employed in Growth Sectors (as commuting out-of-county is likely).

The section of indicators relating to Social Enterprises has been removed. This is because the ECA Board has decided not to segregate this type of business from others. Also, the Board suggests that Denbighshire Voluntary Services Council (DVSC) is better placed to support the sector in future.

The activity, "Further exploit the potential of OpTiC & promote St Asaph Business Park" was briefly postponed but a project brief is due before the ECA Board in June 2014. Postponement has been due to the fact that finite resources necessitate staggered delivery of our projects. This is why the Economic & Community Ambition strategy is likely to be a ten-year one.

Establishment of a strategic relationship with the agricultural sector is an activity that has been postponed and will be reviewed in 2016/17, again due to competing priorities and resource allocation.

#### <u>KEY</u>

#### INDICATORS

TOURISM	
Total revenue derived from tourism (£m)	▲ (2013) 339
No. of people employed in tourism sector in Denbighshire	▲ (2013) 5302
No. of residents in accommodation & food services	WITHDRAWN

sector

#### **GROWTH OPPORTUNITIES**

No. of new business in Growth Sectors	Data Development
No. of Denbighshire residents employed in Growth Sectors	Data Development
No. of businesses in production sector	WITHDRAWN
No. of businesses in the creative industries sector	WITHDRAWN
No. of residents employed in the manufacturing sector	WITHDRAWN
No. of residents employed in the energy & water sector	WITHDRAWN
No. of residents employed in the agriculture sector	WITHDRAWN
No. of residents employed in the creative industries sector	WITHDRAWN

#### SOCIAL ENTERPRISE

The count of births of new social enterprises	WITHDRAWN
The one year survival rate for new social enterprises	WITHDRAWN
The three year survival rate for new social enterprises	WITHDRAWN
The number of jobs created within the social enterprise sector	WITHDRAWN

Further exploit the potential of OpTiC & promote St Asaph business park	YELLOW
Map regional growth locations to identify supply chain and job opportunities	GREEN
Business case and implementation plan for Coastal leisure facilities	YELLOW
Develop an Events Strategy, integrating major and local events	GREEN
Establish a strategic relationship with the agricultural sector	POSTPONED

#### High quality skilled workforce

#### SUMMARY

The overall position for this outcome is Orange: Acceptable. Priorities are to see an increase in the qualification levels for a higher proportion of our residents (which might be achieved by improving the county's job market to attract/retain well-qualified residents); to reduce the number of Year 11 school leavers not in employment, education or training; and to reduce the number of young people claiming Job Seekers' Allowance.

In relation to NEETs, the Education service has looked into the figure supplied by Careers Wales, and there are no obvious trends. We will be meeting with Careers Wales to interrogate the data further, and will make this a priority.

Data for indicators beneath the Advanced Skills for Growth section will be available by September 2014, once the Denbighshire Business Confidence Survey (currently being conducted) is complete.

Four of the activities have been postponed, subject to a review of the section. To date, the key early priorities are about identifying the advanced skills that are needed for growth, with a particular focus on encouraging uptake of (and attainment in) STEM subjects (Science, Technology, Engineering, and Mathematics) and Careers advice to young people. Once we are clearer about the skills that are required we will identify specific improvement actions.

#### <u>KEY</u>

#### **INDICATORS**

SKILLS FOR WORK AND LIFE	
% of the working age population with no qualifications	▼ (2013) 10.2
% of the working age population with qualifications of level 2 and above	▲ (2013) 72.4
% of the working age population with qualifications of level 4 and above	▲ (2013) 31.1

#### CONNECTING PEOPLE WITH JOBS

% of year 11 school leavers not in employment, education, or training (NEET)	<ul><li>▼ (AY - 2013)</li><li>4.1 (53 people)</li></ul>
% of the working age population claiming Job Seeker's Allowance (JSA)	▲ (Mar 2014) 3.30
% of the population aged 18 to 24 claiming JSA	— (Mar 2014) 7.3

#### ADVANCED SKILLS FOR GROWTH

% of businesses reporting unfilled vacancies due to unsuitable applicants	N/A until 2014/15
% of businesses reporting difficulty recruiting staff with the right skills	N/A until 2014/15

#### ENTERPRISE AND ENTREPRENUERSHIP

% of people of working age in Denbighshire who are self	▲ (2013) 13
employed	

Review current programmes to support skills development	YELLOW
Ensure our priorities are in the North Wales Skills Development Plan	YELLOW
Support and challenge Careers Wales to improve school career advice	POSTPONED
Improve the availability and quality of apprenticeship opportunities	POSTPONED
Develop a county wide Job Brokerage scheme	POSTPONED
Review & evaluate how enterprise and entrepreneurship are promoted	POSTPONED

#### Vibrant towns and communities

#### SUMMARY

The overall position for this outcome is Orange: Acceptable. While some of the indicators are performing at a Good or Excellent level, deprivation in some of our areas is a key issue. New data from the Wales Index of Multiple Deprivation (WIMD) will be available later in 2014, but we know that unemployment and low income are still issues for Rhyl West in particular, which has not recovered the way other areas (including other deprived areas) in Wales have. It's likely that Rhyl Going Forward will need to focus not just on completion of the big infrastructure projects but also increasingly on how we derive maximum benefit from them in terms of improving employment and income levels.

Data on the indicator relating to rural business confidence forms part of the results from the aforementioned Denbighshire Business Confidence Survey (results available by September 2014). For both this indicator and the one relating to rural levels of JSA claimants, Rural has been taken to mean all areas except for Rhyl and Prestatyn.

The activity to develop an initiative for all empty shops has been postponed until sometime in the financial year 2015/16, pending a Town Centre Growth & Diversification Plan, which is due to be started in July 2014.

With regard to the activity to, "Deliver priority projects within the Rhyl Going Forward (RGF) work streams", this activity will now be monitored by the RGF Board alone. There was no need for additional oversight from the ECA Board. Likewise, it's suggested that the activity to support North Denbighshire Communities First Clusters is also overseen by the RGF Board.

#### <u>KEY</u>

#### INDICATORS

TOWN CENTRES AND HIGH STREETS OF THE FUTURE	
% of vacant town centre premises (Denbighshire average)	▲ (2013) 9.75 (133 vacant)
% of residents reporting overall satisfaction with their town centre	(2013) 62.6
% of town residents reporting overall satisfaction with	(2013) 86.0

their local area	
% of town centre businesses reporting confidence in future prospects	N/A until 2014/15

TACKLING DEPRIVATION AND POVERTY, PARTICULARLY IN PARTS OF RHYL AND UPPER DENBIGH

% of neighbourhoods (lower layer super output areas) that fall into the 10% most deprived in Wales	(2011) 10
No. of neighbourhoods (lower layer super output areas) with a claimant count (%) greater than Great Britain	(2011) 18
No. of LSOA with a median household income below Wales	(2011) 32

#### RURAL DENBIGHSHIRE

% of the rural working age population claiming Job Seekers Allowance	1.75% (604 people)
% of rural residents reporting overall satisfaction with their local area	(2013) 89.7
% of rural businesses reporting confidence in their future prospects	N/A until 2014/15

Develop initiatives for empty shops	POSTPONED
Review parking/traffic management in all towns to support economic growth	YELLOW
Deliver priority projects within the Rhyl Going Forward work streams	YELLOW
Support North Denbighshire Communities First Cluster to address deprivation	GREEN
Develop a county wide approach to tackling deprivation and poverty	YELLOW

#### Well-promoted Denbighshire

#### SUMMARY

The overall position for this Outcome is Yellow: Good. Although there are two indicators that are classed as Excellent, we need further data before we can be confident that the overall position is Excellent.

Two indicators have been removed because, on reflection, they were not deemed to be reliable indicators of a 'well-promoted Denbighshire'.

The activity to "Undertake market research to better understand target markets and audiences" was postponed for a short period, but a project brief is due to go before June's ECA Board.

We referred to "Ensure a seamless response to Inward Investment enquiries" under Outcome 2. Town & Area Plans are currently subject to a full review that will help guide their next stage of development. Cabinet commissioned the review following consideration of the latest wave of Town & Area Plans and concerns that perhaps the Plans were not sufficiently focused or delivering impact.

#### <u>KEY</u>

#### INDICATORS

DENBIGHSHIRE IS RECOGNISED AS A GREAT PLACE TO LIVE	
% of residents satisfied with their area as a place to live	▼ (2013) 84.7
% of residents reporting they are likely to move out in the next 5 years	▼ (2013) 17.9
Number of house sales	WITHDRAWN
Number of housing new build completions	WITHDRAWN

#### DENBIGHSHIRE IS RECOGNISED AS A GREAT PLACE TO VISIT

Number of visitors	▲ (2013)
	5,355,400

Undertake market research to better understand target markets and audiences	POSTPONED
Destination Management Plan & the Destination Denbighshire Partnership	GREEN
Ensure a seamless response to Inward Investment enquiries	POSTPONED
Embed Town & Area Plans across services, with partners and in communities	POSTPONED
Develop and implement coordinated approach to tackling eyesore sites	GREEN

#### Students achieve their potential

#### SUMMARY

We are using a higher benchmark for Excellence for the educational attainment where Green/Excellent is the best in Wales. The overall position for this outcome is Orange: Acceptable. The percentage of pupils that leave without an approved qualification; the percentage of pupils achieving the level 2 threshold, including English/Welsh & maths; the percentage of pupils who achieve the Core Subject Indicator at Key Stage 4; and the percentage of pupil attendance in Secondary school are currently a Priority for Improvement. One of the performance measures is currently classed as a Priority for Improvement due to a small increase in the number of deficit places in primary schools.

#### <u>KEY</u>

#### INDICATORS

% of all pupils that loove without an enproved	
% of all pupils that leave without an approved qualification	▲ (FY-2014) 0.24
% of pupils who achieve the Core Subject Indicator at Key Stage 2	▲ (AY-2013) 86.0
% of pupils who achieve the Core Subject Indicator at Key Stage 4	▼ (AY-2013) 49
Average Capped Points Score for pupils at Key Stage 4	▲ (AY-2013) 345
% of pupils achieving the level 2 threshold, including English/Welsh & maths	▼ (AY-2013) 53.4
% of pupils achieving the level 2 threshold or vocational equivalents	▲ (AY-2013) 85.7
% of pupil attendance in primary schools	▼ (AY-2013) 94.3
% of pupil attendance in secondary schools	▼ (AY-2013) 92.4
Average number of school days lost per fixed-term exclusion	▲ (AY-2013) 1.9

#### IMPROVING PERFORMANCE IN EDUCATION & THE QUALITY OF OUR SCHOOL BUILDINGS

Number of fixed-term exclusions	▲ (AY-2013) 555
PERFORMANCE MEASURES	
No. of surplus places as a % of total primary school places	▲ (AY-2014) 12.95
No. of surplus places as a % of total secondary school places	▼ (AY-2014) 17.89
No. of deficit places as a % of total primary school places	▼ (AY-2014) 1.22
No. of deficit places as a % of total secondary school places	— (AY-2014) 0.00
No. of primary school places provided by mobile classrooms	▲ (AY-2014) 527
No. of secondary school places provided by mobile classrooms	▲ (AY-2014) 566

Bodnant Community School - Extension and remodelling	YELLOW
Mentoring programme to support year 11 students	GREEN
Programme to facilitate the delivery of the Literacy Numeracy Framework	GREEN
Funding for 21st Century Schools Programme and Modernising Education	GREEN
Re-structure framework and delivery arrangements of strategic priorities	YELLOW
Review current cluster arrangements	YELLOW
Review current provision for students who access the Behaviour Support Service	YELLOW
Develop and implement an anti-bullying policy	GREEN
Rhyl High School - New building	YELLOW
Programme to reduce the reliance on mobile accommodation	YELLOW
To establish the Modernising Education Programme Board	GREEN

Review approach to planned and reactive maintenance works within schools	YELLOW
Ysgol Bro Dyfrdwy - Building works for the new area school	GREEN
Ysgol Dyffryn Ial - Llandegla extension	GREEN
Ysgol Glan Clwyd - Extension and remodelling	GREEN
Ysgol Twm o'r Nant - Refurbish and remodel	ORANGE
Ysgol y Llys - Extension and remodel	GREEN
Governor's Wales Quality Mark	ORANGE
Faith-Based Review: Consultation	YELLOW

#### Residents and visitors to Denbighshire have access to a safe and wellmanaged road network

#### SUMMARY

We compare our position for the road condition indicators with a group of similar rural local authority areas in Wales. Overall, the current position for this outcome is Yellow: Good. Our B roads are still considered a Priority for Improvement, despite seeing improvement, and satisfaction with the quality of our C roads is also low. The percentage of drop-kerb routes in place continues to be a Priority for Improvement; however, the Service has now identified each of the priority routes and through 2014-15 will be carrying out audits to identify gaps in provision and rectify any shortcomings. The percentage of damaged roads and pavements made safe within target time is also a Priority for Improvement.

Please note that the percentage of road condition defects (CRM queries) resolved within timescale has been withdrawn from the measures for this outcome due to issues with extracting data from the Customer Relationship Management System (CRM). The council has created a business case for a new CRM system.

#### <u>KEY</u>

#### SURVEY INDICATORS

Residents Survey, % satisfaction with:	
Maintaining main roads in good condition	▲ (2013) 64.9
Maintaining streets in towns & villages in good condition	▼ (2013) 61.9
Maintaining rural roads in good condition	(2013) 48.8
City, Town & Community Councillor Survey, % satisfaction with:	
Maintaining main roads in good condition	N/A until 2014/15
Maintaining streets in towns & villages in good condition	N/A until 2014/15
Maintaining rural roads in good condition	N/A until 2014/15

#### INDICATORS

INDICATORS	
% of A, B & C roads that are in overall poor condition	▲ (2014) 9.60
% of principal A roads that are in overall poor condition	▲ (2014) 3.70
% of non-principal/classified B roads in overall poor condition	▲ (2014) 8.80
% of non-principal/classified C roads in overall poor condition	▼ (2014) 14.50
PERFORMANCE MEASURES	
% structural maintenance spend spent on planned structural maintenance	▲ (2014) 96.0
% timeliness of category C (Final) Street Works inspections	▲ (2014) 10.28
% of damaged roads and pavements made safe within target time	▼ (2014) 81.7
% of road condition defects (CRM queries) resolved within timescale	WITHDRAWN
% of key routes where a drop-kerb route is in place	<u>    (2014)  0</u>
% of planned Highways Capital Maintenance Programme achieved	▲ (2014) 90.3
No of successful claims during the year (road condition)	▼ (2014) 3.00

Road Resurfacing	ORANGE
Microasphalt	GREEN
Surface Dressing	GREEN
Pedestrian Safety Improvements	GREEN
A525 Elwy Bridge	GREEN
A548 Foryd Bridge	GREEN
Dropped Kerbs Project	GREEN
Review of preparations - Highways Winter Maintenance	GREEN
Review parking charges	GREEN
Develop Minor Works framework	GREEN

#### Vulnerable people are able to live as independently as possible

#### SUMMARY

The overall position for this outcome is Yellow: Good. On the whole the council is successfully enabling vulnerable people to live independently in Denbighshire. The only concern within this outcome is the proportion of the adult population who are unable to live independently.

Traditionally Denbighshire has always had a very high rate of adults living in residential care compared to other authorities in Wales, and we have been working for many years to reduce it. However, it was always acknowledged that it would take time to bring the rate down. Our ambition for this Corporate Plan is to reduce the number of adults in residential care by 200 by 2017, from 815 to 615. At 31st March 2014, we had reduced the number by 106 to 709, which shows that significant progress has been made. However, Denbighshire still has a higher rate of adults in residential care than most other councils in Wales, which is why the indicator is still showing as red.

#### <u>KEY</u>

INDICATORS	
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% of the adult population who live independently	▼ (2014) 94.7	
% of the adult population who cannot live independently	▼ (2014) 0.95	
PERFORMANCE MEASURES		
% of people who live independently with modern supportive options	▲ (2014) 68.2	
% of people who live independently with traditional care options	▲ (2014) 31.8	
Rate of delayed transfers of care for social care reasons	▲ (2014) 0.54	
% of adult clients who do not need social care service following reablement	<b>▲</b> (2014) 77.0	
Average number of days taken to deliver a Disabled Facilities Grant	▼ (2014) 187	
The number of new placements of adults whom the	▼ (2014) 148	

authority supports in care homes (65+)	
No. of service users in receipt of assistive technology	▲ (2014) 1550
IMPROVEMENT ACTIVITY	
Direct Payments Scheme	GREEN
Additional Reablement Capacity (£100k)	GREEN
Carers Plan	GREEN
Feasibility Study: Extra Care Housing Options	GREEN

# Vulnerable people are protected

## SUMMARY

The overall position for this outcome is Yellow: Good. The council has excellent success protecting vulnerable people in Denbighshire, but there is an exception in terms of the timeliness of core group meetings. In 2013/14, just over 9 out of 10 meetings were held within 10 days of the child protection conference, which is a performance improvement on the previous period but remains below the Wales median.

Steps have been taken over the last few months to increase the number of timely Core Groups meetings, but there are a few circumstances where the key professionals and/or parents are not available within the timescales. These are kept to a minimum and authorised at Service Manager level.

#### <u>KEY</u>

INDICATORS	
% of child referrals that were re-referrals within 12 months	▲ (2014) 17.2
PERFORMANCE MEASURES	
% of adult protection referrals completed & the risk has been managed	▲ (2014) 100
% of child protection reviews carried out within statutory timescales	<b>—</b> (2014) 100
% of core group meetings within 10 days of child protection conference	▲ (2014) 91.2
% of open cases on child protection register with allocated social worker	▲ (2014) 100
IMPROVEMENT ACTIVITY	
Arrangements for Protecting Vulnerable Children and Adults	YELLOW

Intensive Family Support Services

Signs of Safety Model

YELLOW

GREEN

# To produce an attractive environment for residents and visitors alike

## SUMMARY

The overall position for this outcome is Green: Excellent. The indicator data, however, identifies an issue with fly tipping. This is because we are reporting this indicator differently from other councils, including incidents that we identify ourselves in addition to incidents reported by the public. The percentage of reported fly tipping incidents cleared within five working days is also a Priority for Improvement. There are again some issues with the quality of the data, as our Customer Relationship Management System (CRM) can only measure how long it takes from when the incident is recorded to when it is closed on the system (rather than when the incident was actually cleared). Going forward in 2014-15 we hope to have addressed these issues.

Please note that the average response time to litter notifications (including dog fouling) has been withdrawn from the measures for this outcome due to issues with extracting data from the Customer Relationship Management System (CRM). The council has created a business case for a new CRM system.

# <u>KEY</u>

# SURVEY INDICATORS

Residents' Survey, % satisfaction with:	
The cleanliness of the streets (local area)	(2013) 73.1
The cleanliness of the streets - dog fouling (local area)	(2013) 50.8
The cleanliness of the streets (nearest town)	(2013) 74.4
The cleanliness of the streets - dog fouling (nearest town)	(2013) 58.8
City, Town & Community Council Survey, % satisfaction with:	
The cleanliness of the streets (C,T&CC area)	N/A until 2014/15
% of C,T&CC who report improvement with dog fouling	N/A until 2014/15

INDI	CATORS
	0, 0 0

▲ (2014) 83.6
▼ (2014) 23.3
(2014) 97.6
▲ (2014) 94.88
▼ (2014) 47
WITHDRAWN
▲ (2014) 35.3
▲ (2014) 0.47

# IMPROVEMENT ACTIVITY

Review provision of Public Bins	GREEN
Review street cleaning activities	GREEN
Target problematic areas for environmental crime	GREEN
Anti-Dog Fouling Project	GREEN
Eyesore Sites Project	GREEN

The housing market in Denbighshire will offer a range of types and forms of housing in sufficient quantity to meet the needs of individuals and families

# SUMMARY

The overall position for this outcome is Orange: Acceptable. However, the current supply of social and affordable housing is considered a Priority for Improvement, as is the supply of housing land. The housing land supply data provided below is, however, is for 2012-13, pre-dating the adoption of the Local Development Plan (LDP). The LDP makes provision for 7500 new homes by 2021 and the land supply figure for 2013-14 will be significantly higher. The 2014 Joint Housing Land Availability Study is to be agreed and published by March 2015. In terms of the performance measures, the speed of determining householder planning applications within eight weeks is also a Priority for Improvement. The council recognises that speed needs to be balanced with quality, but accepts that further improvements should be made in this area. The council will also be looking at upfront work on planning applications (pre-applications.

# <u>KEY</u>

# INDICATORS

The current supply of social housing	▼ (2014) 9
The current supply of affordable housing, excl. social	▼ (2014) 7
The current supply of market housing	▲ (2014) 134
% additional affordable housing units provided	▲ (2014) 49
% additional affordable housing units granted planning permission (count)	▲ (2014) 18
% HMO with a full licence*	▲ (2014) 36
Supply of housing land by joint housing land availability study (provisional data)	▼ (2014) 1.7

PERFORMANCE MEASURES

% potentially homeless households with homelessness ▼ (2014) 93 prevented

% of core KPI benchmarked in HouseMark that are in the top quartile	▼ (2014) 41
The average number of calendar days taken to re-let empty properties (standard re-lets only)	▼ (2014) 34.42
% private sector dwellings returned to occupation	▼ (2014) 17.7
The number of potential homeless people assisted to find a home	▲ (2014) 30
The average number of calendar days taken to deliver a Disabled Facilities Grant	▼ (2014) 187
% householder planning applications determined within eight weeks	▲ (2014) 82
% council properties achieving Welsh Housing Quality Standard	▲ (2014) 99.76

# IMPROVEMENT ACTIVITY

Single Access Route to Housing Project	YELLOW
HMO Licensing Scheme	ORANGE
Refurbishment in Conservation Area (Brighton Road, Rhyl)	GREEN
Refurbishment (Area Renewal Grants)	GREEN
Housing Renewal Projects in private sector housing and environmental enhancements	GREEN
Private sector bringing forward allocated Housing Sites	ORANGE
Financial Inclusion Strategy 2014-17	ORANGE
Satisfaction Survey: Homelessness & Housing Options Service	YELLOW
Arrangements for Move On accommodation from supported housing	GREEN
Redesign/restructure the Homelessness and Housing Option Service	ORANGE
Action Plan: Relationship with Private Rented Sector	YELLOW
Encourage the private sector to bring forward allocated housing sites	ORANGE
Agree common allocations policy with SARTH partners	YELLOW

#### ENSURING ACCESS TO GOOD QUALITY HOUSING

Local Housing Strategy for 2013-18	ORANGE
Develop an Affordable Housing Programme for 2013/14	YELLOW
Revise the Supplementary Planning Guidance on Affordable Housing	YELLOW
Deliver energy efficiency initiatives in the private sector housing	GREEN
Introduce re-payable loans to allow home owners to improve conditions in the private housing stock	YELLOW

# Services will continue to develop and improve

## SUMMARY

The overall position for this outcome is Yellow: Good, with most of the Indicators generating an Excellent status. Although the complaints-related indicator only achieves Acceptable status, there is low tolerance for deviation from 100%, and we are very close to the Acceptable threshold of 95%.

We have not been able to report on the percentage of Modernisation projects that have had a post-implementation review as no Modernisation projects are at this stage as yet.

We've reported the rate of complaints received by DCC per 10,000 population, but no Excellence or Intervention thresholds were set for this indicator. This is because we did not have access to enough comparable data, and we did not know whether comparable processes were being followed in other authorities. Hence, we could not account for the difference in volumes recorded, and could not establish what would be an excellent position. We will track the trend over time.

# <u>KEY</u>

SURVEY INDICATORS	
Residents' Survey, % satisfaction with:	
The council is efficient and well-run	▲ (2013) 40.8
The council acts on the concerns of residents	▼ (2013) 38.4
INDICATORS	
% of projects expected to achieve their benefits	— (Q) 100
No. of statutory recommendations made by the Wales Audit Office	<b>—</b> (2014) 0
PERFORMANCE MEASURES	
% of Outcome Agreement grant awarded to Denbighshire	<b>—</b> (2013) 100
% of complaints responded to within corporate	▼ (2014) 93.84

timescales	
% of eligible modernisation projects with a post- implementation review	(2014) N/A
Rate of complaints received by DCC per 10,000 population	(2014) 15.46

IMPROVEMENT ACTIVITY

Customer Feedback and Complaints	GREEN
Establish the Corporate Programme Office	GREEN
Resident's Survey	GREEN
Launch New Website	GREEN

# More flexible and effective workforce supported by cost efficient infrastructure

### SUMMARY

The overall position for this outcome is Orange: Acceptable. Reducing running costs is a big challenge for the Council, but there are some significant projects underway to increase efficiency, and these are progressing well.

Of the exceptions, the percentage of people that feel they have the information and IT to work efficiently was initially gauged in 2013, and the survey will be repeated in 2015.

Although our levels of sickness absence remain a Priority for Improvement, the FTE average is down from 9 days, and there is work planned for 2014/15 to further address problem areas.

We are aware that our primary school portfolio emits a relatively high proportion of carbon, compared to the rest of Wales. This is because our electricity consumption in Primary Schools is higher than the Welsh average, and electricity substantially affects our carbon emissions. The Property section is aware of increased ICT equipment in schools, and is investigating ways of reducing consumption by installing switch off software for the computers when they are not being used. A number of schools under refurbishment are also having low energy lighting installed.

The average number of business miles recorded per FTE is 506, which is down from 557 in 2012/13 – a positive improvement. No Excellence threshold has been set for this indicator, but if there were to be a year-on-year increase the performance would become a Priority for Improvement.

The Council has changed the way that this it measures whether its workforce is flexible. Previously it was a count of the number of people that had mobile/remote access to Denbighshire's servers, but policy now states that to be mobile people need mobile server access, a laptop, and a mobile phone. Data is being developed, the original survey repeated, and full reporting will be possible from Q3 2014/15.

Although the percentage of 'key tasks' performed online is 7.43%, it should be noted that this is the average percentage for the year, but our new website was not launched until August 2013. The figure at Q4 was actually 13%, compared to 2% in Q1, so substantial progress had been made during the year.

## <u>KEY</u>

SURVEY INDICATORS	
Staff Survey, % of positive responses to:	
I know what is expected of me	(2013) 94.0
I have the skills to do my job effectively	(2013) 97.0
I can access the information & I.T. that I need to work efficiently	(2013) 82.0
INDICATORS	
No. of working days/shifts lost to sickness absence per FTE	▲ (2014) 8.47
PERFORMANCE MEASURES	
% of performance appraisals due that were completed	▲ (2014) 96.0
Carbon emissions from Denbighshire's corporate office space (carbon kg/m²)	▼ 50
Carbon emissions from Denbighshire's primary schools (carbon kg/m²)	▼ 45
Carbon emissions from Denbighshire's secondary schools (carbon kg/m²)	▼ 36
Corporate Office space occupied by DCC, m2	16,340
Average number of business miles recorded per FTE	▲ (2014) 506
% of mobile staff that have remote access to their work I.T. systems	N/A until Q3 2014/15
% of proposed savings through the Modernisation programme achieved	<b>New</b> (2014) 64.1%
% of 'Key Tasks' transactions undertaken online	▲ (2014) 7.43 (baseline)

# IMPROVEMENT ACTIVITY

Printer Rationalisation Project

COMPLETE

Defining Work Styles Project	YELLOW
E-Invoicing & Central Invoice Registration	GREEN
EDRMS	GREEN
Office Accommodation Review Implementation	GREEN
Audio/video conferencing implementation	GREEN
Automated payment kiosks in Ruthin and Prestatyn	COMPLETE
Website: Phase 2 - channel shift	GREEN

# PROJECT REGISTER

# CORPORATE PROJECT REGISTER SUMMARY

#### CORPORATE PROGRAMME: ECONOMIC & COMMUNITY AMBITION

Rhyl Harbour: Bridge, public square, quayside building and extended quay wall	YELLOW
Rhyl Harbour: Harbour Empowerment Order	ORANGE
Construction Procurement North Wales	GREEN

#### CORPORATE PROGRAMME: MODERNISATION

Electronic Document and Record Management System (EDRMs)	GREEN
Electronic Invoicing & Central Invoice Registration	GREEN

#### CORPORATE PROGRAMME: MODERNISING EDUCATION

Rhyl New School	YELLOW
Ysgol Y Llys - Extension, Remodel & Refurbishment	GREEN
Bodnant Community School Extension and Refurbishment	YELLOW
Ysgol Bro Dyfrdwy Area School: Extension & Refurbishment, Cynwyd Site	GREEN
Ruthin Area Primary School Review	New Project
Welsh Medium Primary's North Denbighshire - Ysgol Twm o'r Nant	YELLOW
Welsh Medium Provision - Ysgol Glan Clwyd Extension & Refurbishment	New Project

# CORPORATE PROGRAMME: MODERNISING SOCIAL SERVICES & ENHANCING WELLBEING

Carer's Development	YELLOW
Single Point of Access	YELLOW
Vulnerable People Physical Activity	YELLOW

## ICT STRATEGY

Desktop Refresh	GREEN
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#### RHYL GOING FORWARD

West Rhyl Housing Improvement Project	YELLOW
The Honey Club, Rhyl	GREEN

## SERVICE: ADULT & BUSINESS SERVICES

Review of Day Services Provision for Older People (North)	GREEN
Financial Inclusion Project	YELLOW

#### SERVICE: BUSINESS IMPROVEMENT & MODERNISATION

Business Continuity Plan	GREEN
Denbighshire's T&CC Devolution and Empowerment project	GREEN

## SERVICE: CHILDREN & FAMILY SERVICES

GREEN	PARIS – Children's Financials
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#### SERVICE: CUSTOMERS & EDUCATION SUPPORT

Income Management, Cash Receipts	GREEN
Capita Regional MIS	ORANGE

## SERVICE: FINANCE & ASSETS

Office Accommodation Review	GREEN
FCC and DCC Joint Strategic Procurement Service	YELLOW
PROACTIS eSourcing Rollout	ORANGE

#### SERVICE: HIGHWAYS & ENVIRONMENTAL SERVICES

Residual Waste (North Wales Collaboration)	GREEN
North Wales Cycling Sustainable Activity Tourism Centre of Excellence	YELLOW
H&I Street Lighting HiLight Implementation	GREEN
Merged Highways and Environmental Services	GREEN

#### **PROJECT REGISTER**

Department	
Loggerheads Traffic Congestion Initiative	YELLOW
Foryd Harbour Blue Bridge Concrete Repairs	GREEN
Corwen Flood Risk Management Scheme	GREEN
Denbighshire Local Flood Risk Management Strategy	GREEN

## SERVICE: HOUSING & COMMUNITY DEVELOPMENT

Excellent Housing	YELLOW
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# SERVICE: PLANNING & PUBLIC PROTECTION

Former North Wales Hospital Denbigh	YELLOW
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# OUTCOME AGREEMENT

The council, like all councils in Wales, has developed a set of five Outcome Agreements with the Welsh Government. The Outcome Agreements set out how we will work towards improving outcomes for local people within the context of the Welsh Government's national priorities. The amount of grant that is awarded is judged according to two components:

- 1. Standards of corporate governance, as reported by the Auditor General for Wales (worth 30%).
- 2. Outcomes achieved (worth 70% of the available grant).

There are no statutory recommendations by the Wales Audit Office that apply to Denbighshire, nor is the authority under any statutory intervention. We are therefore expecting full payment of the corporate governance element (30%).

Our self-assessment for 'outcomes achieved' currently suggests the potential for the maximum loss of four points due to some missed targets. However, this was largely due to reasons outside of the council's control, and our assessment to the Welsh Government strongly argues this.

Provisional Overall Score	Self-Assessment
6 out of 10	Acceptable

We expect to receive confirmation shortly of the Welsh Government's assessment, but we remain confident of securing the 8 points required for the full Outcome Agreement grant for 2013/14.

Outcome	Self–Assessment	Provisional Score
1. Growth and sustainable jobs: Improving our infrastructure	Partially successful	1 out of 2
2. Education: Improving school attainment	Partially successful	1 out of 2
3. 21st century health care: Ensuring people receive the help they need to live fulfilled lives	Partially successful	1 out of 2
4. Welsh homes / Supporting People: Improving quality and increasing the supply and choice of housing	Partially successful	1 out of 2
5. Tackling poverty: Poverty and material deprivation	Fully successful	2 out of 2

# NATIONAL STRATEGIC INDICATORS

Denbighshire's performance in the statutory indicators is excellent, with 16 in the top quartile (which is more than any other council in Wales).

NSI	Code	Denbighshire	Quartile	Improvement
1	SCA/019 - Adult Protection Referrals - risk managed (%)	100.00	1	<b>↑</b>
2	SCC/004 - Looked after children with 3 or more placements (%)	10.37	3	$\downarrow$
3	SCC/041a - Eligible, relevant and former relevant children with pathway plans (%)	90.91	3	$\downarrow$
4	SCC/011b - Children seen alone by a social worker at initial assessment (%)	52.55	2	$\downarrow$
5	SCA/001 - Delayed transfers of care, per 1,000 population 75+	0.54	1	Ť
6	*SCA/002a - Older people helped to live at home, per 1,000 population 65+	50.34	4	$\downarrow$
6	SCA/002b - Older people in care homes, per 1,000 population 65+	20.85	3	ſ
7	SCC/002 - Looked after children changing school (%)	8.08	1	$\downarrow$
8	SCC/037 - Average qualification points score for looked after children	163.86	4	$\downarrow$
9	SCC/033(d) - Former looked after children in contact with the authority at 19 (%)	100.00	1	$\leftrightarrow$
9	SCC/033(e) - Former looked after children in suitable accommodation at 19 (%)	93.75	2	↑
9	SCC/033(f) - Former looked after children in education, training or employment at 19 (%)	81.25	1	ſ
10	**HHA/013 - Homeless prevention (%)	92.98	N/A	$\downarrow$
11	PSR/002 - Delivering Disabled Facility Grants (average days)	186.86	1	Ļ

#### NATIONAL STRATEGIC INDICATORS

12	PLA/006(b) - Additional affordable housing units provided (%)	49.19	1	Ŷ
13	PSR/004 - Vacant private dwellings returned to occupation (%)	17.74	1	$\downarrow$
14	EDU/003 - Pupils achieving the KS2 CSI (%)	85.97	2	1
15	EDU/006ii - Pupils receiving a Welsh teacher assessment in Welsh at KS3 (%)	19.94	1	Ŷ
16	EDU/017 - Pupils achieving Level 2 threshold including a GCSE grade A*-C in English or Welsh (1st language) and maths (%)	53.43	3	Ļ
17	EDU/002i - School leavers with no qualifications (%)	0.24	3	ſ
17	EDU/002ii - Looked after school leavers with no qualifications (%)	0.00	1	$\leftrightarrow$
18	EDU/011 - Average qualification points score	553.24	1	Ŷ
19	EDU/015a - SEN statements issued in 26 wks (inc. exceptions) (%)	100.00	1	$\leftrightarrow$
19	EDU/015b - SEN statements issued in 26 wks (exc. exceptions) (%)	100.00	1	$\leftrightarrow$
20	WMT/009(b) - Local Authority collected municipal waste prepared for reuse, recycling and composting (%)	63.21	1	Ŷ
21	WMT/004(b) - Waste sent to landfill (%)	27.24	1	ſ
22	STS/006 - Fly tipping incidents cleared within 5 working days (%)	94.88	4	1
23	THS/007 - Concessionary bus pass holders aged 60+ (%)	80.76	3	$\downarrow$
24	LCS/002(b) - Visits to sports facilities per 1,000 population	6712.97	4	$\uparrow$
25	LCL/001(b) - Library use, per 1,000 population	7827.37	1	Ŷ

\* SCA/002a does not take into account Denbighshire's ambition to meet people's need through reablement and community services rather than managed care. Good performance should be low in this indicator. In that case, Denbighshire's performance for 2013/14 has improved and is in the upper quartile.

\*\*Reference to comparative information for HHA/013 has been removed, which is in line with Welsh Government's approach. This indicator should not be compared between local authorities due to doubts about the consistency of data provided.

# EXTERNAL REGULATION AND INSPECTION WORK

Like all councils in Wales, our work is scrutinised by external regulators to ensure that we use public money efficiently and effectively to deliver benefits for our communities. The Wales Audit Office (WAO) has an annual programme of audit and assessment work which it undertakes in the council, and the conclusions from all this work are brought together in an Annual Improvement Report. Other regulators undertake further work relating to specific service areas, and the main ones are Her Majesty's Inspectorate for Education and Training in Wales (Estyn), and the Care and Social Services Inspectorate for Wales (CSSIW). A summary of the main conclusions from recent external audit and assessment work is provided below. Please note that there has not been an Estyn inspection of the authority in 2013/14.

# WALES AUDIT OFFICE

Each year, the Wales Audit Office reports on how well each council is planning for improvement and delivering their services. The latest Annual Improvement Report for Denbighshire was issued in May 2013, and contained no new recommendations for improvement. Overall, the report concluded that the council made good progress in delivering its improvement programme, however, further improvements were required in a few key services. The council's service performance challenge reviews and other measures to self-evaluate performance are robust; and planning for improvement and arrangements to support improvement are good. The council is likely to make arrangements to secure continuous improvement for 2014-15. The report also contained the following conclusions:

- 1. The council made good progress in delivering improvements in all of its priority objectives but further improvements are required in a few key services. This conclusion was reached because:
  - The council worked effectively with its business partners to deliver initiatives that support the local economy.
  - The Council has made some progress in improving performance in education, but recognises that further progress is required at key stage 3.
  - The condition of most roads in Denbighshire has improved.
  - The council continues to improve the wellbeing of its most vulnerable citizens.
  - The council has worked effectively to keep Denbighshire's environment attractive, but further work is required to reduce incidents of fly-tipping and improve resident satisfaction.

- The council has helped prevent many people from becoming homeless, but its work to ensure access to affordable housing was less effective.
- The council has delivered some efficiencies in modernising services, but there has been a lack of progress by the Human Resources service in meeting targets.
- 2. The council's service performance challenge reviews and other measures to self- evaluate its performance are robust. In particular:
  - The council's service performance challenge arrangements are good.
  - The council's performance management arrangements are soundly based.
  - The council has met improvement reporting duties required under the Measure.
  - The council complied with financial reporting requirements.
- 3. Finally, the council's planning for improvement and its arrangements to support improvement are good. In particular:
  - The use of performance standards helps to promote a consistent culture of ambition.
  - The council continues to make good progress in addressing the proposals for improvement identified in the previous Annual Improvement Report.
  - Corporate arrangements are in place to ensure compliance with the council's Welsh Language Scheme;
  - The council has complied with its duties under the Equality Act 2010.
  - Processes for developing the Annual Governance Statement have improved, and the council is taking further action.
  - The council continues to manage its financial position effectively.

# PROPOSALS FOR IMPROVEMENT

1. In order to achieve its objective to modernise services the Council should continue its work to address weaknesses in its Corporate Human Resource Service.

Issues with the Council's Human Resource service are acknowledged, as demonstrated by its presence on the Corporate Risk Register. However, a recent Internal Audit report notes that the introduction of a Customer Relationship Management system (coupled with Electronic Document Management) has automated controls to some fundamental HR processes (e.g. recruitment, cessation of employment). This has strengthened procedures within the department. It was found that Business Partners work very closely and effectively with the departments that they support, being able to provide tailored support for tasks such as restructuring. It was also acknowledged that HR employees now seem well-informed, trained and better able to respond to corporate demands by creating management tools. The service plan that's been put in place for 2014/15 is also more robust than previous years' was considered to be, which should enable improved performance management of the service.

2. The Council should ensure that roles and responsibilities are clear for the achievement of the affordable housing objective.

In response to achieving the affordable housing objective, the council has established a Task and Finish Steering Group to consider the supply of Affordable Housing in all its forms, which shall be reported through to Cabinet in February 2015. The recommendations from this steering group will then inform feedback on improvements to the delivery of affordable housing, the definitions, statistics collected and who they are reported to within Welsh Government to make reporting arrangements leaner and smarter.

# CARE AND SOCIAL SERVICES INSPECTORATE WALES (CSSIW)

An annual review of Council Social Services performance is undertaken by the Care and Social Services Inspectorate for Wales (CSSIW). The CSSIW annual report provides an overall evaluation of performance and identifies areas of progress and areas for development. The most recent CSSIW report about Denbighshire was published in October 2013, and it contained the following overall conclusions:

 The council continues to work with an ambitious programme of modernisation, which aims to restructure and shape services and the expectations of citizens. There is evidence of continued progress despite a challenging environment. There is continued strong leadership at departmental and corporate level with effective working relationships with the Lead Member. The use of the Service Performance Challenge approach gives an additional level of internal scrutiny. The director's report provides a coherent narrative that places the council's performance in the context of the modernisation programme, and challenging financial and demographic environments. The modernisation programme is being delivered in the context of achieving efficiency savings and the services are delivering a balanced budget. Both service areas are using savings to "pump prime" further service developments. The Wales Audit Office indicates that the council has ambitious but deliverable plans with effective medium term financial planning.

- 2. Within Adult Services the evidence indicates that the council's emphasis on early intervention, prevention and reablement has meant that there are fewer people being supported in residential care, and that more people are able to lead independent lives. Where people do need ongoing support, this is increasingly being provided without recourse to statutory services and within people's own communities. Many people are benefiting from short-term support packages to re-establish their independence and are not requiring any ongoing services. The council recognises that the provision of support to carers needs to improve and there are strategies in place to achieve this. There are some issues, however, in ensuring timely engagement, decision making and action at a strategic level with the local health board. Whilst acknowledging this, the council reports that the commitment to achieving more effective engagement within the Betsi Cadwaladr University Health Board (BCUHB) remains high.
- 3. In Children's Services Performance against a significant range of national indicators remains amongst the best in Wales. The council provides an effective response to incoming referrals and performs well in fulfilling its responsibilities in relation to children in need and child protection. The council has recognised the need to improve services to young carers and care leavers, and has taken action to achieve this. While the council has maintained and improved performance in a number of indicators relating to Looked After Children we noted that across a number of key indicators performance has deteriorated. This is an area that would benefit from further analysis by the council to understand the reasons underlying the change in performance and to identify what action is required to achieve improvement.
- 4. CSSIW identified the following potential risks:
  - Continuing ability to influence locality focused strategic planning with the BCUHB.
  - Achieving a smooth succession when the current director retires next year.
- 5. Overall, there has been a good response to the areas of improvement identified in last year's report. The council has achieved improvement in:

- Consultation with children and their families in service development and review.
- Development of commissioning strategies, although not yet fully implemented in practice.
- Improvement in the numbers of core assessments achieved within the required timescale.
- Increased co-ordination of family support services.
- Timely reviews of care plans for adults.
- Improved focus on care leavers and their needs.
- Improved numbers of annual performance appraisals for staff.
- 6. In some areas the council has not yet evidenced that they've fully achieved the progress expected. In particular:
  - Staff sickness absence which remains high.
  - Improved consistency in the provision of support to families following de-registration from the child protection register.

Where necessary, these matters will remain a focus for CSSIW during the coming year.

- 7. Finally, CSSIW identified the following areas of good practice:
  - Robust internal scrutiny of performance, including "service challenges".
  - Collaborative working with other council departments.
  - Training and supporting service users to provide dignity in care training.
  - Short-listing of volunteers and staff for national awards.
  - Development of market position statements to engage independent and third sector social care organisations in shaping services.

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Meeting		Item (description / title)	Purpose of report	Council Decision required (yes/no)	Author – Lead member and contact officer
Council Briefing 13 October 2014		BUDGET WORKSHOP			
Council Briefing 20 October 2014		BUDGET WORKSHOP			
4 November 2014		Denbighshire's Well-being Plan 2014-2017 (Single Integrated Plan)	To endorse the Denbighshire's Well-being Plan (Denbighshire's second Single Integrated Plan (SIP) ready for its publication in December 2014	Yes	Lead Member – Cllr Hugh Evans Liz Grieve, Partnerships & Communities Team Manager
Council Briefing 17 November 2014	1	Modernising Social Services & Enhancing Wellbeing Programme for Vulnerable People & Groups	To consider a briefing	N/A	Cllr Bobby Feeley / Steph O'Donnell
	2.	Volunteering Policy (written report will be prepared)	To present to Members the Council's volunteering policy,	No	Cllr. Hugh Irving/Liz Grieve/David Davies

			and the benefits of the policy to the individuals who volunteer and to the Council		
	3	Looked after Children	An overview of looked after children in the county and associated outcomes.	N/A	Cllr Bobby Feeley / Liz Griffin / Rhiain Morrlle
9 December 2014	1	Approval of Contract Procedure Rules	To present the revised Contract Procedure Rules for approval	Yes	Cllr Julian Thompson- Hill / Paul McGrady / Gary Williams
Council Briefing 12 December 2014		BUDGET WORKSHOP			
Council Briefing 19 January 2015	1				
3 February 2015	1	Treasury Management Strategy Statement 2015/2016	To approve the TM Strategy Statement 2015/2016	Yes	Cllr Julian Thompson- Hill/ Paul McGrady / Richard Weigh To be added as an annual report every February.
	2	Council Tax Setting	To set the Council Tax level	Yes	Cllr. Julian Thompson-

			for 2015/16		Hill/Paul McGrady/Richard Weigh
	3	Budget 2015/16	To set the Revenue Budget for 2015/16	Yes	Cllr. Julian Thompson- Hill/Paul McGrady/Richard Weigh
	4	Local Housing Strategy	To agree the Local Housing Strategy	Yes	Cllr Hugh Irving / Peter McHugh / Sue Lewis
	5	Housing Revenue Account Self Financing	To consider a report on the HRA	Tbc	Cllr Hugh Irving / Peter McHugh
24 February 2014	1.	Capital Plan 2015/16	To approve the Council's Capital Plan for 2015/16	Yes	Cllr. Julian Thompson- Hill/Paul McGrady/Richard Weigh
Council Briefing 16 March 2015					
14 April 2015					
12 May 2015 Annual	1.	Annual Report of the Council's Scrutiny Committee's	To consider the annual report on the scrutiny committee's	No	Scrutiny Chairs and Vice-Group/Steve

# County Council Forward Work Plan

Meeting		activities	Price/Rhian Evans

# Note for officers – Full Council Report Deadlines

J	Meeting	Deadline	Meeting	Deadline	Meeting	Deadline
	September	26 August	October	23 September	November	21 October

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